

IESGA Board Meeting, October 1, 2025 at the Liberty Lake Golf Course

President Dave Hall called the meeting to order at 8:45 a.m. In attendance were Past President Pete Fredickson, Vice President Dave Setian, Treasurer Lee Paul, Tournament — Handicap Chair John Hanke, Webmaster/Asst. Tournament Chair Doug Kearsley, and Board Members Mike Dixon, Clayton Colliton, Steven Jones, Steven Johansen, Larry Kincaid, Scott Petersen. Dave Hall asked for an agreement of the July 22, 2025 Board Member minutes as posted on the IESGA website. Steve Jones moved we approve the July 2, 2024 Minutes Clayton Colliton seconded. All members present voted in favor and approved the July 2, 2025 Board Member meeting minutes as posted.

Treasurer's Report

Lee Paul passed out the 2026 IESGA Budget. He noted the 2026 budget was based on 300 members rather than 340 for 2025. Otherwise, budgeted items were like 2025. Lee Paul noted that it is a breakeven budget. Larry Kincaid moved we approve the 2026 Budget as submitted, Steve Jones seconded. All members present voted in favor and approved the 2025 IESGA Budget as submitted.

He passed out to the Board Members copies of the IESGA's 2025 Cash Flows and Net Worth Statements (January 1 to September 26, 2025). YTD total cash inflow was approximately \$193,000 and total cash outflow was approximately \$149,000. Total dues, entry fees, green fees, and side games were approximately \$190,000 which was about \$10,000 more than was collected in 2024. He stated that the cash outflows were pretty standard with no real surprises based on the volume of participation this year. He also noted that the credit card usage in 2025 has generated \$2,200 in rewards to date. The net positive cashflow was \$45,000 with approximately \$38,000 remaining to be paid for the second half of the season and leaving a net positive cashflow of \$7,000. He discussed the various line items on the Net Worth schedule. Overall, Lee indicated that the 2024 Cashflow and Net Worth were on track and in alignment with 2024 budget expectations. Copies of the Cash Flows and Net Worth Statements are attached.

Lee mentioned that the IESGA had approved participating in all future Spokane Golf Shows. He said that he would get us entered in the 2026 Spokane Golf Show. Doug Kearsley said that a volunteer sign-up sheet will be posted on the website.

Secretary's Report

Brad Berg was not able to attend due to a family emergency. Doug Kearsley presented Brad's report (see attached). Brad has noted that we finished the year with 292 members, 2 more than last year.

Brad contacted the WA State Golf Association (WSGA) to see if IESGA qualified as an association to sell GHIN memberships. WSGA cost is \$39/membership (*revised to \$42 for 2026*) with a minimum of 10 members. WSGA will train our administrator. The Board agreed we should pursue offering GHIN membership to our members. Clayton Colliton recommended a rate of \$50 (*\$55 based on the revised rate*) making us the lowest GHIN rate in the City. A stipend of \$300 was proposed for the GHIN administrator. Steve Johansen offered to be the GHIN Administrator. A motion was made by Steve Jones to approve. Clayton Colliton seconded. All members present voted in favor and approved.

Cashback credit card worked well with all but (2) courses (Quail Ridge & Liberty Lake) accepted CC payment. The Treasurer's Report shows \$2,200 in CC rewards for the year.

The other Appointed Officers, John, Doug and Lee have been excellent to work with this year, and their dedicated efforts have truly been appreciated.

Tournament Chair Report

John Hanke distributed a tentative IESGA 2026 Tournament Schedule to the Board and he will be confirming the courses and the dates in the coming weeks. Doug Kearsley handed out a list of prior tournaments. This 2026 IESGA Tournament Schedule is attached to these meeting minutes. The new courses that the IESGA will play in 2026 are Red Wolf and Downriver. John said that Avondale offered a fixed rate of \$9,600 for 2026 including greens fees, cart and range balls. A rate of \$60 (160 players) or \$65 (148 players) per player was discussed. . He issues contracts to all the golf courses, and, in several cases, he does not receive a contract back from the host golf course that IESGA has agreed to play. A tentative schedule for 2026 is attached.

Webmaster Report

Doug Kearsley said that he is trying to keep the website fresh and interesting on a regular basis and is open to any and all suggestions to improve the site.

The For Sale/Wanted section has sold thousands of dollars of members items.

Web entry form has now been in place for 2 and a half years and has continually been improved to make a better user interface (UI). The web form was used 1,421 times this year compared to 1,398 last year. 87.5% of our members are using credit cards and 12.5% pay by check.

Old Business

No old business discussed.

New Business

Election of Officers: Nominations for Steve Michelson, Erick Keating, (Bob Beck & Bobby Caruso after the meeting)

Brad Berg. Lee Paul also said he would agree to run, if needed. John Hanke noted that the Officers work for the Board so discouraged having any of the Officers as Board members. The Board decided to pursue nominations for at least two more members prior to the annual meeting.

