

# Al Accelerator 2.0 Take it to the next level!



# Where would you categorize yourself with AI?

Drop a 1, 2 or 3 into the chat

## Highly recommend to anyone looking to dive into AI for business purposes. Five stars all the way!

# You are in the right place!

Maggie van Galen King's Day Out



Gail Zona Founder Entrepreneur Former tech exec



### I have helped over 400 people, so far, learn how to use AI to accelerate growth in their business.



## How to get more info

## Get the recordings.

• They will show up about 1-2 days later. Log into WBL site. Click on Resources. You will see Amy and Michelle at the top of the page. Scroll down to find the Accelerator.

## Get the slides.

• Click the link in the Zoom Chat OR scan the QR code at the end of the session on the screen. You will be directed to download them. Same place each week.

## Get the emails after each session.

• If you registered for or downloaded the slides, we will send you an email each week with more AI tips and a summary of the session.



## Here's what you will learn today

#### **AI Basics**

• What are the basics I need to know?

## Getting started

• Make sure you set the privacy settings

## Using AI to do day-to-day tasks faster

• Things like social media, emails, newsletters

#### **New Features**

• New features you can use in the Free version of ChatGPT



#### Al Basics

What are the basic facts about AI that I should know?

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## AI: The Basics

#### I can't get it to do much

Al is easy to start but hard to master. Like any tool, training is key.

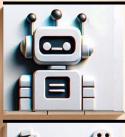
#### It makes mistakes

Yes, it does. You need to make sure you read everything you create before you publish it.

#### Al is everywhere!

Yes, it is. You see it on phones, in apps, on social media, in cars. It is showing up everywhere but it's not one big AI, it's lots of little ones that aren't connected.





#### It sounds like a robot

Al starts off with a default style. You need to train it to sound like you.

#### It's going to take my job!

Al won't replace you—but the person who uses Al effectively might well replace you!

#### Will I be left behind?

If you don't learn how to use AI, at least a little bit, you are likely to get left behind. AI is here to stay.





#### AI: The Major Players (as of Feb 7, 2025)

<b>From OpenAl</b> Versions: Free, ChatGPT Plus (\$20/month), Team, PRO, Enterprise and others General AI tool. Best Customization. Market Leader. Most features.			From Microsoft Versions: Free, xxx \$20/month, Enterprise. General AI Tool. Very tightly integrated into Office. Great for corporations. Uses ChatGPT underneath.
From Google Versions: Free, \$20 Pro, \$20 Business General AI tool. Good text creation. Best set of features after ChatGPT. Being integrated into Google Workspace.	Gemini	<b>₩</b> Claude	From Anthropic Versions: Free, \$20 Pro General AI tool. Best at modelling and code generation. The Free version has a daily limit of 30 messages.
New one from China Few 'features'. No privacy. All data housed in China!!??!! They charge based Really more for developers at this point.	on 'token's.	deepseek	

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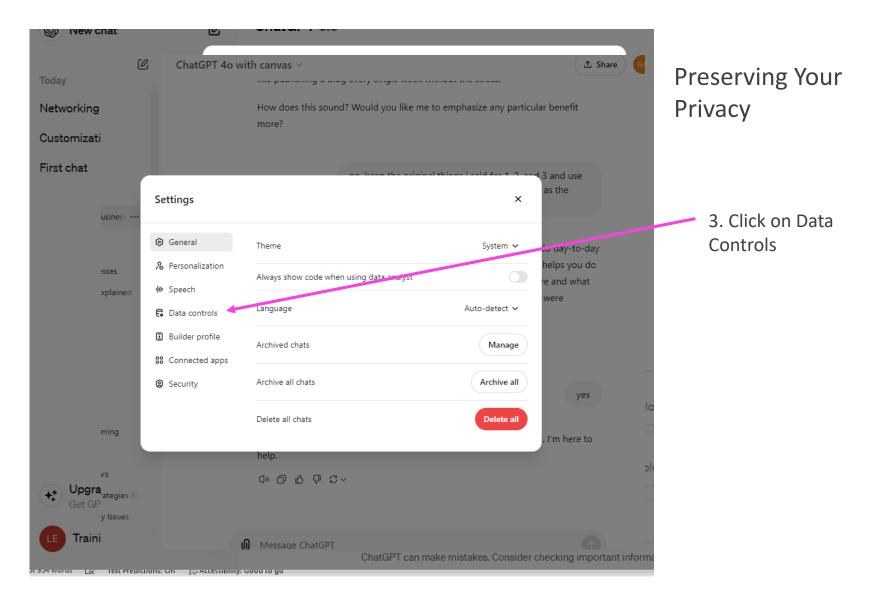


