

## **Prospect Profile Sheet**

Prospect Name:
Address/City/State/ Zip:
Current Carrier(s):
How are the Plans currently marketed?
Why are you looking to move?
Enrollment Type: Mandatory Enrollment?, Accept/Reject Requirement?, Group Meetings, Face-to-Face Meetings, Self-Service , Telephonic Included?
System of Record (Ongoing or One-Time): (PeopleSoft, ADP, etc.)
Enrollment Dates:
Effective Date:
Number of Enrollment Locations:
Will the employees be actively-at-work? Provide a list of those not at work, reason, date, expected return.
Products of Interest (check all that apply):
Voluntary Benefits (Critical Illness, Accident, Hospital Indemnity):
Genetic Cancer Screening Program:
Minimal Essential Health Coverage:
InfoArmor (ID Theft Protection):
Medical: Dental: Vision: Life: Disability: