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# The Trader's Curriculum

*by Dr Vee*

Becoming the trader you're meant to be

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Insights • Practice • Growth

Weekly evidence-based insights for better trading performance

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## Small Accounts & the Measurement Problem

Happy Sunday Traders!

Here is to one lesson, one exercise and one question to explore this week.

1. LEARN

Most traders start small. That one fact quietly shapes years of behavior. On a small account, a “correct” exit might only be \$40 or \$80. That number feels almost insulting next to the payoff we're picturing, so we hold. We call it “let winners run”. Often it's something else. Research gives us the language for it. Four mechanisms are working against us here. Together, they explain why small accounts are often *more* psychologically volatile than big ones; not less.

**1. Diminishing sensitivity (Kahneman & Tversky, 1979).** Gains aren't felt in a straight line. A \$50 win doesn't just look small, it feels small. So your brain keeps the trade open, hunting for a number that finally feels significant.

**2. The disposition effect (Shefrin & Statman, 1985).** The most replicated finding in behavioral finance: traders sell winners early, hold losers long. Small account traders flip half of this: they don't cut winners early, they refuse to cut them *on plan*. A small planned gain feels like quitting, not executing.

**3. The house money effect (Thaler & Johnson, 1990).** A profit that isn't bank money yet doesn't feel fully real. That's why traders will watch a winner round-trip to breakeven rather than take the plan.

**4. Mental accounting in dollars, not risk (Thaler, 1985).** Dollars scale with account size. Risk doesn't. Judge your wins by dollar size on a small account, and they'll never feel like enough, even when they're excellent.

The thread connecting all four: this isn't a discipline problem. It's a measurement problem. Measure in dollars, and a small account will always feel like it's failing you, even while it's working exactly as designed.

## 2. TRAIN

This week's drill is about changing the unit you measure success in — from dollars to risk.

**Log every trade in R, not dollars:**  $R$  = your initial risk (entry to stop). A trade that made twice what you risked is  $+2R$ , whether that's \$40 or \$4,000. This is the single fastest way to decouple your self-worth from your account size (Thaler 1998).

**Define your bracket order before entering the trade:** treat any deviation as a rule break to review, not a feel-based judgment call in the moment.

**Use a mechanical scale-out ladder.** For example: take a defined portion off your first target, move your stop to breakeven, and let the remainder run on a trailing rule. This removes the all-or-nothing decision that your emotions are based on at hijacking.

**Keep a “planned vs. actual exit” column in your journal.** At the end of each week, total the  $R$  difference between what your plan said and what you actually did. That number, not your P&L, is the one that tells you where your psychology is leaking money.

### 3. THIS WEEK'S QUESTION

Pull your last 10 trades. For each one where you moved your exit past your original plan: did the outcome change your account trajectory, or did it just change how the number felt?



Most traders obsess over entries. The real edge is in how much you risk, and whether you honor that number regardless of how it feels.

## Continue this week's lesson

Today's lesson is only the beginning. Continue exploring this week's idea and discover how we help traders build these skills through deliberate practice inside Market Alchemists.

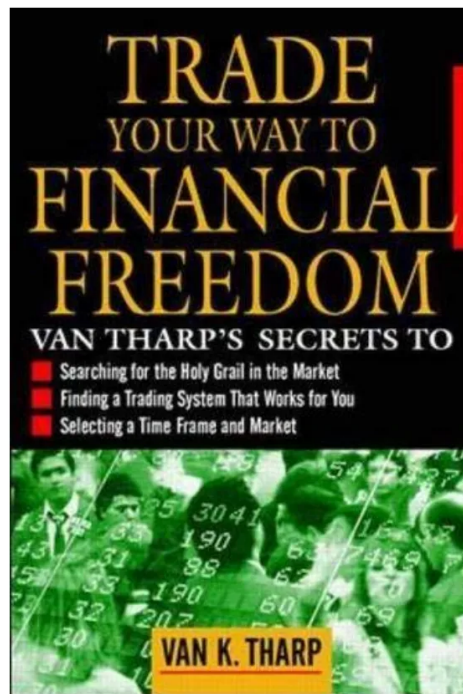
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# THE WEEKLY ROADMAP

With this week's lesson in mind, it's time to prepare for execution. Explore this week's Weekly Roadmap to identify the higher time frame levels, trend lines, and decision points that will guide our focus throughout the week.

**Discover More**

## This week's book recommendation



To one lesson at a time,

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