President Term: A discussion ensued regarding the term of the president. It was felt that 1 year was too short. Right when the President gets familiar with what is required their term ends. As the By-Laws state that the office of President and Vice-President is 1-year it also states that the Board will elect the officers. Dave Hall offered to be President for 2026 and Dave Setian offered to remain as Vice-President for 2026. Scott Petersen moved that we elect Dave Hall and Dave Setian for 2026. Dave Setian seconded. All members present voted in favor and approved.

Vice-President Compensation: A stipend of \$300 per year (starting in 2026) was proposed for the Vice-President to perform his duties. Steve Jones moved and Larry Kincaid seconded. All members present voted in favor and approved.

Old Goat Cup Revisions: John Hanke noted that he would like to revise the way that scores are kept in the Old Goat. Players that are on the cusp (i.e. A flight – B Flight, etc.) have been given points related to the flight that they are playing. John wants to assign players to their most common flight part way into the year and then keep the player in that flight for the rest of the season. Example: A player in the B Flight who ends up in the A Flight for a tournament will have his net score compared and awarded points based on how they did in the B Flight Old Goat for that tournament.

John Hanke noted that the original Old Goat administrator was compensated but since John has taken over the duties there has been no compensation. Steve Jones moved that the Old Goat Administrator receive a stipend of \$300 per year starting in 2026. Larry Kincaid seconded. All members present voted in favor and approved.

Annual Meeting Raffle Prizes: John Hanke made a special thanks to Mike Dixon for his outstanding work in securing over 50 prizes from golf course for this year's Annual Meeting. It was discussed and approved that the President & Vice-President will work jointly to secure 2026 and future raffle prizes.

It was moved by Steve Jones and seconded by Larry Kincaid and approved to adjourn the meeting at 9:47 a.m.

9/29/2025

2025 Cash Flow
1/1/2025 through 9/26/2025

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Category	1/1/2025- 9/26/2025
INFLOWS	
CC REWARDS	2,200.00
DIVIDEND INCOME	850.50
DUES	398.04
DUES & ENTRY FEES	189,668.38
ENTRY FEES	185.00
TOTAL INFLOWS	193,301.92
OUTFLOWS	
BOARD EXPENSES	480.00
CC FEES	75.00
COMPUTER	50.17
FOOD	232.45
GREEN FEES	99,146.30
IESGA GIFT CERTIFICATE REDEMPTIONS	20,689.00
INSURANCE	930.00
LADIES TOURNAMENT	150.00
LLC LICENSE RENEWAL	20.00
LODGING EXPENSE	794.82
OFFICE EXPENSE	41.00
OFFICE SUPPLIES	484.99
PAYOUTS	21,064.00
REFUNDS	1,972.75
STIPENDS	1,850.00
TOURNAMENT SUPPLIES	192.92
WEBSITE EXPENSES	327.00
TOTAL OUTFLOWS	148,500.40
OVERALL TOTAL	44,801.52

Net Worth - As of 9/26/2025

Account	9/26/2025 Balance
ASSETS	
Cash and Bank Accounts	
GCU ID10 SAVINGS	0.50
GCU ID83 12 MO CD	17,312.31
GCU ID84 12 MO CD	5,428.52
STCU CHECKING	35,390.97
STCU MM SAVINGS	60,131.38
TOTAL Cash and Bank Accounts	118,263.68
TOTAL ASSETS	118,263.68
LIABILITIES	
Credit Cards	
STCU CC 8959	23,589.17
TOTAL Credit Cards	23,589.17
Other Liabilities	
ANNUAL BANQUET PENDING	1,000.00
FUTURE ENTRIES OFFSET	-230.00
GIFT CERTS PENDING	16,224.00
OLD GOAT ENTRIES	2,475.00
OLD GOAT SUBSIDY	1,200.00
OUTSTANDING GIFT CERTS	21,228.00
SIDE GAMES PENDING	19,954.00
STIPENDS PENDING	1,850.00
TOURNAMENT PREPAY	9,343.00
TOTAL Other Liabilities	73,044.00
TOTAL LIABILITIES	96,633.17
OVERALL TOTAL	21,630.51

