

## Gregory Raphael, New Agent Profile, 02/16/2026

Gregory Raphael is a Global Real Estate Advisor who believes that luxury is not a price point, but a level of service. Serving the **Brandywine Valley**, including **Kennett Square, Glen Mills, and Chadds Ford**: Gregory combines the global reach of Monument Sotheby's International Realty with the warmth of a neighbor and the precision of a seasoned executive.

**A Neighbor's Perspective:** Gregory's passion for real estate is rooted in his own relocation to the Delaware Valley in 2004. Captivated by the region's history and peaceful countryside, he understands the journey of finding the perfect place. He positions himself not as a salesperson, but as a guide, helping clients explore the diverse neighborhoods of Chester County and the Delaware Valley with confidence.

**Concierge-Level Execution:** With a distinguished background in **operations, logistics, and technology integration**, Gregory offers a distinct advantage to his clients. He approaches every transaction with a project manager's mindset, ensuring that complex timelines are met and details are never overlooked. For luxury sellers, his specific expertise in **smart home technology** allows him to showcase integrated home features to maximize value in a modern market.

**Advocacy and Senior Transitions:** A Certified Senior Real Estate Specialist (SRES®), Gregory is a dedicated advocate for the 55+ community. He is the founder of **The Next Chapter Circle**, an educational and community initiative designed to help families navigate rightsizing and lifestyle transitions with dignity and clarity. His mission is to bring calm to what can be a chaotic process, offering support that begins long before a "For Sale" sign goes up.

Whether you are looking to buy a historic estate, sell a family home, or plan a complex relocation:

*Gregory Raphael is ready to help you find your way home to your next chapter*