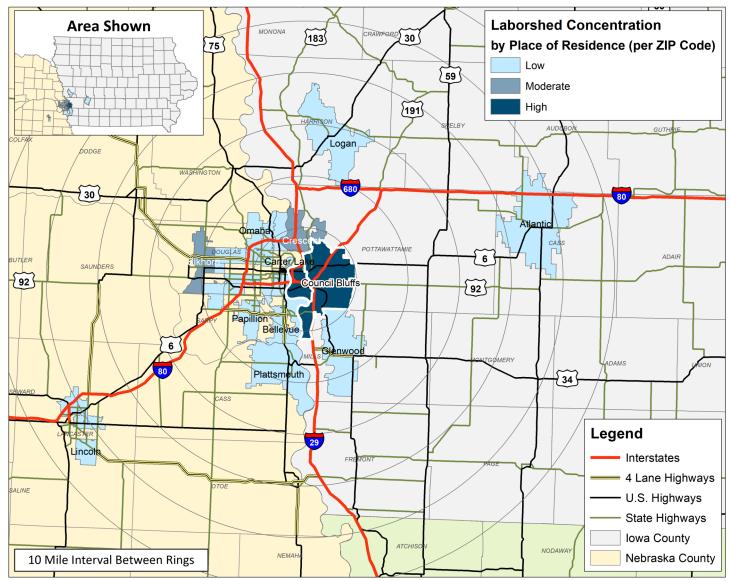
LABOR CHARACTERISTICS FINANCIAL SERVICES



COUNCIL BLUFFS LABORSHED AREA

CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE



Workers who have transferable experience/skills in the industry are currently commuting an average of 9 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 20 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE COUNCIL BLUFFS, IA LABORSHED, CONTACT:



Council Bluffs Growth Alliance 149. W Broadway Council Bluffs, IA 51503 Phone: (712) 325-1000 | E-mail: alicia@councilbluffsiowa.com www.councilbluffsiowa.com

LABOR CHARACTERISTICS **ENANCIAL SERVICES**

ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:

- Accountants & Auditors 10.193
- Bill & Account Collectors - 3,824
- Billing & Posting Clerks 1,276
- Bookkeeping, Accounting, & Auditing Clerks 3,825
- Claims Adjusters, Examiners, & Investigators 2,546
- Computer & Information Systems Managers - 5,096
- Computer Systems Analysts 5,097
- Customer Service Representatives 14,016
- Database Administrators 3,822
- Financial Analysts 2,547
- Financial Examiners 1,271
- Financial Managers - 11,468
- Information Security Analysts 1,273
- Insurance Claims & Policy Processing Clerks 2,550
- Insurance Sales Agents 2,549
- Insurance Underwriters 2,548
- Loan Interviewers & Clerks - 5,098
- Loan Officers - 1,272
- Personal Financial Advisors 3,821
- Securities. Commodities. & Financial Services Sales Agents 1.275
- Software Developers, Systems Software 1,274
- Supervisors of Office & Administrative Support Workers 16,564
- Telemarketers 3,823
- Tellers 1,277

AN ESTIMATED TOTAL OF 108,305 PEOPLE IN THE LABORSHED AREA

UNDEREMPLOYMENT (*estimated*):

Low hours - 0.0%

CURRENT BENEFITS:

Low income - 0.0% Mismatch of skills - 4.7% (1,018)
Total - 4.7% (1,018)

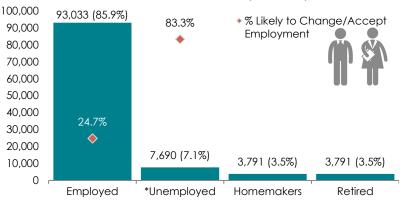
(Individuals counted only once when estimating Total Underemployment.)

DESIRED BENEFITS:

Tuition Assistance, 51.3%
Paid Vacation, 73.1%
Disability Insurance, 74.4%
Vision Coverage, 78.2%
Pension/Refirement/401k, 82.1%
Life Insurance, 82.1%
Dental Coverage, 82.1%
Health/Medical Insurance, 85.9%
Paid Holidays, 88.5%

Health/Medical Insurance, 91.73	Paid Holidays, 87.5%	Paid Vacation, 87.5%	Pension/Retirement/401k, 87.5%	Dental Coverage, 83.3%	Incentive Reward Programs, 70.8%	Life Insurance, 70.8%	Vision Coverage, 70.8%	Disability Insurance, 62.5%	Flextime, 62.5%	Hiring Bonuses, 62.5%
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ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):



*Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

Degree/

EMPLOYMENT STATS:

EDUCATIONAL LEVEL:

- 54.8% paid an annual salary
- 94.1% are/were employed full-time
- 5.9% are/were employed part-time

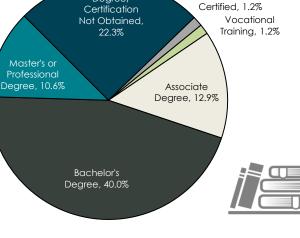
(88.2% HAVE AN EDUCATION BEYOND HIGH SCHOOL)

7.7% are/were self-employed

11.0% hold two or more jobs

 Currently working an average of 45 hours/week

Trade



TOP JOB SEARCH RESOURCES:

(For those seeking employment opportunities, by use.)