IESGA Prior Years Tournament Schedules

2018	#	2019	#	2020	#	2021	#	2022	#	2023	#	2024	#	2025	#
Lewiston CC	75	Lewiston CC	86	Clarkston		Red Wolf	114	Bryden Canyon	117	Canyon Lakes	102	Sun Willows	84	Quail Ridge	90
Quail Ridge	68	Quail Ridge	81	Quail Ridge		Quail Ridge	107	Quail Ridge	117	Columbia Point	102	Canyon Lakes	84	Lewiston CC	89
Hangman	136	Meadowwood	148	Links	181	Circling Raven	167	Circling Raven	214	Circling Raven	214	Circling Raven	207	Meadowwood	192
Prairie Falls	152	Links	155	Stoneridge	173	Meadowwood	186	Meadowwood	216	CDA Muni	246	Meadowwood	214	Links	199
Esmeralda	159	Moses Pointe	88	Downriver	170	Indian Canyon	182	Indian Canyon	228	Indian Canyon	246	Indian Canyon	216	Latah Creek	198
Downriver	168	Liberty Lake	160	Twin Lakes	170	Chewelah	164	Chewelah	184	Chewelah	202	Chewelah	191	Chewelah	176
Twin Lakes	142	Fairways	146	Esmeralda	158	Highlands	185	Twin Lakes	200	Deer Park	203	Palouse Ridge	159	Palouse Ridge	149
CDA Muni	164	CDA Muni	162	Indian Canyon	179	Palouse Ridge	145	Highlands	194	Dominion Mdws	159	Dominion Mdws	124	Qualchan	183
Indian Canyon	141	Indian Canyon	148	CDA Muni	195	Deer Park	172	Stoneridge	193	Stoneridge	220	Twin Lakes	190	Twin Lakes	170
Stoneridge	137	Palouse Ridge	130	Liberty Lake	170	Twin Lakes	190	Latah Creek	210	Latah Creek	214	CDA Muni	205	CDA Muni	196
Liberty Lake	144	Twin Lakes	131	Deer Park	159	CDA Muni	213	Liberty Lake	208	Palouse Ridge	163	Stoneridge	185	Stoneridge	173
Avondale	145	Prairie Falls	148	Fairways	150	Stoneridge	190	Links	208	Links	223	Deer Park	198	Avondale	177
Links	149	Hangman	146	Qualchan	157	Fairways	136	CDA Muni	208	Meadowwood	210	Latah Creek	192	Indian Canyon	178
Deer Park	131	Downriver	156	Meadowwood	154	Links	182	Deer Park	200	Twin Lakes	192	Links	185	Deer Park	175
Moses Lake CC	48	Canyon Lakes	71	Moses Pnte		Liberty Lake	184	Liberty Lake SG	72	Liberty Lake SG	64	Liberty Lake	92	Liberty Lake	104
Moses Pnte	47	Columbia Point	72	Moses Pnte	35	Canyon Lakes	57	Univ Of Idaho	96						
						Columbia Point	56	Palouse Ridge	98						
	1,064		1,026		1,031		1,250		1,470		1,474		1,279		1,276
	942		1,002		1,020		1,380		1,493		1,286		1,247		1,173
	2,006		2,028		2,051		2,630		2,963		2,760		2,526		2,449
Ave. In-Town	147		143		168		177		205		208		189		181
Members	254		265		251		302		329		345		290		292
% Participation	58%		54%		67%		58%		62%		60%		65%		62%
Ave. Out-Town	60		78		35		84		107		102		84		90

IESGA 2026 Tournament Schedule

Entry	Date	Day of Wk	Course		Time	Status	Green Fee	Seat	Trail Fee
		Out of Town							
11-Apr	Tuesday, April 21, 2026		Red Wolf	1	11:00	Confirmed			
11-Apr	Wednesday, April 22, 2026		Lewiston CC	2	9:00	Confirmed			
		Regular Tournaments							
18-Apr	Tuesday, April 28, 2026	Tuesday	Meadowwood	3	7:30	Sent	2026 Rate		
2-May	Monday, May 11, 2026	Monday	Indian Canyon	4	7:00	Done	2026 Rate		
16-May	Tuesday, May 26, 2026	Tuesday	The Links	5	7:00	Sent	\$50	\$22	\$18
30-May	Tuesday, June 9, 2026	Tuesday	Latah Creek	6	7:00	Sent	2026 Rate		
13-Jun	Tuesday, June 23, 2026	Tuesday	Chewelah	7	7:30	Sent	\$40	\$20	\$10
27-Jun	Tuesday, July 7, 2026	Tuesday	Qualchan	8	7:00	Sent	2026 Rate		
11-Jul	Wednesday, July 22, 2026	Wednesday	Twin Lakes	9	7:00	Sent	\$32	\$20	\$16
25-Jul	Tuesday, August 4, 2026	Tuesday	Palouse Ridge	10	8:00	Sent	2026 Rate		
8-Aug	Wednesday, August 19, 2026	Wednesday	Deer Park	11	7:00	Done	\$45	\$22	\$12
22-Aug	Tuesday, September 1, 2026	Tuesday	Avondale	12	7:00	Confirmed			
		Club Championship							
5-Sep	Tuesday, September 15, 2026	Tuesday	Coeur d'Alene	13	7:00	Sent	\$47	\$20	\$15
5-Sep	Wednesday, September 16, 2026	Wednesday	Downriver	14	7:00	Confirmed	2026 Rate		
		Annual Meeting							
19-Sep	Wednesday, September 30, 2026	Wednesday	Liberty Lake	15	11:00	Sent	2026 Rate		

Done Contract Received
 Sent Contract Sent
 Confirmed Date Confirmed