

## BI-MONTHLY HEALTH JOURNAL & GUIDE JUNE 2020



### PRESIDENT'S MESSAGE DR. LERLA G. JOSEPH

I am exhausted about imagining what tomorrow will bring. You may be as well. While I have not a magic wand to correct for the devastation from COVID-19, I am leaning on my skills, experience, education and network of professionals and ordinary people to plow through the obstacles. Sometimes, we can't methodically get to another place using traditional approaches and I am all in for thinking out of the box to reach our patients and provide the highest quality and affordable care as possible. CVCHIP has done exactly that as captured in the table below:

PERFORMANCE	DISTRIBUTION	TOTAL RECEIVED BY CVCHIP ACO	TOTAL DISTRIBUTIONS TO CVCHIP ACO PARTICIPANTS	% OF FUNDS DISTRIBUTED TO CVCHIP ACO PARTICIPANTS	
2016	2017	FROM CMS \$1,734,251.00		13.8 %	
2010	2017	\$1,456,808.00	\$386,896.74	26.5 %	
2018	2019	\$2,477,240.97	\$749,632.45	30.0%	
QUALITY SCORE PER PERFORMANCE YEAR 2016 100.00 % 2017 83.44 % 2018 92.60 %					

Transparency in our communications is more important than ever at this time. There are a number of platforms that CVCHIP is embracing to help make sure that you are up to date on our successes and aware of the key forces that impact us. **We will use a new website at cvchip.org**, hold Bi-Weekly CHATS, distribute A Bi-Monthly (sometimes more often) Journal and Guide, will Live Stream on **FACEBOOK** and roll out a Speakers Bureau.

While the list of factors that we must address appears to be growing, when I peel back the onion, the ingredients that govern our livelihood are the same to a great extent as they have always been albeit somewhat supersized. We do not run from challenges and we continue to strength our capacity to take advantages of opportunities. А few of the anticipated outcomes from our efforts are visible through the availability of a high performance organization, high quality and affordable care, higher patient satisfaction scores, the presence credentialed staff and clinicians, expanded partnerships and a strategic plan. As important is to know when we need to pause for ourselves and mind our own physical and mental health. I am programmed to help you so please call on me. Thank you for your support.

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#### WORDS OF INSPIRATION

Hang on to one or more of the following statements from men and women who enjoyed success by overcoming the odds that they would not. You can restore success that you believe may have dwindled somewhat and keep moving upward.

The ultimate measure of a man (woman) is not where he stands in moments of comfort and convenience but where he stands in times of challenge and controversy. Martin Luther King Jr.

Opportunities to find deeper powers within ourselves come when life seems most challenging. Joseph Campbell, author

Danger gathers upon our path. We cannot afford — we have no right to look back. We must look forward. Sir Winston Churchill

Logic will get you from A to Z; Imagination will get you everywhere. Albert Einstein

What lies behind us and what lies ahead of us are tiny matters compared to what lies within us. Ralph Waldo Emerson

My mission in life is not merely to survive, but to thrive; and to do so with some passion, some compassion, some humor, and some style. Maya Angelou

CVCHIP is about Continuous Improvement.

#### DON'T MISS OUT ON MONEY IN THE BANK TO SUPPORT YOUR PRACTICE THRU

#### THE MEDICARE SHARED SAVINGS PROGRAM

There is a proven opportunity to increase your revenue stream through the Medical Shared Savings Program. It could help to offset some of the likely decline in your disposable income that is needed to help a brighter future for your practice. To this end, it is essential that CVCHIP ACO practices complete the following two-page form.

https://www.wrike.com/form/eyJhY2NvdW5 0SWQiOjQzNzgwNywidGFza0Zvcm1JZCI6 MjkzMjkyfQk0NzM0NjA3ODg4NjA3CTBIZG E4ZmYwMGM5NjExNGUwMDM0NGRiZW ZiMGQwMmYyYmIwNzc1NTE1NjZiNzBjND EwM2JhZDQ0MWM5ZDFhYmU=

Call Heather McConnell of OnePartner for Assistance at: 423-571-4231 or hmcconnell@onepartner.com

There are other options such as the following that are likely to be renewed or revamped to help improve your **BOTTOM** LINE !

