

IESGA Board of Directors Meeting, July 22, 2025 at the Twin Lakes Village Golf Club

President Dave Hall called the meeting to order at 9:22 a.m. Dave asked for a motion to approve the October 2, 2024 Board of Directors Meeting minutes as posted on the IESGA website. Brad Berg made a motion to accept the minutes as posted and it was seconded by Steven Jones. All present Board Members approved and passed the motion.

Elected Board Members in attendance were President Dave Hall, Past President Steven Jones, Secretary Brad Berg, Mike Dixon, Larry Kincaid, Mike Hemmingson, Clayton Colliton, and Steven Johansen. A quorum was achieved for today's Board of Directors meeting. Appointed Officers attending the meeting were Treasurer Lee Paul, Tournament-Handicap Chair John Hanke and Webmaster and Assistant Tournament Chair Doug Kearsley.

Treasurer's Report

Lee Paul passed out to the Board Members copies of IESGA's YTD 2025 Cash Flows and Net Worth Statements. He stated that the current Net Worth Statement has a value, at 7/21/2025, of \$20,655.85 and looks to be on track with 2024 Net Worth Statement at this period last year. He briefly discussed some of the various Net Worth accounts and the makeup of those account balances. Lee continued with explaining the IESGA Treasurer Notes handout describing the activity detail of the Stripe (credit card) payment entries, the Gift Certificate redemptions, the 2025 Payouts, and the Refunds issued to date. Doug Kearsley stated that the credit card payments this season account for approximately 86% of all tournament entry payments. This is about a 4 -5% increase in credit card payments compared to 2024. Overall, Lee indicated that 2025 income and expenses are as expected and he is forecasting that the Net Worth should be the same or a slight increase since the end of 2024. Dave Hall asked about the status of the STCU Premier Rewards credit card that was applied for in the spring of 2025. Lee responded that the application was processed and two of these credit cards were issued to both the Treasurer and the Secretary. He indicated that both cards have worked well and are being accepted at all courses played this year. The cards are accumulating points that can be redeemed for cash or statement credit going forward. Copies of the Cash Flows, Net Worth Statements and IESGA Treasurer Notes are attached.

Dave Hall inquired if the IESGA is having payment problems with the host courses regarding our members' renting club owned golf carts. Lee stated that he was not aware of any of these types of problems and the host courses seem to be handling the rental cart payments without an issue.

Secretary's Report

Brad Berg indicated that the current IESGA membership is 288 members. This compares to the 290 members that IESGA ended in 2024. Brad reconfirmed that the newly issued STCU Premier Rewards credit cards are working well and providing a 2% cashback reward that will benefit the IESGA. Brad thanked all the Board of Directors that participated in the STCU credit card virtual Board Meeting via email this past winter. This virtual meeting worked very efficiently and allowed the IESGA to receive the credit cards timely to begin using at our first tournaments in

April. Brad provided an update on a new process to reconcile and collect additional green fees for our members that incorrectly select the wrong green fee rate for City of Spokane and Spokane County discount card rates. Brad inquired with the Board about the possibility of the IESGA offering USGA GHIN annual memberships to our IESGA members. The Board felt like it was worthy to investigate and Brad will research the details and report his findings back to the Board at the next meeting in late September/early October at Liberty Lake.

Tournament Chairman's Report

John Hanke proposed a policy to eliminate KPs, net skins, gross skins, and deuces (side games) payouts for the hole that an individual has a hole in one (HIO) during an IESGA tournament. This provides payout clarification and the treatment of HIOs as a stand-alone event with no additional side game payouts. The Board was in agreement and Steven Jones made a motion to accept John's HOI payout proposal and Larry Kincaid seconded the motion. The Board of Directors unanimously voted in favor of this new policy and the motion passed.

