HUDSON
FINANCIAL STRATEGIES

REGINA HUDSON
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REALTOR®



CAREER OPPORTUNITIES IN REAL ESTATE

Explore your path. Build your future.

The real estate industry offers a wide range of career paths that combine people skills, problem solving, creativity, and business savvy. Whether you're just getting started or planning your future, there's a place for you in real estate.

HOW TO BECOME A REAL ESTATE AGENT IN MASSACHUSETTS

1. **MEET THE REQUIREMENTS**
   You must be 18+, have a high school diploma or GED, and be a Massachusetts resident.
2. **COMPLETE PRE-LICENSING EDUCATION**
   Complete 40 hours of approved real estate pre-license coursework from a Massachusetts approved school.
3. **PASS THE LICENSING EXAM**
   Pass the Massachusetts Real Estate Salesperson Exam with a score of 70% or higher.
4. **JOIN A BROKERAGE**
   Affiliate with a licensed real estate broker to start your career and begin working with clients.

TIP FOR STUDENTS:
Start exploring now! Learn about money, communication, and business in high school to build a strong foundation for your future in real estate.

CAREERS IN REAL ESTATE TO CONSIDER

REAL ESTATE AGENT
Help buyers and sellers buy, sell, and invest in properties.

PLUMBER
Install and maintain the pipes and systems that keep homes and buildings running.

GENERAL CONTRACTOR
Oversee construction projects, manage teams, and bring building plans to life.

PROPERTY MANAGEMENT
Manage rental properties, screen tenants, handle maintenance, and ensure smooth operations.

REAL ESTATE ATTORNEY
Handle legal matters such as contracts, closings, zoning, and property disputes.

HOME CONSTRUCTION
Build new homes from the ground up and be part of creating spaces where people live.

ELECTRICIAN
Install and maintain electrical systems in homes, offices, and commercial buildings.

HVAC TECHNICIAN
Install and service heating, cooling, and ventilation systems to keep spaces comfortable.

INTERIOR DESIGN
Design beautiful, functional interiors that enhance spaces and reflect clients' style.

HOME INSPECTOR
Inspect homes to assess their condition and help buyers make informed decisions.

MORE WAYS TO GET INVOLVED:
Appraisal, real estate investing, marketing, lending, title and escrow, staging, photography, and more.

WHY REAL ESTATE?

- Diverse career paths
- Strong earning potential
- Flexible schedules
- Make a difference in your community
- Opportunities for growth and ownership

FINANCIAL LITERACY MATTERS

Understanding money, credit, investing, and budgeting are key skills for success in real estate and in life.

SCAN TO LEARN MORE

START EARLY. PLAN AHEAD.
High school is the perfect time to explore your interests, build your skills, and prepare for a future in real estate.

"Education opens doors. Real estate builds futures."
– Regina Hudson

Knowledge. Opportunity. Ownership. Your future can start today.

LEARN. GROW. BUILD. INVEST. LEAD.
YOUR FUTURE IN REAL ESTATE IS FULL OF POSSIBILITIES.