# THE PAYROLL PROTECTION PLAN

CARES Act Provider Relief Fund

SBA LOANS AND GRANTS for Small businesses ADDITIONAL GO TO RESOURCES THAT CAN BRING VALUE DURING AND POST COVID-19 ARE AT OUR WEBSITE ON BOTH THE HOME PAGE AND RESOURCES PAGE, THE LINKS FOR WHICH ARE SHOWN BELOW:

### cvchip.org cvchip.org/RESOURCES

Don't Burn Out and Embrace the Guidance We Give Our Patients

#### LEANING ON TELEHEALTH OFFERS SOME RELIEF TO HOLDING ON TO PATIENTS AND OBTAINING REPLACEMENT INCOME DURING AND POST COVID-19

Under the Coronavirus Preparedness and Response Supplemental Appropriations Act and Section 1135 waiver authority, the Centers for Medicare & Medicaid Services (CMS) broadened access Medicare to telehealth services, so beneficiaries can get a wider range of services from their doctors and other clinicians without traveling to a health care facility. On 2020, Medicare began March 6, temporarily paying clinicians to furnish beneficiary Telehealth services residing across the entire country.

### **CVCHIP APPRECIATION**



### **GUEST SPEAKERS**

#### **MAY 6 BI-WEEKLY CHAT**

Dr. Danny Avula Richmond City and Henrico County Health District Director

Dr. Stephen Richard Henrico County Health District Clinical Director

#### **May 9 BOARD MEETING**

ROBERT "Bobby" C. Scott US CONGRESSMAN 3<sup>RD</sup> Congressional District of Virginia

> Dr. Patricia King Psychiatrist

Justin Mason President MINDHEALTHY

Kristin Smith, PMH-NP Psychologist MINDHEALTHY

### JUNE 2020

# REMINDERS

### CELEBRATE CELEBRATIONS

#### MONTHLY

African-American Music Appreciation Alzheimer's & Brain Awareness Cataract Awareness Dementia Care Professionals Effective Communications International Men's National Smile National Soul Food Oral Health

#### DAILY

Call Your Doctor - 6/9 Father's Day-6/21 National Hydration-6/23 Elder Abuse Awareness-6/15

JOIN THE BI-WEEKLY CHAT VIA ZOOM ON 6/3/, 6/17. 7/1 & 7/15 AT 7:30 AM CHECK THE WEBSITE FOR DETAILS cvchip.org



#### **CVCHIP BOARD MEETING**

JULY 11, 2020, 9 AM – 2 PM ANTICPATED VIRTUAL (Details Later)

SIGN YOUR BA AND NON-DISCLOSURE AGREEEMNTS AND RETURN ASAP TO LERLA BY TEXT, EMAIL, FAX OR PRINT MAIL

COMPLETE YOUR HIE FORM AND TRANSMIT TO HEATHER MCCONNELL AT 423-571-4231 hmcconnell@onepartner.com

COMPLETE THE NEW CVCHIP ON-LINE SURVEY TO BE RELEASED ON JUNE 3. WE ARE DETERMINING THE SEVERITY OF COVID-19 ON OUR PRACTICES BEFORE FINALIZING A DRAFT BLEUEPRINT FOR MOVING FORWARD

#### POST YOUR EMERGENT POSTERS AND SHARE INFORMATION WITH YOUR PATIENTS.

CONTACT MARILYN for more details at mhwestcon@aol.com

CONTINURE TO EXPRESS APPRECIATION 2 YOUR PATIENTS AND STAFF WHENEVER U CAN!



# **UPCOMING EVENTS**



### TOPIC COVID-19 AND HEIGHTENED

PRIMARY CARE PHYSICIAN AND HEALTHCARE WORKER NEED

# COMING SOON

**KEISHA L. SMITH** 

EXECUTIVE DIRECTOR VIRGINIA HEALTH WORKFORCE DEVELOPMENT AUTHORITY

HWDA.ORG

CVCHIP BI-WEEKLY CHAT JUNE 3, 2020-7:30 AM VIA ZOOM Meeting ID: 871 6246 4083 Password: 213005 1 301 715 8592 US (TEL)