John distributed an IESGA 2025 Tournament Schedule Survey and the IESGA Prior Years Tournament Schedule that were prepared by John and Doug Kearsley with 57% of our membership responding (copies of PY tournaments and Survey are attached). John is beginning preparations for the 2026 IESGA Tournament Schedule that is tentatively scheduling 15 total tournaments that would include two out of town early spring events and 13 local events. He has received 2026 bids from Deer Park, Chewelah, the Links, and CDA. The Links bid was quite a bit higher than past year and John will speak to the links Golf Professional about lowering the bid. The top 14 local courses selected (in priority order) from the survey were: Indian Canyon, Meadowwood, CDA Muni, Circling Raven, Latah Creek, Downriver, Deer Park, The Links, The Creek at Qualchan, Liberty Lake, Palouse Ridge, Stoneridge, Chewelah, and Twin Lakes. The 2025 survey was very consistent to the results of course priority survey in 2024.

John is not in favor of considering Avondale as a tournament location in the future due to their minimum financial commitment to host an IESGA event. That minimum financial commitment for 2025 is \$9,000 which is estimated to be a minimum of 180 players at \$50 per green fee. The IESGA has not had this type of minimum requirement at any other courses they have previously played. John did not want to have the stress and worry of the financial risk that the IESGA may have due to not enough player participation to cover the Avondale minimum cost.

John began discussion about our out-of-town tournaments in April 2026 and John was in favor of returning to Clarkston/Lewiston and providing support to our IESGA members that reside in this area. Steven Johansen suggested including the Tri Cities into the out-of-town spring tournaments, possibly every 3-4 years. John will continue investigating these out-of-town tournaments and course availability.

John mentioned that Dave Hall had contacted Downriver as a potential 2026 tournament site. John was in favor of returning to Downriver and it has been well attended in past years. Dave has a good relationship with Steve O'Connor, Downriver Golf Professional, and he will see what details and date can be worked out to secure this tournament site in 2026. Discussion continued for tentative tournament dates and sites for 2026.

Some discussion was done relating to slow play and pace of play. John is aware of the slower players and he has paired these slower players together and placed them in later tee times during the day of future tournaments.

Webmaster Report

Doug mentioned that a meal price for the end of the year banquet needs to be completed soon by the Vice President, Dave Setian. Dave Hall will follow up with Dave Setian and let Doug know. Lee Paul suggested that the banquet meal rate should be \$20/player and mentioned that the IESGA would be able to financially support any banquet meal costs that are greater than \$20. Lee's 2025 IESGA banquet meal pricing suggestion was favorably received by the Board.

Doug stated that the Liberty Lake tournament registration would be opened two weeks early to Old Goat members only before the rest of the IESGA membership.

Doug indicated that the Zoho tournament registration software is working very well with continued adjustments to improve reports and ease of registration. He also mentioned that the classified section for Sale and Wanted items has worked well and many listed items have been sold.

Old Business

No old business discussed.

New Business

Now that we are into the mid-point of the current season, the cost of an IESGA membership will be \$15 (50% of normal \$30 annual membership fee) for the remainder of the 2025. Steven Jones made a motion that the IESGA charges a half price membership fee once we begin the second half of the current season. The motion was seconded and unanimously approved by the remaining Board of Directors.

Dave Hall expressed concern of a few A and B Flight members selecting the forward tee option at some of our earlier tournaments. He felt that this forward tee option should not be allowed for A and B Flight members. Further discussion continued and it was decided that Doug would investigate and research this issue and report back to the Board.

Mike Dixon provided an update of his solicitation of raffle prizes for the end of the year banquet. He has inquired for raffle donations from the courses we have played so far in 2025 and has been quite successful. The majority of donations have been complimentary green fees (normally not including cart rental) and golf apparel. Mike's efforts have been greatly appreciated by the IESGA.

Dave Hall asked if there was any additional new business and there was no respond. He moved to adjourn the meeting at 10:45 a.m.

