



Join Our Team as a Venue Sales Representative at Team Ortel (EE Franchise)

Earning potential: (Over 21) uncapped Commission with a realistic OTE £50,000)

Are you confident, resilient, and driven by success? If so, this is your opportunity to thrive in a dynamic sales role with a leading brand in the telecoms industry! Join Ortel, an EE Franchise, as a Venue Sales Agent and represent the UK's top network provider. You'll get the chance to connect consumers with the latest EE broadband products and earn fantastic rewards along the way.

The Role:

As a Venue Sales Agent, you'll be out in the field, engaging directly with potential customers on pop up EE Venues, working small teams in high footfall areas. You'll work alongside your sales manager, bringing EE's top-notch broadband solutions to your community.

What You'll Do:

- Engage in venue sales events in small enthusiastic teams.
- Convert prospects into happy EE customers.
- Work towards individual and team sales targets in your designated area.
- Represent the EE brand during meetings, delivering engaging presentations.
- Maintain accurate customer records and provide management with feedback.
- Keep a positive attitude while driving toward your goals.

What You'll Bring:

- Be 18 or over – you'll be signing contracts.
- Eligibility to work in the UK.
- The ability to travel around your chosen area.
- Confidence, resilience, and strong communication skills.
- Active listening and an understanding of customer needs.
- Excellent persuasion skills and the ability to build lasting rapport.
- Data analysis skills to track your performance.

Bonus Points If You Have:

- Previous experience in a customer facing role or field sales.
- A solid understanding of tech products and their benefits.

What's in It for You?

Competitive Salary:

- Depending on age and experience + uncapped commission, with a realistic OTE of £50,000.

Comprehensive Training:

- Tailored 6-week induction program including an initial 2-day workshop to boost your product & sales expertise. Followed up with ongoing coaching, mentoring and training from our experienced leadership team out in the field.

Amazing Benefits:

- Company pension
- Employee and store discounts
- Referral programs

Work Schedule:

- 8-hour shifts
- Day shifts (Monday to Friday)
- Overtime and weekend availability

About Team Ortel (EE Franchise)

At Team Ortel, part of the EE and BT Group family, we're proud to create an inclusive workplace where everyone can succeed. We are passionate about empowering our team, challenging them to be the best, and offering them the tools and support they need to thrive. Join us and help bring EE's industry-leading services to customers across the UK!

Ready to Take on This Exciting Challenge? Apply Now!