# **BI-WEEKLY CHAT**

# **TOPIC: HCC CODING**

PART 1 June 17, 2020 – 7:30 AM Part 2 July 1, 2020 – 7:30 AM

### SUBJECT MATTER EXPERT

Mrs. Monica Green ACO, Practice Administrator Charles City Medical Group, LLC Certified Professional Coder CHARLES CITY MEDICAL GROUP, LLC





# **MORE NEWS YOU CAN USE**

**TELEHEALTH...** 

**A GOLDEN OPPORTUNITY FOR CVCHIP ACO PRACTICES** 

- PCPs Are the Backbone of US Heath System
- > Primary Care is the foundation of the Triad Health System of America
- > PCPs are entrusted to send the patient to the right place, at the right time
- COVID-19 has placed inordinate stress on the secondary and tertiary health system, requiring PCP's to be ready to manage the simple to the complex.
- Must insure that PCP's, their staff, and patients remain safe and healthy during this time (Social distancing) and available to provide care
- Telehealth, Virtual Visits, eVisits
- > Due to risk, must STOP unnecessary face to face visits
- Medicare/Commercials are relaxing the rules so that patients can have proper access to their providers.
- HIPAA and locations of patient have been relaxed only during the PHE(public health emergency)
- Most stable chronic care visits can be managed by telehealth
- Proper triage prior to going to ED is essential to prevent from overwhelming the system.

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#### MORE PERTIENT INFORMATION ABOUT TELEHEALTH

- Stable, chronic disease especially suited to televisits
- Remote Patient Monitoring and Chronic Care Management are additional services to insure early detection and intervention for regressing status
- Urgent, non-respiratory illnesses are suitable
- AWV's(self reported vitals), Transitional Care
- Closing Care Gaps, Screening for Disorders
- Group education

#### Telehealth, Virtual Visits, eVisits

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# **TELEHEALTH PAYMENTS 99241 - 99245**

Code	Description	2020 wRVU	National non- facility payment	National facility payment
99241	Office consult – Level 1		\$48.72	\$33.56
99242	Office consult – Level 2	1.34	\$92.03	\$70.74
99243	Office consult – Level 3		\$125.95	\$98.89
99244	Office consult – Level 4	3.02	\$188.75	\$159.16
99245	Office consult – Level 5	3.77	\$229.89	\$196.69

# Virtual, eVisit - 99421-99423 \*

Code	Description	2020 Work RVU's	National non-facility payment	National facility payment
99421	Online digital evaluation and management service, for an established patient, for up to 7 days, cumulative time during the 7 days; 5-10 minutes	0.25	\$15.52	\$13.35
99422	11-20 minutes	0.50	\$31.04	\$27.43
99423	21 or more minutes	0.80	\$50.16	\$43.67

# PLATFORMS NEEDED TO SUPPORT TELEHEALTH

- EHR- most vendors partner with services that provide this, price ranges from low to high, HIPAA compliant
- Doxy.me- entry level free, but add-ons such as email, archiving for a fee, price range low to medium, HIPAA compliant
- Garage-\$0.25/ppm, price low to high, depending on volume, allows texting and email, archiving, HIPAA compliant
- Virtual visits
  - Same as above
  - Smart Phone
  - eVisits
  - Patient Portal

#### CCM/TCM

- Garage- negotiable( presently a part of CVCHIP's PHT)
- CareAdopt- onboarding fee, 50-50 split
- Axum-no onboarding fee
- In-house



### CVCHIP ACO PARTICIPANTS AND BOARD MEMBERS

John Gehman, HouseCalls, MD Leo Bowers, MD, Old Hampton Family Medical Associates, PC Jerome Smith, MD Lind Chinnery, MD Divine Healthcare, LLC Horace J. Jackson, MD Graisse Abdelshaheed, MD, Family Medicine Healthcare LLC

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#### **STAY ON TRACK WITH US!**





#### SEND NEWSLETTER TOPIC SUGGESTIONS TO

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THANK YOU EVERYONE FOR YOUR CONTINUING SUPPORT &

**2020** PROMISES TO BE A GREAT YEAR EVEN WITH THE EFFECTS OF COVID-19

> Marilyn H. West, Editor Consulting@mhwest.com