



RAR 201017

Sr. Field Applications Engineer

Under minimum supervision, the Sr. Field Application Engineer will provide technical support for products and applications to key accounts and sales channel personnel. May also develop and/or deliver technical training to customers, distributors and personnel on all products.

Location:

Position is located in the Southern California Area

Position Duties & Responsibilities:

- Provide technical support for products and applications to sales channel personnel and key accounts. May also develop and/or deliver technical training to customers, distributors and personnel on all products.
- Provide on-site application engineering and product consulting.
- Serve as the escalated technical resource (subject matter expert [SME]) to distributors.
 - Maintain technical documents and documentation on products, as assigned.
 - Develop technical/application notes where applicable, detailing start-up procedures of new products.
 - Maintain current knowledge of new products and applications, through self-study, hands-on testing of demo units, and seminar attendance.
- Provide technical product and solution training and demonstration to customers, distributors and personnel on products. Actively identify opportunities for custom training classes.
 - Deliver presentations to external organizations or entities.
- Document activities utilizing CRM.
- Perform other duties as assigned.

Desired Skills and Characteristics:

- Strong background in PLCs, VFDs, HMIs, and networking, process control and IEC 1131 programming standards is preferred.
- Some experience with PC hardware and software required with specific experience in industrial applications is preferred
- Ability to discuss customer application requirements on phone or in person



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Education & Qualifications:

- BS in Electrical Engineering or equivalent experience.
- 5 + years of application experience with industrial automation products.
- Experience with PLC, VFD, HMI, Servo, Control Networks and other industrial automation applications.
- Ability to develop and maintain in-depth, up-to-date technical knowledge, including the latest MEAU products, and to serve as escalated technical resource (subject matter expert [SME]).
- Technical writing skills.
- Project management skills.
- Ability to operate effectively as part of a team.
- Customer service and phone skills.
- Professional, patient, positive, confident communication style and attitude.
- Ability to write and perform technical product and solution training for groups.
- Organization skills, i.e. for documents, demos, work area and time management.

Travel:

25-50% Travel for training and application support within North America, Europe and Japan.