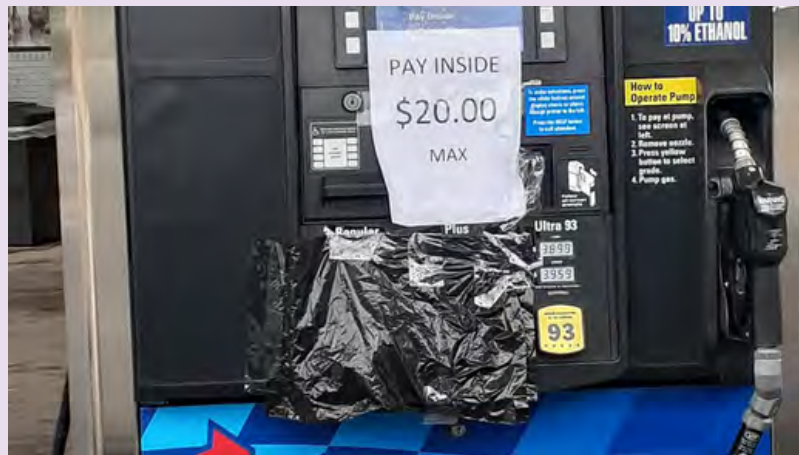


# Field Guide for Identifying NRS Petro Potential Customers



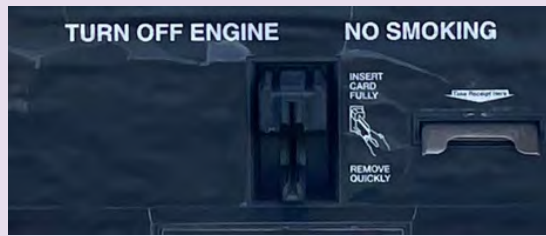
# Look for Signs...



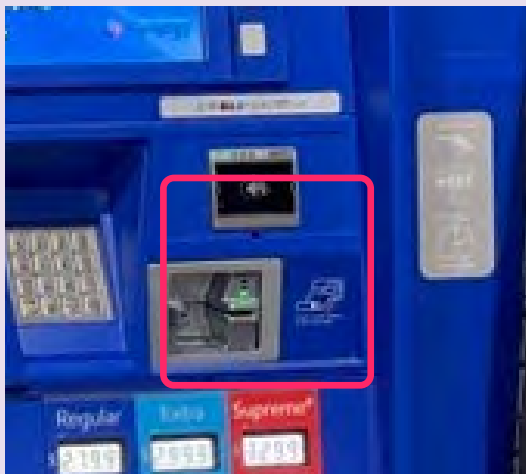
Many merchants disable or cover their card readers to force customers to come inside and pay on their EMV solution. This inconvenience is driving customers to competitors. **NRS Petro can help.**

# Look at the card reader on the pump:

Notice **no chip** in graphic, and it says to ***insert and quickly remove***



**EMV Compliant pumps have a chip in their graphic**, and typically ask you to leave the card in the reader. Some can accept mobile payments.



# Outside

Typically, no name brand logo - or an independent brand logo - is present. **Unbranded gas stations are our specialty!**



