

# GUIDE TO DOING BUSINESS WITH US



## CORS AND PROGRAM OFFICES

### What you need to know

Get  
Started  
Today!

Your **AWARD** is measured in weeks, not months



Contracting Officers do not compete 8(a) requirements that exceed \$4.5M among 8(a) vendors before making a directed/sole-source award to any Akiak family of businesses.

[FAR 19.805-1\(b\)\(2\)](#)



Contracting Officers may now issue and award **non-protestable**, directed/sole-source contracts to any Akiak family of small businesses in any amount up to \$25M from civilian agencies and up to \$100M from DoD.

[FAR 6.302-5\(b\)\(4\)](#), [19.813\(a\)\(b\)](#),  
[DFAR 206.303-1\(a\)](#)



Contracting Officers do not complete a justification or obtain higher agency approval to award a directed/sole-source contract to any Akiak family of small businesses in any amount up to \$25M from civilian agencies and up to \$100M from DoD. [FAR 6.303-1\(b\)](#), [DFARS 206.303-1\(a\)](#)



For acquisitions above the simplified acquisition threshold, Contracting Officers shall first consider the 8(a) program before considering small business set-asides.

[FAR 19.800\(d\)](#), [19.203\(c\)](#)

## AWARD WINNING



## SBA 8(A) ADVANTAGE

- Fastest time to award
- Boost agency time to award
- Freedom to make fast 8(a) sole source awards up to \$25M civilian and \$100M DoD
- Award can't be protested
- Former feds who understand federal contracting



## AGENCY TO AGENCY

For Contracting Officers

Martine L. Robinson, Business Opportunity Specialist  
Alaska District Office  
U.S. Small Business Administration  
Office: 907-271-4837  
**Martine.Robinson@SBA.gov**

## SEND OFFER LETTERS

For Contracting Officers

In order to process your Agency's offer letter timely,  
please submit to:

**Alaska8a@sba.gov**



PRIMARY NAICS: 541519  
CAGE Code: 9GP66  
SAM UEID: F9XLS9FEBWL5  
Business Size: Small Disadvantaged  
HUBZone: Yes  
SBA 8(a) Certification: Yes – Expires 12/29/2029  
Tribal Owned: Akiak Native Community

**www.AkiakNS.com**

Contact:

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301-717-5086