- Internet 75.9% www.indeed.com
 - www.linkedin.com
 - www.monster.com
- Private Employment Services 37.3%
- Networking through friends, family or acquaintances - 32.5%
- IowaWORKS Centers 25.3%

WORKPLACE FLEXIBILITY:

- (by percent of interest)
- Job sharing 53.3%
- Varied shifts 53.3%
- Job teams 50.0%
- Cross-training 26.7%
- Temporary work 26.7%
- Seasonal work 21.4%



LABOR CHARACTERISTICS

OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY
Accountants and Auditors	13-2011	\$32.89	\$20.97	\$38.84	\$29.10	\$68,402
Actuaries	15-2011	\$51.82	\$32.34	\$61.55	\$43.01	\$107,776
Bill and Account Collectors	43-3011	\$17.17	\$13.29	\$19.11	\$16.33	\$35,715
Billing and Posting Clerks	43-3021	\$18.06	\$13.43	\$20.37	\$17.70	\$37,560
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$18.61	\$12.51	\$21.65	\$17.99	\$38,703
Brokerage Clerks	43-4011	\$21.53	\$16.04	\$24.28	\$20.31	\$44,786
Claims Adjusters, Examiners, and Investigators	13-1031	\$29.10	\$18.86	\$34.22	\$28.23	\$60,531
Compliance Officers	13-1041	\$33.67	\$22.09	\$39.46	\$33.55	\$70,033
Computer and Information Systems Managers	11-3021	\$59.86	\$40.85	\$69.37	\$57.17	\$124,517
Computer Network Architects	15-1143	\$47.48	\$31.11	\$55.66	\$49.30	\$98,748
Computer Network Support Specialists	15-1152	\$26.84	\$18.27	\$31.12	\$25.06	\$55,823
Computer Programmers	15-1131	\$37.48	\$24.48	\$43.97	\$36.84	\$77,950
Computer Systems Analysts	15-1121	\$37.40	\$24.99	\$43.60	\$37.02	\$77,783
Credit Analysts	13-2041	\$32.32	\$21.81	\$37.58	\$30.38	\$67,226
Credit Authorizers, Checkers, and Clerks	43-4041	\$17.94	\$14.79	\$19.52	\$17.43	\$37,317
Customer Service Representatives	43-4051	\$17.33	\$12.48	\$19.76	\$16.47	\$36,046
Database Administrators	15-1141	\$40.37	\$25.35	\$47.88	\$41.01	\$83,975
Financial Analysts	13-2051	\$33.87	\$24.87	\$38.37	\$33.00	\$70,448
Financial Clerks, All Other	43-3099	\$19.65	\$16.91	\$21.02	\$19.05	\$40,870
Financial Examiners	13-2061	\$33.99	\$21.21	\$40.38	\$29.19	\$70,697
Financial Managers	11-3031	\$55.53	\$30.44	\$68.08	\$48.35	\$115,502
Financial Specialists, All Other	13-2099	\$39.08	\$23.40	\$46.92	\$36.49	\$81,292
First-Line Supervisors of Non-Retail Sales Workers	41-1012	\$35.54	\$22.13	\$42.25	\$33.12	\$73,933
First-Line Supervisors of Office and Administrative Support Workers	43-1011	\$26.82	\$18.59	\$30.93	\$25.47	\$55,780
Information Security Analysts	15-1122	\$40.94	\$29.58	\$46.62	\$39.99	\$85,150
Insurance Appraisers, Auto Damage	13-1032	\$28.51	\$21.01	\$32.26	\$27.16	\$59,296
Insurance Claims and Policy Processing Clerks	43-9041	\$18.59	\$14.53	\$20.62	\$18.08	\$38,662
Insurance Sales Agents	41-3021	\$34.93	\$17.99	\$43.41	\$28.73	\$72,663
Insurance Underwriters	13-2053	\$32.71	\$19.08	\$39.53	\$28.68	\$68,040
Loan Interviewers and Clerks	43-4131	\$20.56	\$14.72	\$23.48	\$19.08	\$42,767
Loan Officers	13-2072	\$40.44	\$19.79	\$50.76	\$36.86	\$84,107
Network and Computer Systems Administrators	15-1142	\$38.14	\$25.84	\$44.30	\$37.41	\$79,341
New Accounts Clerks	43-4141	\$17.04	\$14.04	\$18.53	\$16.40	\$35,433
Personal Financial Advisors	13-2052	\$44.14	\$22.48	\$54.97	\$34.16	\$91,812
Securities, Commodities, and Financial Services Sales Agents	41-3031	\$39.33	\$17.89	\$50.04	\$28.75	\$81,798
Software Developers, Applications	15-1132	\$41.90	\$28.55	\$48.58	\$41.32	\$87,161
Software Developers, Systems Software	15-1133	\$45.62	\$32.69	\$52.09	\$45.45	\$94,898
Statistical Assistants	43-9111	\$20.32	\$15.12	\$22.92	\$19.58	\$42,269
Statisticians	15-2041	\$32.21	\$20.54	\$38.05	\$31.43	\$67,003
Telemarketers	41-9041	\$12.42	\$9.60	\$13.83	\$11.59	\$25,837
Tellers	43-3071	\$14.48	\$11.38	\$16.03	\$13.95	\$30,126

The 2019 Iowa Wage data for the Council Bluffs Laborshed area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. The source of the wage and employment data is based on the May 2018 OES estimates. Additional occupational wage and employment data can be found at www.iowalmi.gov/laborshed.