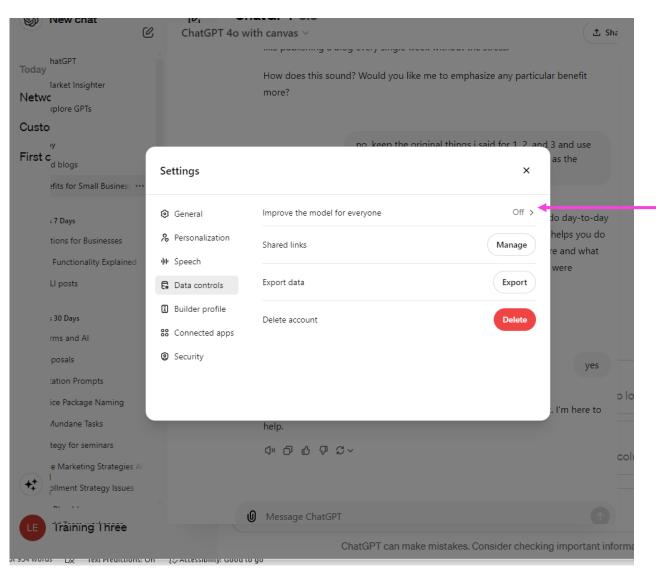
## Getting started the first time

<ul> <li>What can I help with?</li> <li>Message ChatGPT</li> <li>What can I help with?</li> <li>You need to sign up and create a account so it will save the work (automatically) you do from sess</li> </ul>	8	ChatGPT —	
<ul> <li>to session.</li> <li>Next time you want to use it: typ</li> </ul>	New tab ×	ttps://dtatgpt.com	<ul> <li>Hit return.</li> <li>Click the Sign Up White Button and follow the prompts.</li> <li>It will ask you for your birthdate at some point. That is just part of its security.</li> <li>You need to sign up and create an account so it will save the work (automatically) you do from session</li> </ul>

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#### Preserving Your Privacy

4. Click the On/Off switch until it says 'Off'. Then click the x at the top right to close.

This way, ChatGPT will not use the info you type in for anything. It will be confidential for you.



To get ChatGPT to do anything: you need a prompt



#### What role do you want the AI to assume?

- An expert in social media?
- A business strategist?
- A marketing guru?



It all starts with a prompt

#### Persona



You are an Instagram expert, skilled in creating engaging posts for one-person nutrition and wellness practitioners. You include relevant information in your posts and always include a call to action.



It all starts with a prompt





**Backstory** 



You are an Instagram expert, skilled in creating engaging posts for one-person nutrition and wellness practitioners. You include relevant information in your posts and always include a call to action.

#### What does the AI need to know about?

- Your company?
- Your clients?
- The situation?



It all starts with a prompt





#### Backstory

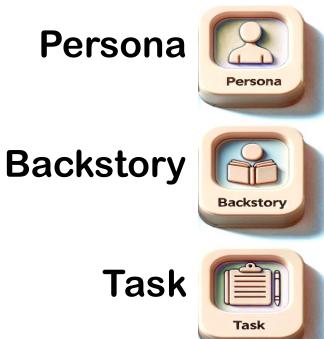


You are an Instagram expert, skilled in creating engaging posts for one-person nutrition and wellness practitioners. You include relevant information in your posts and always include a call to action.

I have nutrition and wellness practice focusing on gluten-free and vegan alternatives. My clients are women aged 30-65 primarily in the New England area. I have certificates in multiple nutrition areas. My clients praise me for my ability to listen and come up with creative ideas.



It all starts with a prompt



You are an Instagram expert, skilled in creating engaging posts for one-person nutrition and wellness practitioners. You include relevant information in your posts and always include a call to action.

I have nutrition and wellness practice focusing on gluten-free and vegan alternatives. My clients are women aged 30-65 primarily in the New England area. I have certificates in multiple nutrition areas. My clients praise me for my ability to listen and come up with creative ideas.

