

# FITNESS EQUIPMENT REPAIR and SERVICE COMPANY

**COMMERCIAL - RESIDENTIAL**



**Naila Tariq 951-858-2628**

NailaTariq@msn.com

CA DRE# 01463387

**21 COMMERCIAL**



# OFFERING SUMMARY

## Offering Summary

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**Price**      **\$250,000**      start your own business

### **Purchase price includes:**

- Goodwill and Reputation built over 30 years
- Hand-On Training, with over 30 years experienced expert
- Customer Contacts, Service Accounts
- Industry Contacts and Vendor Relationships

### **Services offered:**

- Repairs Services
- Preventative Maintenance
- Ongoing Service Contracts
- Equipment Sales

### **Accounts Serviced:**

- Commercial
- Residential

**Additional information, kindly complete  
the NDA, using the following link**

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**[nailatariq.com/nda-form](https://nailatariq.com/nda-form)**





# FITNESS FIX

A trusted provider of commercial and residential fitness equipment sales, service, repairs, and preventative maintenance for over 30 years.







# BUSINESS OVERVIEW

- Family-owned fitness equipment repair and service company
- Operating continuously for **over 30 years**
- Servicing both **commercial** and **residential** clients
- Core services include equipment sales, repairs, preventative maintenance, and ongoing service
- Established reputation built on long-term client relationships and repeat business across southern california





## SERVICES & REVENUE STREAMS

### Core Services

Fitness equipment repair and service for both commercial and residential clients, with a strong focus on commercial facilities.

- Commercial and residential equipment repair
- Preventative maintenance programs
- Equipment sales, installation, assembly, and relocation
- Ongoing service and troubleshooting for repeat clients

### Revenue Streams

Revenue is generated through a diversified mix of service, maintenance, and equipment-related offerings.

- Service and repair labor
- Preventative maintenance agreements
- Equipment and parts sales supported by long-standing vendor relationships
- Refurbishing and resale of serviced equipment
- Long-term and repeat commercial clients





## CLIENTS & CUSTOMER BASE

### Commercial Clients

- Serves a wide range of commercial facilities including gyms, fitness centers, apartment and multi-family communities, hospitals, government facilities, and a variety of businesses and organizations
- Over 30 years of continuous service supporting commercial fitness environments
- High percentage of repeat and referral-based business driven by long-standing client relationships
- Ongoing service needs through preventative maintenance, repairs, and equipment support

### Residential Clients

- Home fitness equipment repair and service
- One-time and repeat residential customers
- Referral-driven business built on reputation and reliability
- Provides consistent supplemental revenue alongside commercial work



## OPERATIONS & DAY-TO-DAY WORKFLOW

### Operations Overview

- Hands-on service involving basic electrical knowledge, mechanical troubleshooting, and equipment diagnostics
- Assembly, repair, and preventative maintenance of commercial and residential fitness equipment
- Work performed using standard tools for installation, repair, and ongoing equipment support
- Well-suited for someone comfortable with technical, problem-solving work, with skills that are learnable and transferable during transition



- Day-to-day operations include scheduling service calls, customer communication, and on-site service work







01

Opportunity to expand preventative maintenance agreements and deepen long-term relationships with existing commercial clients.

02

Potential to grow commercial account coverage across Southern California by servicing additional facilities, organizations, and locations.

# GROWTH OPPORTUNITIES







# TRANSITION & TRAINING SUPPORT



### Transition Support

Owners are available to provide hands-on training and knowledge transfer during the transition period. This includes guidance on service workflows, equipment types, and customer expectations built over decades.



### Training & Continuity

Support includes introductions to key commercial clients and assistance ensuring continuity of service. The transition is designed to set a new owner up for long-term success and confidence in operations.



# THE NEXT CHAPTER

The owners are preparing for retirement and are seeking to transition ownership of a well-established business. Strong commercial and residential client relationships are already in place, creating stability and continuity. This presents an opportunity for a new owner to step into an existing operation with support during the transition.







# THANK YOU

All information presented is confidential and intended solely for qualified prospective buyers. Additional details, including financial and operational information, will be provided upon request and subject to confidentiality agreements.

**NEXT STEPS AVAILABLE  
UPON REQUEST**



## Presented By:

**Naila Tariq**      **702-755-5466**      **NV**

**951-858-2628**      **CA**

**NailaTariq@msn.com**

**Nevada License**      Business Broker      BUSU.0007238

Sales License      S.201495

**California License**      Broker License      01463387

**KW Commercial**      **Las Vegas, NV**

**KW VIP Corporate Office**      7501 Tule Springs Rd, Suite 170  
Las Vegas, CA 89131

**KW VIP Town Square Office**      6623 S. Las Vegas Blvd, Suite 250  
Las Vegas, CA 89119



**C 21 Commercial**      **Chino Hills, CA**

**Century 21 Masters**      15335 Fairfield Ranch Rd, Suite 100  
**Chino Hills Office**      Chino Hills, CA 91709



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Each party is advised to consult their own advisors, consultants, experts to conduct its own independent investigation and due diligence

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**NAILA TARIQ**  
**951-858-2628**  
 NailaTariq@msn.com

**A Name You Can Trust**

- **Business**
- **Commercial**
- **Residential**

CalDRE: 01463387 • NV Lic: S.201495/BUSB.7238

**21 CENTURY 21 MASTERS**  
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## KW VIP Commercial Las Vegas, NV

**Corporate Office**

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 Las Vegas, NV 89131

**Town Square Office**

6623 S. Las Vegas Blvd  
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## Century 21 Masters Chino Hills, CA

**Chino Hills Office**

15335 Fairfield Ranch Rd, Suite 100  
 Chino Hills CA 91709



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 DRE License no 01463387