**NOTE:** Several stations were branded locations at one time but were purchased by independent owners.

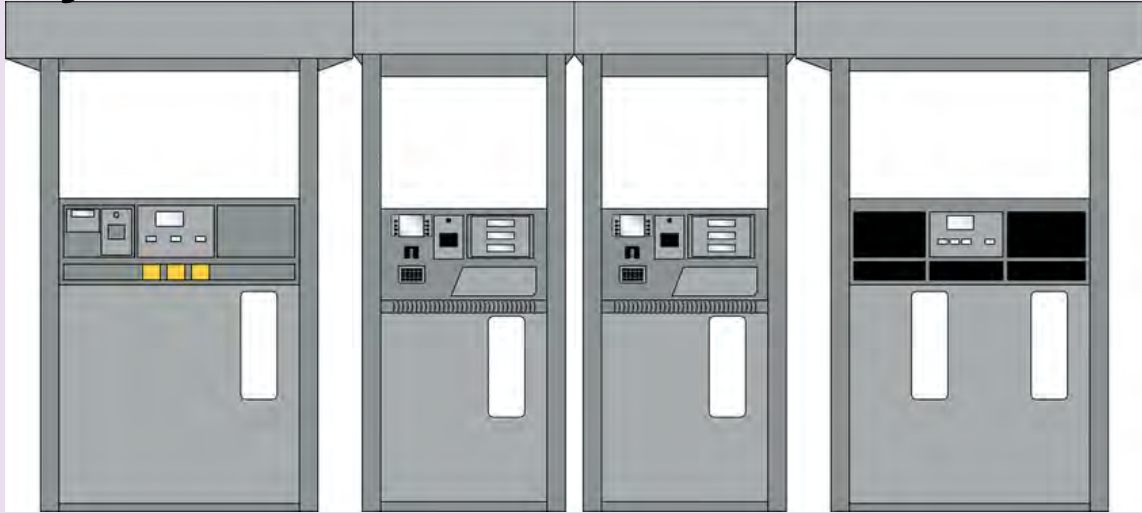
# C-Store

Whether the gas station has a c-store on site or just an attendant booth, the NRS Petro **pump-integrated POS system** helps the retailer save time, get organized and make more money. Customers can pay for their gas at the register, together with their in-store items.

