



CAPABILITY STATEMENT

Gov. Business POC:

Dr. Alexis Solomon

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UEI: MALBZNBVD9P9

CAGE CODE: 9T5C6

COMPANY SNAPSHOT

CERTIFICATIONS



NAICS CODES

611430 - Professional And Management Development Training

541611 - Administrative Management And General Management Consulting Services

541612 - Human Resources Consulting Services

CAPABILITIES NARRATIVE

We combine military, academic, and corporate expertise to offer professional development services focusing on leadership enhancement, operational efficiency, and goal attainment. With tailored coaching, motivational speaking, and process improvement facilitation, we empower individuals and teams, optimize organizational processes, and help governmental clients exceed their goals.

CORE COMPETENCIES

LEADERSHIP DEVELOPMENT AND COACHING

Enhances organizational leadership through targeted development programs and coaching, fostering strategic vision and resilience among leaders.

HUMAN CAPITAL MANAGEMENT CONSULTING

Optimize workforce alignment and talent management, boosting efficiency and employee engagement across organizations.

PROCESS IMPROVEMENT AND OPERATIONAL EXCELLENCE

Drives operational excellence with lean process improvements, increasing productivity and reducing waste for competitive advantage.

MOTIVATIONAL SPEAKING AND WORKSHOPS

Motivational speaking and workshops that energize teams and promote a culture of excellence and continuous growth within organizations.

PAST EXPERIENCE

■ GOVERNMENT AGENCY LEADERSHIP ENHANCEMENT

Designed a tailored Leadership Enhancement Program for a government agency, leading to improvement in leadership effectiveness and operational efficiencies.

■ CORPORATE TALENT MANAGEMENT OVERHAUL

Addressed a client's turnover and engagement challenges with a Talent Management Overhaul, cutting turnover, boosting engagement, aligning employee skills with company goals, and driving up productivity and customer satisfaction.

■ OPERATIONAL EFFICIENCY PROJECT

Helped a client streamline operations and reduce costs using lean methodologies and innovative process improvements, resulting in a 20% cost reduction and a 30% efficiency increase. It led to immediate savings and improved competitiveness.

DIFFERENTIATORS

MILITARY-INSPIRED LEADERSHIP TRAINING

Using Dr. Solomon's military background, The Change Solution offers leadership training combining discipline, strategy, and resilience, empowering clients with vital skills for challenges and team unity.

ADVANCED HUMAN CAPITAL STRATEGIES

Aligns workforce capabilities with strategic goals through advanced strategies from military and corporate backgrounds, led by Dr. Solomon for efficient talent development and organizational effectiveness.

OPERATIONAL EXCELLENCE

Specializing in operational excellence, we use lean methodologies to streamline operations, cut costs, and boost productivity, backed by expertise and a dedication to measurable results.