

## **IESGA Board of Directors Meeting, April 27, 2026 at Meadowwood Golf Course – Final Draft**

President Dave Hall called the meeting to order at 10:30 a.m. Dave thanked the members for their attendance and stated that there are several items to address in today's meeting. He then asked for a motion to approve the October 1, 2025 Board of Directors Meeting minutes, at Liberty Lake Golf Course, as posted on the IESGA website. Steven Jones made a motion to accept the minutes as posted and it was seconded by Clayton Colliton. All present Board Members approved and passed the motion.

Elected Board Members in attendance were President Dave Hall, Past President Steven Jones, Mike Hemmingson, Clayton Colliton, Steven Johansen, Bob Beck, Steve Michelson, and Scott Petersen. A quorum was achieved for today's Board of Directors meeting. Appointed Officers attending the meeting were Treasurer Lee Paul, Tournament-Handicap Chair John Hanke, Webmaster and Assistant Tournament Chair Doug Kearsley, and Secretary Brad Berg.

### **Treasurer's Report**

Lee Paul passed out to the Board Members copies of IESGA's YTD 2026 Cash Flows and Net Worth Statements. He stated that the current Cash Inflows were approximately \$76,000 mainly made up of prepaid entry fees for green fees and tournament payouts and Certificate of Deposit (CD) dividends. Lee explained the various Cash Outflow accounts and their balances at 4/27/2026 were approximately \$12,000. The Net Cash Flow balance has a value at 4/27/2026 of \$63,704.03. Lee then discussed the various accounts of the Net Worth Statement. The total Assets were approximately \$118,000 and total Liabilities were approximately \$99,000. The ending Net Worth balance at 4/27/2026 was \$19,633.97. Brad Berg asked where the CDs were invested and Lee mentioned that the three CDs were at Global Credit Union and were at an approximately 4% interest rate. Lee indicated that the current Net Worth ending balance looks to be on track with 2025 Net Worth Statement at this period last year. Dave Hall then asked for a motion to approve the Treasurer's Report. Bob Beck made a motion to approve the Treasurer's Report and it was seconded by Clayton Colliton. Dave then called for a vote and it was unanimously approved by all attending members. Copies of the Cash Flows and the Net Worth Statements Treasurer Notes are attached.

### **Secretary's Report**

Brad Berg stated that the Meadowwood tournament tomorrow will have 184 players. Total current 2026 IESGA membership is 248 members with 39 new members in 2026. Clayton asked how are we tracking on our new members this year compared to new members in prior years. Brad mentioned that the IESGA 2026 new members were slightly higher than previous years which normally was in the 25-30 new member range. Clayton was wondering how large we wanted to grow the IESGA membership and if we needed to be more proactive with our marketing and advertising for new members. A detail discussion followed and the general sense from the Board members was that we should increase our advertising of the IESGA and that word of mouth has been a very good avenue up to this point. We also need to be careful to not grow too large and have strong participation to the point we are unable to accommodate the

number of participants at the tournaments. John Hanke stated that 208 is a good maximum number of participants for each tournament. As we exceed the 208 number, we stress the ability to get all of our participants around the golf course timely and impact the speed of play. Brad will investigate various additional marketing and advertising avenues that we may possibly implement at the beginning of our 2027 season.

Brad mentioned that the City and County discount passes still have inaccuracy issues with the green fee rates that some of our members select when they play these courses. He proposed that if there is a \$5 or less difference between the IESGA member selected City or County discount green fee rate, and what the City or County discount pass database indicates, that the IESGA would accept the City or County database discount pass rate. This \$5 or less threshold will streamline our discount pass accuracy issues and greatly improve our internal efficiencies of collection of underpayments and refunds of overpayments. A lengthy discussion followed and Dave Hall indicated that we would not make a motion on this proposal, possibly discuss further in the future, and to move forward and utilize this \$5 or less threshold going forward. Brad was asked to track if there are any concerns from the membership of not receiving refunds within this \$5 threshold. Brad indicated he did not feel there would be any concerns, but would track and report back to the Board if these concerns do arise.

### **Tournament Chairman's Report**

John Hanke stated that he committed the IESGA to a \$10,000 guarantee to Avondale Golf Club for hosting our event later this season. The Avondale rate for our IESGA members will be \$65/player which includes green fees, cart rental and range balls. John felt this is a very competitive rate and that our breakeven point is approximately 155 players. Avondale has not stated a maximum number of players, so the IESGA will benefit if we exceed the 155 breakeven point.

After 15 years of service, John indicated that the 2026 season would be his final year as the IESGA Tournament Chair. Doug Kearsley has been selected to fill this vacant role and a new Webmaster will need to be selected. Doug will pursue the search within the membership for a qualified Webmaster replacement and report back to the Board.

### **Webmaster Report**

Doug Kearsley stated that we have had 400 online tournament registrations so far this season. He also added that the Old Goat has 108 entries and the For Sale section has worked very well. He also said that 89% of the online registrations have been paid by credit card.

Doug mentioned that currently every member has an assigned member identification number within the IESGA Zoho software. He would like to implement in 2027 that all members utilize their member ID number during the registration process. This will be a good improvement to this registration process.

Brad Berg asked Doug when he anticipates he will have a new Webmaster selected. Doug stated that he hopes to fill this position by the end of the IESGA 2026 season to train and to work with that individual over the off season.

### **Old Business**

No old business discussed.

### **New Business**

Dave Hall indicated earlier that he had several new items to be discuss at today's meeting. The first item is related to Player Conduct. This item came to his attention at the end of the season tournament at Liberty Lake and that an IESGA member "crossed the line" in Player Conduct. Dave said that the IESGA follows the USGA's Code of Conduct that is included in the IESGA's By-Laws. He felt due to this incident at Liberty Lake last year there needed more code of conduct for our members while playing in our events. Dave drafted and reviewed, with Doug Kearsley and Dave Setian, the following narrative to be added to the IESGA's By-Laws:

*Conduct disruptive to competition (e.g., on-course arguments, refusal to continue play, intentional interruption or distraction of other players during play, playing music through portable speakers, excessive drinking of alcohol during play, use of drugs, i.e. marijuana or other debilitating drugs which could be considered under the influence.)*

Dave proposed that this new code of conduct be added to the current set of IESGA By-Laws. There was a lengthy discussion on this topic. Steven Johansen made a motion to accept this new Code of Conduct to the IESGA By-Laws. The motion was seconded by Scott Petersen. All members voted in favor of this motion.

The next new item to be discussed was if the IESGA should include that we are a male only association. Dave mentioned that the IESGA is not in violation with Title 9 if another similar opportunity (i.e. golf association) is available to an individual. The SWGA (Spokane Women Golf Association) is another similar opportunity and it was the feeling of the Board that we would not include any additional verbiage to the IESGA that referenced a male only organization.

The next new item was that Dave asked for Board member input to him that would provide information for a script he would report at the general Member Meeting at the Liberty Lake event.

Doug Kearsley stated that all IESGA tournaments must be posted as a competition round when that score is posted in their GHIN.

Bob Beck suggested, and agreed by the Board, that a current copy of the IESGA By-Laws be place at each IESGA tournament scorecard and registration table.

Dave Hall asked if there was any additional new business and there was no response. He moved to adjourn the meeting at 12:00 p.m.

