

Hi Walter,

It has been a few months since the wind down of our business, and I would like to take a moment to thank you and offer you my assistance in any endeavors you are becoming involved with in the future.

I will be happy to be a reference for you in the area of new and/or existing clients, as your guidance through the very difficult navigations of the LADWP water and sewer issues has been exemplary.

I am still amazed at your way of getting to the heart of many complex issues. It has been beyond difficult to deal with an organization that clearly is having their own internal challenges.

Although in the end we were unable to continue in the battle with Garment Industry Laundry, you were diligent in turning over every stone and investigating every aspect of our multi-faceted dilemmas with the quadrupling of the rates with workmen's comp, the penalties associated with the Obamacare's employer shared responsibility, and the skyrocketing water and sewer rates with the LADWP.

It was a 2 1/2 year negotiation that required diplomacy, skill and patience, and although certain elements of the situation was left unresolved due to the many changes and inadequate support from the city and state agencies that you brought to the table, we are very pleased with your ability to transition our business gracefully; and for that I'm thankful.

I know that you are well versed in all city issues and the ever changing landscape of their operations, and I am still holding on to the hope that we will be able to reconcile the issues left on the table at some point down the line.

Again, many thanks for your unyielding support, quick response in tough situations, accommodating our unique problems, your resourcefulness and wisdom, and most of all for all your unwavering encouragement.

Feel free to contact me with anything I can be of help to you in.

Kind regards,

Sheila Foreman
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