#### What do you want the AI to do for you?

- Write a social media post?
- Give you insights about your clients?
- Compare pricing plans with competitors?



It all starts with a prompt





Backstory

Backstory



You are an Instagram expert, skilled in creating engaging posts for one-person nutrition and wellness practitioners. You include relevant information in your posts and always include a call to action.

I have nutrition and wellness practice focusing on gluten-free and vegan alternatives. My clients are women aged 30-65 primarily in the New England area. I have certificates in multiple nutrition areas. My clients praise me for my ability to listen and come up with creative ideas.

Create a post introducing me that would be engaging and informative to my prospective clients and that sets me apart from others. Use benefits-oriented language.



#### Changes over time Prompts now need to have richer info

	2024	2025	Mega Template (Pro)
Persona	You are an Instagram expert.	You are an Instagram expert, skilled in creating engaging posts for one-person nutrition and wellness practitioners. You include relevant information in your posts and always include a call to action.	<ul> <li>1. Format: Single Image/Photo Post</li> <li>Hook (First Line): <ul> <li>[Attention-Grabbing Question or Statement Related to Your Content]</li> <li>Example: "Tired of bland gluten-free meals? Let's make them delicious!"</li> <li>Body (Main Content):</li> </ul> </li> </ul>
Backstory	I have a nutrition and wellness business.	I have nutrition and wellness practice focusing on gluten-free and vegan alternatives. My clients are women aged 30-65 primarily in the New England area. I have certificates in multiple nutrition areas. My clients praise me for my ability to listen and come up with creative ideas.	<ul> <li>[Identify the Problem or Pain Point] Example: "Gluten-free doesn't have to mean boring or restrictive."</li> <li>[Provide a Benefit-Oriented Solution or Tip] Example: "Try these quick swaps to turn your meals into flavor-packed, satisfying dishes."</li> <li>Call to Action (CTA): [Action Step] Example: "Tag a friend who needs this! \$\frac{1}{2}\$ Or DM me for personalized tips."</li> </ul>
Task	Create a post for me.	Create a post introducing me that would be engaging and informative to my prospective clients and that sets me apart from others. Use benefits- oriented language.	<ul> <li>2. Format: Carousel Post</li> <li>•Slide 1 (Hook): [Tease the Content]</li> <li>Example: "Swipe  → to learn the top 3 gluten-free ingredients that'll transform your meals!"</li> <li>•Middle Slides (Content):</li> <li>. [Break Down Tips/Ideas/Recipes in Bite- Distribution of the provided of t</li></ul>

Sized Pieces] Example: Slide 2: "1. Chickpea flour – high protein, gluten-free goodness!"



#### Using AI to do day-to-day tasks faster

Social media and email newsletters

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You are 'talking' to the AI now.

#### Creating a social media post Instagram prompt



You are an Instagram expert, skilled in creating engaging posts for INDUSTRY in GEOGRAPHY. You include relevant information in your posts and always include a call to action.



I am NAME, a PROFESSION, specializing in helping CLIENT1 and CLIENT2 WHATIDO. I have BRAG. I specialize in SECRETSAUCE.



Create a post introducing me that would be engaging and informative to my prospective clients and that sets me apart from others. Use benefitsoriented language and a catchy hook that will command attention.



You can use AI to help you figure out your SECRETSAUCE, the special things that set you apart from others and make you the go-to person. Want to know how? Schedule a FREE Discovery Chat.



#### Changing format, and tone Email Newsletters

Be sure to include your goal or 'intent'



You are an email marketing expert, skilled in creating posts for INDUSTRY that get opens, clicks and shares. You always include a call to action and a catchy title that stands out in inboxes.



I want to reach out to my CLIENT clients specifically. They are AGERANGE, GENDER, FACT1, FACT2. They are typically concerned about CONCERN.



I am not sure my clients understand all the ways I can help them so I want to use this email to remind them. Create an email giving them the top NUMBER reasons how I can help them. Make the tone TONE1, TONE2, TONE3.



Al doesn't have to sound like a robot. If you train it on your business, your clients and your brand tone, it will sound just like you only better! . Want to know how? Schedule a FREE Discovery Chat.