Cash Flow - Year to Date

1/1/2025 through 7/21/2025

7/21/2025

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Category	1/1/2025- 7/21/2025
INFLOWS	
DIVIDEND INCOME	639.91
DUES	398.04
DUES & ENTRY FEES	144,419.03
ENTRY FEES	185.00
TRANSFER FROM SAVINGS	3,000.00
TOTAL INFLOWS	148,641.98
OUTFLOWS	
2024 GIFT CERTIFICATES	90.00
CC FEES	75.00
COMPUTER	50.17
FOOD	88.64
GREEN FEES	56,073.57
IESGA GIFT CERTIFICATE REDEMPTIONS	13,769.00
INSURANCE	930.00
LADIES TOURNAMENT	150.00
LLC LICENSE RENEWAL	20.00
LODGING EXPENSE	794.82
OFFICE EXPENSE	41.00
OFFICE SUPPLIES	624.08
PAYOUTS	20,890.00
REFUNDS	1,132.93
STIPENDS	1,850.00
TOURNAMENT SUPPLIES	192.92
TRANSFER TO CHECKING	3,000.00
WEBSITE EXPENSES	327.00
TOTAL OUTFLOWS	100,099.13
OVERALL TOTAL	48,542.85

7/21/2025

Net Worth - As of 7/21/2025

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Account	7/21/2025 Balance
ASSETS	
Cash and Bank Accounts	
GCU ID10 SAVINGS	0.50
GCU ID83 12 MO CD	17,201.69
GCU ID84 12 MO CD	5,392.46
STCU CHECKING	25,091.25
STCU MM SAVINGS	57,867.47
TOTAL Cash and Bank Accounts	105,553.37
TOTAL ASSETS	105,553.37
LIABILITIES	
Credit Cards	
STCU CC 8959	8,376.52
TOTAL Credit Cards	8,376.52
Other Liabilities	
ANNUAL BANQUET PENDING	1,000.00
CLUB CHAMPIONS PENDING	600.00
FUTURE ENTRIES OFFSET	-1,324.00
OLD GOAT ENTRIES	2,475.00
OLD GOAT SUBSIDY	1,200.00
OUTSTANDING GIFT CERTS	31,129.00
TOURNAMENT PREPAY	41,441.00
TOTAL Other Liabilities	76,521.00
TOTAL LIABILITIES	84,897.52
OVERALL TOTAL	20,655.85

IESGA Treasurer Notes

July 22, 2025 Board Meeting

2025 Entries:

862 Stripe Entry Payments

\$145,002.07 in total payments for Membership Dues and Entry Fees (includes Green Fees and Side Games)

Gift Certificate Redemptions:

85 Certificates worth \$7,320 redeemed with Vendors

71 Certificates worth \$7,494 redeemed for IESGA play

Retired \$3,244 in stale 2022 Certificates

2025 Payouts:

1st Half

220 winners, \$38,113

196 Gift Certificates for \$17,654 ranging from \$5 - \$251

171 Side Game checks for \$20,459 ranging from \$8 - \$475

Refunds:

122 to date for \$7,549 (same \$ rate as 2024 but 50% more in total number)

\$337 retained for cancellation fees

22 refunds were for duplicate entries...no fee charged but players lose their CC fees

Overall:

Income and Expenses as expected; should be break-even or slight increase in Net Worth at year-end

IESGA 2025 Tournament Survey - Results

166 Entries

289 Members

57%

Top 14

Past 6 Year's Tournaments

Popular	Local Courses	Votes	% Chose	% Didn't
1	Indian Canyon GC	143	87%	10%
2	Meadowwood GC	138	84%	13%
3	Coeur d'Alene Muni GC	135	82%	15%
4	Circling Raven GC	134	81%	15%
5	Latah Creek GC	133	81%	16%
6	Downriver GC	128	78%	19%
7	Deer Park GC	123	75%	22%
8	The Links GC	121	73%	23%
9	The Creek at Qualchan GC	111	67%	29%
10	Liberty Lake GC	110	67%	30%
11	Palouse Ridge GC	89	54%	42%
12	Stoneridge GC	88	53%	43%
13	Chewelalah GC	83	50%	46%
14	Twin Lakes GC	83	50%	46%
15	Esmeralda GC	77	47%	50%
16	Highlands GC	75	45%	51%
17	Wandermere GC	70	42%	54%
18	Prairie Falls GC	39	24%	73%
19	Dominion Meadows GC	33	20%	76%
Total Votes		1913		

