KITFAB PRODUCTS, LLC

Productivity Focused. Mission Driven.

BUY VETERAN

Service-Disabled Veteran-Owned Small Business | Industrial & MRO Supply | Material Handling

CAPABILITY STATEMENT

CORE COMPETENCIES

- COTS industrial and MRO supplies
- Material handling: carts, hand trucks, pallet jacks, hoppers, lifts and hoists
- Storage: shelving, racks, cabinets, lockers and bins
- Workplace safety: safety cabinets, bollards, guard rails and spill containment
- Tools, hardware, ladders and workbenches
- Custom tool-kitting program development and coordinated fulfillment

DIFFERENTIATORS

Veteran-led expertise: 50+ years of combined military and industry experience in DoD logistics, on-site government supply operations and custom tool-kitting programs

Service-Disabled Veteran-Owned: owned and operated by a service-disabled veteran since 2016; Iowa TSB certified in the Service-Disabled Veteran category

Broad catalog, lean delivery: thousands of COTS products drop-shipped nationwide, with no inventory overhead in our pricing

Responsive: quotes answered within one business day

Easy to buy from: Government Purchase Cards, P.O.s and major credit cards accepted

WHO WE SERVE

- Federal agencies and military installations
- Iowa state agencies, cities, counties and schools
- Prime contractors and subcontracting partners
- Commercial and industrial facilities

PAST PERFORMANCE & RELEVANT EXPERIENCE

U.S. Army, West Point, NY: Competitively awarded small business set-aside for 10 heavy-duty tilt trucks (Solicitation W911SD18R0070); delivered FOB destination.

Key Personnel — Claud E. Osborn, President, MBA *(founder's experience, separate from KITFAB contracts)*

- 20 years of military service in logistics and supply management, including depot distribution and contract technical evaluation
- 30 years of industry experience, including national account management for OEM tool manufacturers, multimillion-dollar custom tool-kitting programs, Fortune 500 MRO distributors, and on-site industrial supply operations

COMPANY DATA

UEI: ZC8XY8DJJFE1
CAGE: 7RYX9
SAM: Active (All Awards)
Iowa TSB: Certified, SDV (IEDA)
Payment: GPC, P.O., major credit cards

NAICS CODES

423840 Industrial Supplies (Primary)
423830 Industrial Machinery & Equip.
423710 Hardware
423990 Other Durable Goods
333924 Industrial Trucks & Carts
337215 Shelving & Lockers
332216 Hand Tools
333991 Power-Driven Hand Tools

PSC CODES

3910 Conveyors
3920 Material Handling Equip.
3950 Winches & Hoists
3990 Misc. Material Handling
4240 Safety & Rescue Equipment
5120 Hand Tools
5340 Commercial Hardware
7125 Cabinets, Lockers & Shelving

NIGP CODES (IOWA)

100, 320, 345, 420, 425, 445, 450, 545, 560, 640, 780

AFFILIATIONS

NDIA (National Defense Industrial Assn.)
Veterans in Business (VIB) Network

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