



# General Construction Estimator

LAS VEGAS NEVADA 89120

**POSITION OPEN DATE MARCH 1, 2020**

**POSITION CLOSE DATE JUNE 1, 2020**

## **VP DEVELOPMENT IS HIRING FOR A GENERAL CONSTRUCTION ESTIMATOR.**

### Qualifications

- Experience:
  - Computer/ Technical, 5 years (Preferred)
  - General Construction Estimating, 5 years (Required)
  - On Screen Takeoff, 5 years (Preferred)
  - Bidding Software Proficient (Required)
- Location:
  - Las Vegas, NV 89118 (Preferred)
  - We are willing to look at hiring outside of The Nevada Area because of the Pandemic, with an agreement that you will be relocating within 9 months.
- Work authorization:
  - United States (Preferred)

### Full Job Description

VP Development is a rapidly expanding Commercial Service Organization servicing General Contractor's Across the Nation who utilize our services in preparing Full Scale Construction Bids for their Clients.

Most of the bids that we receive are for projects ranging from 500K to 25 Million Dollars. Most of the work is Commercial and for the Federal Government. As a company that is based in Southern Nevada, the work that we do local is between 250K to 5M. (With an Emphasis on C4 Bids, Painting, Wall Coverings, Ceiling Grid and Tile, Metal Framing etc.)

One of the things that you will find about VP Development is that our clients are very loyal. We are not your average employer just looking to fill a position. We are looking for new members of our team that will grow with us as we rapidly expand. Right now, we are seeing a tremendous demand for our services by clients based in The New York State, Florida, Arizona, Utah, and the Nevada Markets.

To be the perfect match for our company, you will need to:

- A highly self-motivated team player who desires to stand out from the crowd and earn what you are truly worth.
- Devoted to consistently performing at, and surpassing, the highest levels of quality and professionalism.
- Driven by a unique performance-based system that consistently measures and rewards your excellence.
- Dedicated to building true Win/ Win customer relationships with a team committed to the industry.

We are searching for a top performing individual committed to being the absolute best that they can be and living and working by an extraordinarily strong set of fundamental core values!

By developing Win/ Win professional construction business relationships and being responsible for the overall estimate information gathering process for our Nationwide Clients, you will directly reap the benefits of the business you create and help us win.

A TRUE superstar performer who is committed to excellence will be earning \$90,000 to \$125,000 or more annually within the first 12 to 18 months, others need not apply.

Commercial project types include:

- Casino/ Resort/ Hotel,
- Military/ Government/ Schools,
- Medical/ Professional/ Hospitality,
- Large Commercial and Industrial Spaces.

DUTIES & RESPONSIBILITIES:

- Proactively identify, evaluate, and pursue projects that fit our scope.
- Work with Customers that are being referred to our company over the internet and establishing a report, as if we were right in the next room.
- Ability to organize and solicit multiple subcontractor and material vendor proposals for each project.
- Ensure that estimate details and takeoffs are accurate, complete and reflect the actual requirements of project.

- Ensure that all data that is entered into the Computer Bidding System is 100% Correct so that our Clients will be able to have a solid feel for where the numbers lie, so that they are then able to properly add profit to their bid, as will vary between each client.
- You will be able to bid a project based on LOCAL NUMBERS based on THE CLIENTS GEOGRAPHIC AREA. You will ensure that the rates of pay (Subcontractors, Vendors, Affiliates) that you are estimating for the Client accurately represent the local market.
- You will be able to handle the entire Client Bid Estimating Process, from the Sale of the Service to the Presentation of the Final Work Product to the Client.
- You are familiar with the entire estimating Process from Beginning to End. You are an expert at making sure that the bid contains all the relevant items that will be needed to fully produce what you are designing. You may be a specialist in one area, but you will do the research in the other areas to make sure that your bid is 100 percent complete,

You understand and are competent not in just estimating, but the required bonding, licensing, right of way access and permissions that the bid will require. Much of this will be done between you and the client. You will be the de-facto expert in these areas.

- Responsible for the overall bidding process with a keen focus on communications, detail, accuracy, quality, and profitability.
- Ensure timely completion of multiple deliverables, and proactively address difficult situations in a positive cooperative manner.

- Job details
- Salary
- \$60,000 - \$120,000 a year
- Job Type
- Full-time
- Number of hires for this role
- 2 to 4
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#### JOB REQUIREMENTS:

- 5-10 Years of SOLID Construction Estimating on midsize and specialty commercial building projects.
- Demonstrated proficiency in the areas of: on-screen takeoff, estimating, costing, scheduling, budgeting/cost control, interpersonal skills and organizational skills.
- Strong knowledge in the intricacies of these computer software programs (Word, Excel, Outlook)
- People skills are essential; able to establish trust, confidence and relationships quickly through excellent writing, oral presentation skills, creativity and strong problem solving

skills. Many of your Client Interactions, at least during the first year, will be internet based, You must be able to sell yourself and our company in this virtual method. You will also be traveling to meet with large clients across the nation to cement the Relationships that have been built.

- You Understand contracts, architectural plans and specifications, and comply with all multi state contracting laws.

The team at VP Development is excited to offer a unique compensation package including base salary+ quarterly performance pay. The PERFECT CAREER SUPER STAR will see potential annual earnings range from \$90,000-\$120,000+ within the first 12 to 18 months, with options for medical, dental and other benefits after 60 days.

If you are ready, willing, and able to dedicate your life to an organization, and to consistently perform at the highest level and do what it takes, this may be the career opportunity that you have been searching for.

Job Type: Full-time

Pay: DOE, Depending on Experience

Benefits:

- 401(k)
- 401(k) matching
- Health insurance
- Paid time off
- Tuition reimbursement

Schedule:

- Day shift- Night Shift (Vary based on Client's needs and location)
- Monday to Friday
- Overtime

Experience:

- Computer/ Technical: 5 years (Preferred)
- General Construction Estimating: 5 years (Required)
- On Screen Takeoff: 5 years (Preferred)
- Understanding Full GC Bidding Software inside and out.

Location:

- Las Vegas, NV 89120 (Preferred)

- Virtual (For the first 9 Months) based on the Current Pandemic.

Work authorization:

- United States (Preferred)

Company's website:

- [www.vpdnevada.com](http://www.vpdnevada.com)

Company's Facebook page:

<https://www.facebook.com/vpdevelopmentusa>

Benefit Conditions:

- Waiting period may apply
- Only full-time employees eligible

Please, No Calls, Email Cover Letter and Resume only to [Recruiting@VPDNevada.com](mailto:Recruiting@VPDNevada.com) WITH THE SUBJECT LINE OF NATIONAL GENERAL CONSTRUCTION ESTIMATOR



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