Popular	Local Course	Played	Average
14	Twin Lakes	6	171
8	Links	6	183
3	CDA Muni	6	198
1	Indian Canyon	6	187
7	Deer Park	5	173
12	Stoneridge	5	183
2	Meadowwood	5	183
10	Liberty Lake	5	173
11	Palouse Ridge	4	134
5	Latah Creek	4	177
13	Chewelalah	3	183
4	Circling Raven	3	198
6	Downriver	3	165
16	Highlands	2	190
15	Esmeralda	2	159
18	Prairie Falls	2	150
19	Dominion Meadows	1	159
9	Qualchan	1	157

IESGA Prior Years Tournament Schedules

2018	#	2019	#	2020	#	2021	#	2022	#	2023	#	2024	#	2025	#
Lewiston CC	75	Lewiston CC	86	Clarkston		Red Wolf	114	Bryden Canyon	117	Canyon Lakes	102	Sun Willows	84	Quail Ridge	90
Quail Ridge	68	Quail Ridge	81	Quail Ridge		Quail Ridge	107	Quail Ridge	117	Columbia Point	102	Canyon Lakes	84	Lewiston CC	89
Hangman	136	Meadowood	148	Links	181	Circling Raven	167	Circling Raven	214	Circling Raven	214	Circling Raven	207	Meadowood	192
Prairie Falls	152	Links	155	Stoneridge	173	Meadowood	186	Meadowood	216	CDA Muni	246	Meadowood	214	Links	199
Esmeralda	159	Moses Pointe	88	Downriver	170	Indian Canyon	182	Indian Canyon	228	Indian Canyon	246	Indian Canyon	191	Latah Creek	198
Downriver	168	Liberty Lake	160	Twin Lakes	170	Chewelah	164	Chewelah	184	Chewelah	202	Chewelah	159	Chewelah	176
Twin Lakes	142	Fairways	146	Esmeralda	158	Highlands	185	Twin Lakes	200	Deer Park	203	Palouse Ridge	159	Palouse Ridge	149
CDA Muni	164	CDA Muni	162	Indian Canyon	179	Palouse Ridge	145	Highlands	194	Dominion Mdws	159	Dominion Mdws	124	Qualchan	183
Indian Canyon	141	Indian Canyon	148	CDA Muni	195	Deer Park	172	Stoneridge	193	Stoneridge	220	Twin Lakes	190	Twin Lakes	
Stoneridge	137	Palouse Ridge	130	Liberty Lake	170	Twin Lakes	190	Latah Creek	210	Latah Creek	214	CDA Muni	205	CDA Muni	
Liberty Lake	144	Twin Lakes	131	Deer Park	159	CDA Muni	213	Liberty Lake	208	Palouse Ridge	163	Stoneridge	185	Stoneridge	
Avondale	145	Prairie Falls	148	Fairways	150	Stoneridge	190	Links	208	Links	223	Deer Park	198	Avondale	
Links	149	Hangman	146	Qualchan	157	Fairways	136	CDA Muni	208	Meadowood	210	Latah Creek	192	Indian Canyon	
Deer Park	131	Downriver	156	Meadowood	154	Links	182	Deer Park	200	Twin Lakes	192	Links	185	Deer Park	
Moses Lake CC	48	Canyon Lakes	71	Moses Pnte		Liberty Lake	184	Liberty Lake SG	72	Liberty Lake SG	64	Liberty Lake	92	Liberty Lake	
Moses Pnte	47	Columbia Point	72	Moses Pnte	35	Canyon Lakes	57	Univ Of Idaho	96						
						Columbia Point	56	Palouse Ridge	98						
	1,064		1,026		1,031		1,250		1,470		1,474		1,279		1,276
	942		1,002		1,020		1,380		1,493		1,286		1,247		-
	2,006		2,028		2,051		2,630		2,963		2,760		2,526		1,276
Ave. In-Town	147		143		168		177		205		208		181		183
Members	254		265		251		302		329		345		290		288
% Participation	58%		54%		67%		58%		62%		60%		63%		63%
Ave. Out-Town	60		78		35		84		107		102		84		90