

## YOUR SEARCH BEGINS

Buying a home is one of life's biggest investments and most exciting adventures. As your **Coldwell Banker®** agent I will be your partner in the process, guiding you along the way to make your experience smooth and successful.

**This Home Buyer Guide includes helpful information to get you started:**

- The Purchasing Process
- The Power of Pre-Approval
- Your Home Search
- Full-Service Support

## YOUR PARTNER IN THE PROCESS

When you choose me as your agent, you'll have someone by your side every step of the way, giving you the insights and information you need to have confidence in your decision.

**I will:**

- Meet with you to discuss your needs and goals, and to plan your property search
- Help you get pre-approved for a mortgage and establish your budget
- Show you properties that meet your criteria
- Keep you informed of new properties that come on the market
- Work with you until you find the right home
- Help you determine your offer
- Negotiate the offer and contract in your best interests
- Facilitate the home inspection and resolution process
- Prepare you for closing and the associated costs
- Keep you updated on the progress of your transaction

## THE POWER OF PRE-APPROVAL

The first step in any home search is finding out exactly how much home you can afford and securing the necessary financing. Once you find a home you love and are ready to make an offer, your mortgage pre-approval lets the seller know that you're serious and fully prepared to buy their home, putting you in a stronger position than other potential buyers.

To get the process moving, I will connect you with an experienced Guaranteed Rate Affinity mortgage broker. One of the Coldwell Banker industry affiliations, Guaranteed Rate Affinity is a nationwide lender that provides the best mortgage experience possible, featuring low rates, fantastic customer service and a fast, simple process.



## GETTING STARTED

Your home-buying needs are one of a kind. Using the unmatched resources of the **Coldwell Banker®** brand, I will develop a custom plan to:

- Provide you with proven, powerful and personal service
- Help you find the right home and negotiate the best possible price and terms for it
- Close the sale in a smooth, timely manner

I am committed to your complete satisfaction, and will represent your interests with the utmost care, honesty, integrity and discretion. Let's get started!



**Kamille Richards**  
Realtor

Orlando Downtown - Thornton Park  
400 S Park Ave Ste 210  
Winter Park, FL 32789

407.459.0721  
kamille@youragent.today  
www.youragent.today



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