

IESGA Board Meeting, September 28, 2022 at Liberty Lake Golf Course

President John Mantello called the meeting to order at 9:00 a.m. John thanked Joel Rogers, Jon Solberg and Ross Kelley for their service as their 3-year terms are up. Also in attendance were Vice President Pete Fredrickson, Treasurer Lee Paul, board members Steve Jones, Jack Lawson, Joel Rogers, Mike Ruscio, Jon Solberg, Jeff Peck, Ross Kelley and Mike Hemmingson. Lawson stated that the minutes from the July board meeting were reviewed by the board and published on the website. He then moved that the minutes be approved; motion seconded and approved. Lawson reported that we have 333 total members; 79 of those are new.

Treasurer's Report

Lee Paul passed out copies of the financial reports to all the board members and officers in attendance. He reported that so far this year we took in over \$206,000 in income and paid out about \$143,000 in expenses with about \$63,000 left to spend. However, the expenses reported are not complete as they don't include the last few tournaments and the second half payouts. Looking at the balance sheet, reserves for this year are \$29,000 vs \$5,000 at 2021 year-end. We are pretty much on track with budget figures; there will be about a \$2,000 deficit or less this year because of increased income from higher participation and expenses being a little lower this year. The annual meeting report shows the same information but with some slightly different notes and financial highlights for the year. 258 members received payouts for the first half, 233 gift certificates were awarded, the dollar amount is about \$20,000; \$2,700 more than last year. 197 members received checks worth about \$24,000; \$3,800 more than last year and there were 30 KP certificates. The second half payouts are still pending and there were three holes in one in the last 3 tournaments. So far, members have redeemed about \$12,100 from vendors in gift certificates and about \$7,500 has been redeemed by the Association to use for tournament entry fees. To date 106 refunds totaling about \$8,000 have been issued. Total number of refunds processed last year was 136. Budget Review for 2022 and Proposed Budget for 2023: Assumptions are more members than last year, higher participation, last year was 175; projecting about 200 for 2023. \$179,000 budgeted income for 2022, already at \$207,000 actual income. Expenses don't include remaining tournament green fees and the 2nd half payouts. 2023 income projected to be \$206,000, expenses projected at \$197,000, for a net income of about \$8,900. Business expense for 2023 is budgeted at about \$9,700; about the same as last year except for an increase in mailing and printing, banquet expense is down because of the change from last year. Projecting about an \$800 loss for 2023, however about \$2,800 in expired certificates will be written off which will cover this deficit and put us in the black. Financial picture is good coming in to next year. Joel Rogers moved to approve the treasurer's report as submitted; Jack Lawson seconded and motion approved.

Tournament Chairman's Report

John Hanke mentioned that he gets to the course at about 6:30 am on tournament days and often gets home around 9:00 pm which requires that he purchase a meal during that time and that it would be nice to be reimbursed for that meal by the association. Jack Lawson moved that the association reimburse John for meal expense on tournament days. Motion seconded and approved. John reported that everything is in good shape for today's event. Unfortunately, there will only be 2 of the 8 club champions and no Old Goat champions at the scramble today so we can probably dispense with the awards. John Mantello will read the list at the annual meeting. John Mantello asked if there has been any feedback from the members regarding the fairly low turnout for the scramble. There was discussion that instead of a scramble, the year-end event/meeting could be a regular tournament with a shotgun start. The ladies could be invited to play and attend the annual meeting/banquet afterwards. John stated that the team scramble format is easier for him because there is none of the additional homework that is required with a regular tournament. It was discussed that the annual meeting could be held in conjunction with the fall out of town tournaments, possibly a banquet after the first day of golf. Joel Rogers suggested holding it at Moses Point and Moses Lake Country Club. Also mentioned was Lewiston/Clarkston or possibly a one

day event at Circling Raven. Steve Jones brought up that an annual meeting should be accessible to all the members who want to attend and holding it out of town would be less convenient for many of the members. John Mantello mentioned that we are already trying to increase participation at the meeting by holding it at the same time as a tournament when there are a lot of members golfing. Mike Ruscio suggested that we look into Circling Raven for 2024 as a possible year end tournament/banquet site. John Hanke said that the women could be included next year in the scramble at Liberty Lake. It was moved, seconded and approved to hold the annual banquet/tournament at Liberty Lake next Fall with the format, regular tournament or scramble (based on feedback from this year), to be decided at a later date and to include the women for golf and/or the banquet.

New Business

Vice President Pete Fredrickson will be President next year. There are four board positions to be filled; Joel Rogers, Jon Solberg and Ross Kelly's terms expire at the end of 2022 and board member Steve Jones was nominated for Vice President by John Mantello, seconded by Jack Lawson and voted in for next year. The following members will be nominated at the annual member meeting for the vacant board positions: Brad Berg, Mike Dixon, Larry Kincaid and Dennis McGuire. Lee Paul suggested for future, posting an announcement on the website that the board is accepting nominations to fill open board positions. Doug Kearsley mentioned that there is no board member job description and there should be. John Mantello would like a committee of 2 or 3 past presidents to review the job description documents and sign off on them before Doug publishes them on the website. Jack Lawson, Joel Rogers and Larry Kincaid were assigned this task. John Hanke warned that the U of I has limited parking available and also possibly a shortage of carts. He has offered to assist with these issues but has not received a response as of this date.

Webmaster's Report

Doug Kearsley posted a list of vendors who accept IESGA gift cards on the website in the membership section. In the last 12 months there were 59,000 visits to the site; averaging about 8,000 a month or 4,000 visits per tournament, 266 visits a day; a pretty good number. With the remaining tournaments we'll be right at 3,000 rounds of golf for the season. Last year it was 2,600, in 2020 it was 2,000, in 2019 it was 2,000 and in 2018 it was 2,000, a 50% increase in participation in the last 4 or 5 years. The average number this year is 205 per tournament, with over 100 playing in the out-of-town tournaments. There is a higher percentage of the membership (67%) participating regularly than there has been in the recent past.

Old Business

No old business

Meeting adjourned at 10:00 am.