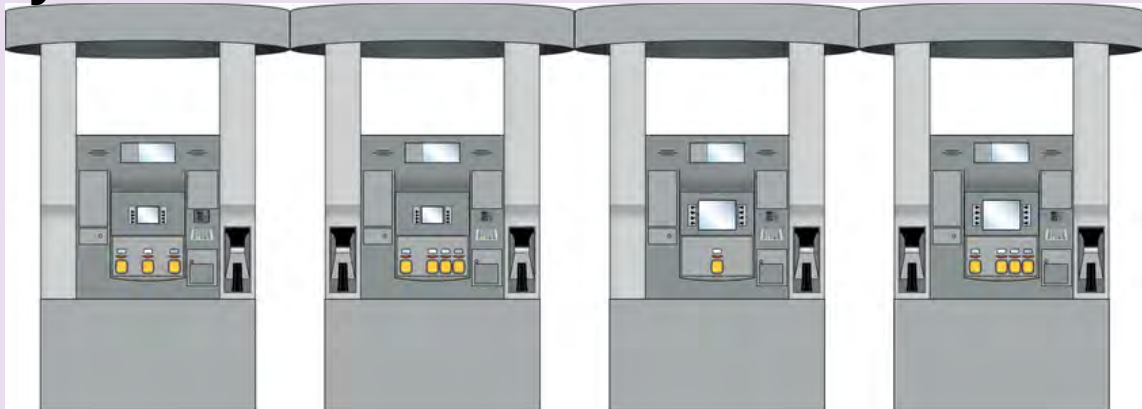


# Known NRS Petro Compatible Dispensers

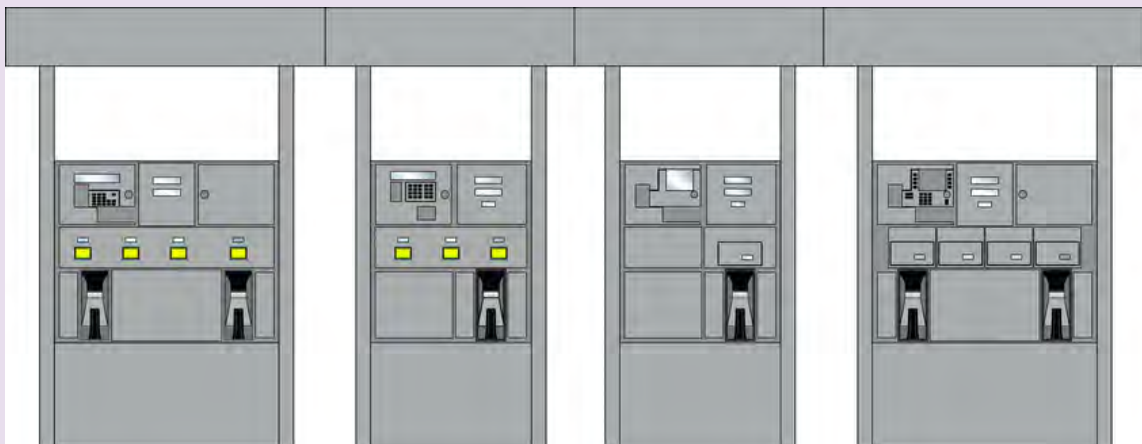
## Wayne Vista



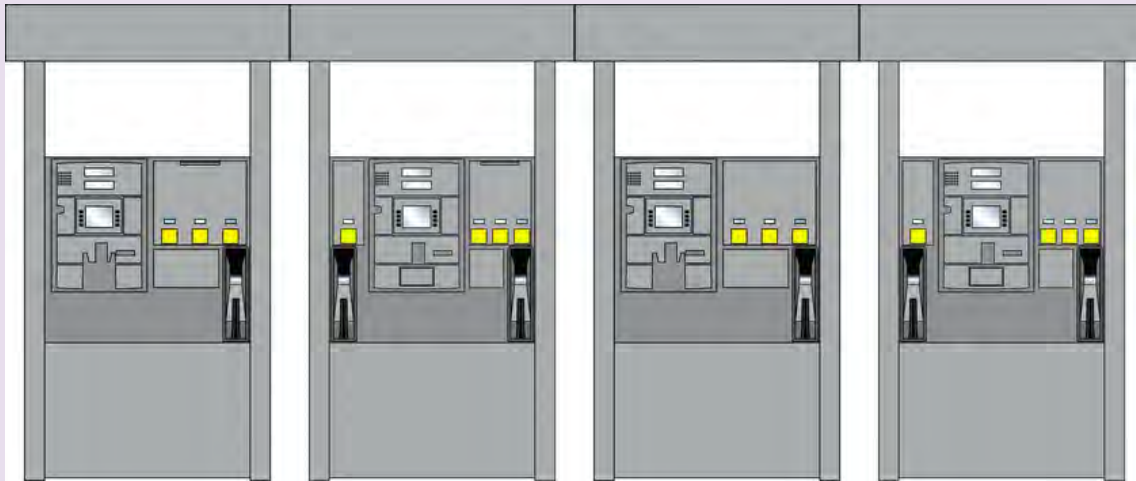
## Wayne Ovation 1



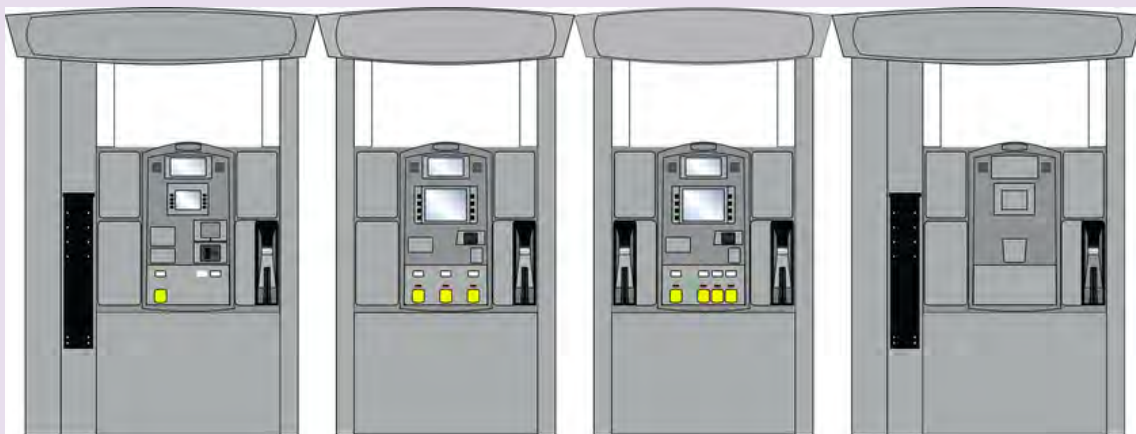
## Gilbarco Advantage



## Gilbarco Encore 300/500



## Gilbarco Encore "S" 300/500S



Mechanical dispensers are not eligible to participate. We will involve a partner to upgrade dispenser with a refurbished modern dispenser at a competitive price.



