



Join Our Team as a Venue Sales Manager at Ortel (EE Franchise)

Salary: £28,000 (Over 21) + Uncapped Commission (Realistic OTE £60,000)

Are you a confident leader, resilient, and driven by success? If so, this is your opportunity to excel in a dynamic management role with a leading brand in the telecoms industry! Join Ortel, an EE Franchise, as a Venue Sales Manager and lead a team that represents the UK's top network provider. You'll guide your team in connecting consumers with the latest EE broadband products while reaping fantastic rewards.

The Role:

As a Venue Sales Manager, you'll be at the forefront, overseeing venue sales events in high footfall areas. You'll work closely with your Venue Sales Agents, bringing EE's top-notch broadband solutions to the community while driving team performance and sales excellence.

What You'll Do:

- Lead and inspire a team of Venue Sales Agents during sales events.
- Drive the conversion of prospects into satisfied EE customers.
- Set and achieve individual and team sales targets in your designated area.
- Represent the EE brand during meetings, delivering engaging presentations.
- Maintain accurate performance records and provide insightful feedback to management.
- Foster a positive and motivated team environment while achieving goals.

What You'll Bring:

- Be 18 or over – you'll be signing contracts.
- Eligibility to work in the UK.
- The ability to travel around your chosen area.
- Strong leadership, resilience, and communication skills.
- Active listening and a deep understanding of customer needs.
- Excellent persuasion skills and the ability to build lasting rapport.
- Analytical skills to track and enhance team performance.

Bonus Points If You Have:

- Previous experience in a sales management role or field sales.
- A solid understanding of tech products and their benefits.

What's in It for You:

- Competitive Salary: £28,000 (depending on age and experience) + uncapped commission, with a realistic OTE of £60,000.
- Comprehensive Training: Tailored induction program to boost your leadership and technological expertise, plus ongoing coaching and mentoring from our experienced leadership team.

Amazing Benefits:

- Company pension
- Employee and store discounts
- Referral programs

Work Schedule:

- 8-hour shifts
- Day shifts (Monday to Friday)
- Overtime and weekend availability

About Ortel (EE Franchise)

At Ortel, part of the EE and BT Group family, we're proud to create an inclusive workplace where everyone can succeed. We are passionate about empowering our team, challenging them to be the best, and providing the tools and support they need to thrive. Join us and help bring EE's industry-leading services to customers across the UK!

Ready to Take on This Exciting Challenge? Apply Now!