

Field Sales Manager – BT & EE Broadband products

Location: Field-based (Pre-designated areas)

Team Size: Manage multiple Senior and Field Sales Agents

Are you a proven leader with a passion for developing people and driving performance? We're looking for a Field Sales Manager to lead a high-performing team, bringing EE & BT's market-leading broadband solutions directly to communities across the region.

What you'll be doing:

- Managing and motivating a team of Senior Field Sales Agents and Field Sales Agents.
- Overseeing door-to-door sales activity in pre-assigned territories.
- Supporting a team to coach, develop, and drive individual and group performance.
- Analysing results, identifying trends, and implementing strategies to exceed targets.
- Ensuring excellence in customer engagement, compliance, and team professionalism.
- Collaborating with senior leadership to report on field activity and growth opportunities.

What you'll bring:

- Demonstrated success in a field sales leadership role.
- Strong coaching and team development skills.
- A data-driven mindset with the ability to translate numbers into action.
- Excellent communication, organisational, and leadership abilities.
- A full UK driving licence and flexibility to travel within your region.

Why join us?

- Competitive base salary + performance-related bonuses.
- Company vehicle or car allowance (role dependent).
- Ongoing leadership development and progression opportunities.
- Be part of a people-first culture within one of the UK's most recognised telecom brands.

If you're an experienced Door to Door sales leader ready to make a big impact, we'd love to hear from you.