# USA Station Brands



Aloha Petroleum	Fastrip	Lukoil	76
Alon	Frontier	Mapco Express Marathon	Sam's Club
American Gas	Flying J	Oil	Safeway
Amoco	Gant	Maverik	Servco
ARCO	GasAmerica	McCoy Oil	Sheetz
Billups	Gas City, Ltd.	Meijer	Shell
BP	GasTrac	Minit Mart	Simonson Station
Buc-ee's	Getty	Mirabito	Stores Sinclair
Casey's General Stores	Gas Land Petroleum	Mobil	Speedway
CEFCO	Go-Mart	Murphy USA	Speedy Q
CENEX	Gulf	OXXO Gas	Spinx
Chevron	Hele	Pemex	Stewart's Shops
Circle K	High's Dairy Stores	Petro Canada	Sunoco
Citgo	Holiday	Phillips 66	Tesoro
Clark Brands	Huck's	Pilot	Terrible Herbst
Conoco	Irving Oil	QuickChek	Texaco
Costco brand gasoline	King Soopers	QuikTrip	Thorntons Inc.
Crown	Kum & Go	RaceTrac/Raceway Road	Total
Cumberland Farms	Kwik Trip	Ranger	Travelcenters of
Delta Sonic - Buffalo, New York	Kwik Fill	Rotten Robbie	America Travelers Oil
Exxon	Lassus Handy Dandy	Royal Farms	Valero
Etna	Liberty	Rutter's Farm Stores 7-	Wawa
Family Express - Indiana	Love's	Eleven brand gasoline	Weigel's

These stations may not have control over their dispensers, but if they have a convenience store, we may be able to sell them

**NRS POS / NRS PAY**

# Forecourt Controller



Wayne Fusion is compatible with our system

## Examples of what to look for:

There are many different models; all the pump wires connect to the forecourt controller. You may need to communicate this to your customer.



# Complete the NRS Petro Site Survey to provide a QUOTE: [nrsplus.com/petrosurvey](http://nrsplus.com/petrosurvey)

## Collect the following:

- Gas Station Name
- Owners Name
- Full Address
- Best Contact #
- Best email to send the quote
- Current POS Model#
- Dispenser Model
- Total Dispensers
- Street Picture showing all dispensers
- Picture of dispenser, if more than model model take a picture of each
- Picture of POS
- Picture of Forecourt



**HOME OF  
NRS EMV  
EZ PUMP**

**National Retail Solutions**  
 520 Broad St  
 Newark  
 NJ  
 07102  
 973.438.5538

**Quote**  
 Valid Until:  
 Quote Number: 353030000159302633

**BILL TO:** **SHIP TO:**

**5312 Nowata Rd**  
**Bartlesville**  
**Oklahoma**

**74006**

Customer Name: **Yash Raj**

S.No. Product Details	Quantity	List Price	Total
<b>1. NRS Petro POS</b> \$84.95 Monthly Charge for software, support and services.	1	\$ 1,495.00	\$ 1,495.00
<b>2. NRS Petro Bridge</b> Communication device and a backup (acts as an extra receipt printer too)	2	\$ 325.00	\$ 650.00
<b>3. NRS Petro Internet Failover Router</b> \$19.95 Monthly Charge for software, support and services.	1	\$ 449.00	\$ 449.00
<b>4. NRS EMV EZ Pump Retrofit Device</b> \$15.00 Per month Per device Monthly Charge for software, support and services.	4	\$ 999.00	\$ 3,996.00
<b>5. NRS Forecourt Controller</b> This device is integrated to our POS and EMV devices at the pump. Pump wires are physically connected to it and helps our system speak to the pumps.	1	\$ 3,600.00	\$ 3,600.00
<b>6. NRS Installation</b> NRS Petro works with the local pump service/tech company that already services your gas station since they know you, your pumps and station. We also have regional partners we can reach out to if necessary to install. They will install our NRS Forecourt Controller, EMV EZ Pumps, Bridges, Router, etc. Afterwards, we work with them to make sure it's all connected with our NRS Petro POS and working properly. Then we train you and the cashiers on everything.	1	\$ 2,000.00	\$ 2,000.00
Sub Total			<b>\$ 12,190.00</b>
Discount			\$ 0.00
Tax			\$ 0.00
Adjustment			\$ 0.00
<b>Grand Total</b>			<b>\$ 12,190.00</b>

**Terms and Conditions**

You are Pre-qualified for NO MONEY OUT OF POCKET for as little as \$60 per day with NRS Funding!  
 Half (or full) amount of the quote is due upon acceptance, remaining half of balance due before installation.

