

## Mini-Thesis

We have a company that manufactures antimicrobial keyboard that are washable. we have a patented process that allows us to manufacture in Orlando where we have a warehouse and six employees while maintaining a headquarters and sales staff in Jacksonville of 4 employees. We are both B2B and B2C. We attend conferences to yield direct sales, we have outbound campaigns, and web strategies to drive business model activity. Our primary verticals are health services, education services, and financial services. Our customer targets are those interacting and sharing devices with consumers or large teams. Our target revenue for products is 60k monthly recurring revenue and we would like to grow at least 200% over the next 3 years. Our pricing model is cost plus and value based.

## Sandbox: PWS-iVi Fitness-Draft LC

We are looking to launch and agentic entrepreneur support system within the next 12 months. We have developed an agentic architecture to scale entrepreneur support in rural and urban areas to compliment human-to-human activity. We have a workspace and license agreements as well as vertically integrated human-to-ai checkpoints and automations. Our primary constraints are related to adoption by traditional stakeholders limited to human-to-human interactions. Would like to have 5-7 organizations subscribe and implement in Northeast Florida. Targets are incubators, accelerators, higher learning, city government, and suppliers managing vendor relationships.

## Co-Founded.ai Strategy Engine