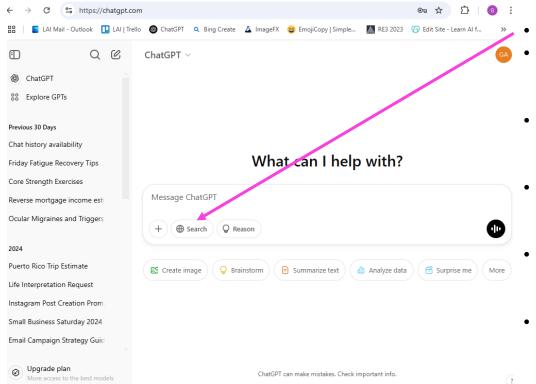
#### New stuff in the FREE version!

New features for the free version

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#### "Search the web" feature New feature in free version



- Click on Search
- Now you can search the web anytime you want from the free version.
- Uses a different algorithm from Google in that it searches all search engines, Google, Bing and others.
- It presents the information in summary form that is easy to read, sometimes even gives you a map.
  - It does cite references that you can click on and go to. Very useful for real research.
- Great for getting real time results like pricing and competition, summarizing a website, etc.



## Examples of Prompts for Searching the Web

Click on the Search

You are a marketing and branding expert, skilled in helping small **INDUSTRY** companies.



Persona

I want to understand more about how I compare to my competition.

	A STREET
Task	

Search my website: LINK and summarize what I do, my products and services and who my clients are.

Now search the web to find my nearest competitors. How do I compare to them?



This is not a complete answer to competitive comparisons but it's a start. Once you customize ChatGPT and give it some real background, then this works well. Want to know how? Schedule a FREE Discovery Chat.

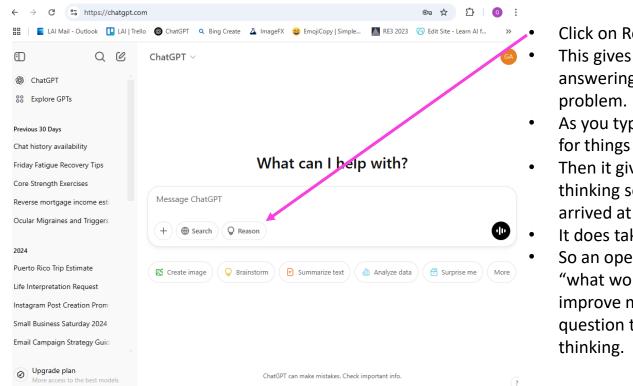


#### "Search chats" feature New feature in free version

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88 Explore GPTs		result that ChatGPT gave you.
Previous 30 Days Chat history availability		• You can specify to search in a chat or in all chats.
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#### "Reason" feature New feature in free version



#### Click on Reason

- This gives you more thinking before answering. Good for solving a tough
- As you type you will see suggestions for things you can ask.
- Then it gives you the steps in its thinking so you can see how it arrived at an answer.
- It does take longer to answer.
  - So an open-ended question like: "what would the best way be to improve my sales?" is the kind of question that requires more



# Examples of Prompts for the Reason Feature

Click on the Reason



You are a business strategist for INDUSTRY industry.



My business is BUSINESS, offering OFFERINGS to help CLIENT1, CLIENT2 with RESULTS.



I am considering hiring an additional person to DESCRIPTION. How should I analyze this decision?



This works best if you have thoroughly customized your ChatGPT for your company, products/services, and client types. Using Reason requires data. Want to know how? Schedule a FREE Discovery Chat.



# Let's have some fun!

Use AI to brainstorm a new tag line

From Amy's talk on Monday's MMM



You are a brand strategy expert, skilled in creating memorable taglines for the INDUSTRY industry.



My business is BUSINESS, offering OFFERINGS to help CLIENT1, CLIENT2 with RESULTS.



Create 10 taglines for me that are TONE1, TONE2, TONE3. Make it NUMBER words long.



## Next Steps



#### **0.** Save the Zoom chat!

**1.** Get the slides. See the link in the chat and on the last slide.

#### 2. Practice, practice, practice!

3. For Newbies: try a social media post using the prompts I gave you.

4. For more advanced users: try one of the new features. "Search the Web" is a good one to start with. See how ChatGPT summarizes your web site—is it time to make changes?



#### Contact Info



FREE Discovery Chat with me: <u>gail@learnaiforbiz.com</u>



Follow me on Linked In: <u>https://www.linkedin.com/in/gail-zona/</u>

Learn more about our services: <u>https://www.learnaiforbiz.com</u>

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