**Notes**



1

# NRS PETRO POS HARDWARE

EQUIPMENT PRICING; TAX ADDITIONAL  
NRS PAY REQUIRED

	SWAP OUT YOUR CURRENT NRS POS	NEW POS
<b>NRS PETRO POS</b> <b>\$395</b>	<b>NRS PETRO POS</b> <b>\$1,495</b> <small>(Regularly \$1,795)</small>	
<small>* Note: This option is for customers that already have an NRS POS and want to switch to the Petro POS</small>		
<b>NRS PAY</b> Our Low-Rate Credit Card Processing	•	•
<b>HARDWARE</b>		
Retailer Touch Screen	•	•
Customer-Facing Screen	•	•
Thermal Receipt Printer	•	•
Sturdy Cash Drawer	•	•
License ID Scanner <small>(\$149 Value)</small> <small>- Works with NRS ID scanning software feature</small>	•	•
Backup Battery Unit <small>(\$79 Value)</small>	•	•
Credit Card Reader <small>(\$350 Value)</small>	•	•
<b>Warranty</b>		
1st-Year Manufacturer's Warranty	•	•
Extended Replacements Warranty <small>- After 1st year, purchase replacement POS &amp; components for just a 25% deductible</small>	Available for Purchase	Available for Purchase
<b>Installation &amp; Training</b> NRS Petro POS Installation w/Overview Training <small>- Up to 4 hours of training consultation</small>	•	•

Extended Replacements Warranty only applies to the POS Hardware Bundle equipment. The Petro Hardware Bundle, including Forecourt Controller, Internet Failover Router, EMV EZ Pump, and Petro Bridge are not covered under this warranty.



2

# CHOOSE YOUR SOFTWARE PLAN

(POS Monthly Fee)

POS SERVICE & SUPPORT FEES; TAX ADDITIONAL  
NRS PAY MONTHLY FEES ADDITIONAL BASED ON PLAN

	PROFESSIONAL BUSINESS TOOLS	ECOMMERCE INCLUDED
<b>Petro Pro</b> BONUS: Year of eCommerce	<b>Petro Advanced</b> BONUS: Year of Loyalty	
<b>\$84.95*/mo.</b> <small>(For 1st 12 Months)</small>	<b>\$94.95*/mo.</b> <small>(For 1st 12 Months)</small>	
PAY YEARLY & GET 1 MONTH FREE	PAY YEARLY & GET 1 MONTH FREE	
<b>PETRO SOFTWARE</b> Easily control your convenience store and gas pumps with one integrated system	•	•
<b>BASIC FEATURES</b>		
Number of Users	Unlimited users	Unlimited users
Run Your Own Customer-Facing Ads	3 ads	3 ads
Customized User Permissions	•	•
Inventory Management	•	•
Pricebook Management	•	•
Phone & Chat Support (7 days a week)	•	•
Remote Store Management App & Web Portal	•	•
Regular Software Maintenance Updates	•	•
Create Promotions	•	•
Create Quick Buttons	•	•
Vendor Management	•	•
Daily Sales Summary Emails	•	•
BR Club Grocery Coupon Program	•	•
Print Labels from Your PC	•	•
<b>PRO BUSINESS TOOLS</b>	<b>Includes ALL Pro Business Tools!</b>	<b>Includes ALL Pro Business Tools!</b>
Advanced Data <small>(\$14.95/mo. Value)**</small> <small>- Includes Detailed Item Sales, Gross Profit Reporting and Visual Tools for Examining Sales Data</small>	•	•
Item Modifiers & Remote IP Printer <small>(\$14.95/mo. Value)**</small> <small>- Note: Requires Purchase of NRS IP Printer</small>	•	•
Employee Time Clock <small>(\$9.95/mo. Value)**</small>	•	•
Security Camera Integration <small>(\$9.95/mo. Value)**</small> <small>- Note: Requires Separate Equipment Purchase</small>	•	•
Customer Tabs <small>(\$9.95/mo. Value)**</small>	•	•
License ID Scanning <small>(\$4.95/mo. Value)**</small>	•	•
<b>ECOMMERCE</b> <small>(\$19.95/mo. Value)**</small>	<b>1 Year FREE eCommerce Services</b>	<b>Includes ALL eCommerce Services</b>
Your Own eCommerce Website <small>- Sell Online!</small>	1 Year FREE	•
Sell on BR Club Shopping App <small>- Available for your business on Android &amp; iOS</small>	1 Year FREE	•
3rd Party Delivery Integration <small>- Via Postmates Delivery Service</small>	1 Year FREE	•
<b>LOYALTY</b> <small>(\$19.95/mo. Value)**</small>		<b>1 Year FREE Loyalty Programs</b>
Loyalty Club Programs <small>- Use your POS &amp; the BR Club Shopping App to offer "Buy X, Get 1 Free" deals</small>	Available Add-On	1 Year FREE
Customer History <small>- See your customers' recent transaction history, and items purchased in those transactions</small>	Available Add-On	1 Year FREE
<b>ADDITIONAL POS TERMINALS</b>	Whichever plan you choose: <b>\$19.95/mo.</b> for each additional machine	

\*Prices applicable for initial 12 months; thereafter standard prices apply. See standard prices at [www.nrsplus.com/pricing](http://www.nrsplus.com/pricing)

\*\*Prices applicable only if customer signs up for NRS Pay service. If customer cancels NRS Pay service early, then customer will be charged standard POS prices and have to pay back any equipment discount received. See contract for details.

POS: Prices and discounts effective as of date of document, and are subject to change upon notice, where notice is available. See available pricing at [www.nrsplus.com/pricing](http://www.nrsplus.com/pricing). Contract required. The POS service fee covers service and support only. All pre-payments are non-refundable. Service fees and add-on features may be subject to additional terms, and some require purchase of additional equipment either from NRS or a third party. Some programs are operated by third parties and the eligibility and terms for such programs are determined by the third parties. NRS reserves the right to change or terminate the offers and programs without notice. See [www.nrsplus.com](http://www.nrsplus.com) for full details.

NRS Pay: NRS Pay is a service of National Retail Solutions, Inc. Contract required. Monthly service fee based on plan. Certain features are non-standard and may require additional charges. \$6.95/mo. Terminal Assurance optional. Equipment must be returned in undamaged working condition at time of termination or a fee \$368.00/mo. will be assessed. NRS Pay Fee Buster credit card surcharge program is an add-on service that is subject to a different fee structure and additional terms and conditions, and is not available in all states. Terms subject to change. National Retail Solutions, Inc. is a registered NRS/ISO of Etovon, Inc., Georgia, a wholly owned subsidiary of U.S. Bancorp, Minneapolis, MN. National Retail Solutions, Inc. is a registered ISO of Wells Fargo Bank, N.A., Concord, CA.

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(CONTINUED)

## A NRS PETRO GAS HARDWARE

EQUIPMENT PRICING; TAX ADDITIONAL

	PRICE	REQUIRED?
NRS Petro Bridge * 2 required per location	\$325	•
NRS Internet Failover Router	\$449.00 + \$19.95/mo.	•
NRS EMV EZ Pump * 1 required per fueling point (ex. 1 gas pump with 2 sides requires 2)	\$999.00 + \$15.00/mo.	•
NRS Forecourt Controller	\$3,600	•
NRS Petro Installation * Based on number of pumps & survey submission results	[\$TBD]	•

## B EXTENDED REPLACEMENTS WARRANTY

After 1st year, purchase replacement POS & components for just a 25% deductible

Must sign up within 12 months of POS installation

ALL PRICES - TAX ADDITIONAL

	PRICE
<b>YEARS</b>	
Add 1 Year	\$119.95
Add 2 Years	\$219.95

Extended Replacements Warranty only applies to the POS Hardware Bundle equipment. The Petro Hardware, including Forecourt Controller, Internet Failover Router, EMV EZ Pump, and Petro Bridge are not covered under this warranty.

## C PROFESSIONAL SERVICES

ALL PRICES - TAX ADDITIONAL

	PRICE
<b>SERVICES</b>	
Proebook Upload (up to 4,500 SKUs)	\$174.95
eCommerce Startup Package * 4 hours consultation	\$174.95

## D ADD-ON FEATURES

PAY YEARLY • ONE MONTH FREE

ALL PRICES - TAX ADDITIONAL

	PRICE
<b>FEATURES</b>	
Any Single Tobacco Scan Data Program (Altria OR RJR)	\$16.95/mo.
Tobacco Scan Data Bundle (Altria AND RJR)	\$26.95/mo.
Panic Alarm Button <b>AVAILABLE IN NY &amp; NJ - COMING SOON FOR ALL STATES</b>	\$9.95/mo.



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