

Joseph E. McShane

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CAREER PROFILE

Procurement and supply chain professional with 4+ years of experience managing strategic sourcing, supplier negotiations, and category spend across construction and manufacturing industries. Delivered over **\$500K in verified annual cost savings**, optimized **\$3.4M+ in purchasing spend**, and built supplier strategies supporting multi million-dollar operations. APICS CSCP and Lean Six Sigma Black Belt certified with expertise in Oracle, SAP, NetSuite, contract negotiations, spend analytics, and cross-functional stakeholder management.

EXPERIENCE

BURNCO Rock Products – Westminster, CO

May 2024 - Present

Regional Buyer

- Managed procurement activities through Oracle ERP supporting regional operations and multi million-dollar annual spend.
- Consolidated **\$3.4M+ in annual spend**, increasing purchasing compliance and buying leverage
- Negotiated supplier agreements delivering **\$500K+ in annual cost savings** while improving commercial terms and supplier performance.
- Collaborated with Operations, Accounting, IT, and site leadership to improve procurement processes and remove purchasing bottlenecks.
- Managed relationships with **100+ suppliers** supporting aggregate & ready mix operations across multiple states

Screen Innovations – Austin, TX

June 2022 – January 2024

Buyer

- Managed procurement for direct materials, MRO, and capital equipment supporting manufacturing operations.
- Maintained vendor, contractor, and supplier relationships in a fast-paced manufacturing environment.
- Collaborated with engineering to quote new parts, reduce costs, and address quality control issues.
- Acted as lead negotiator with suppliers on pricing and contracts.
- Managed inventory for **450+ SKUs**, improving usage forecasts and reducing shortages.
- Initiated and documented SCAR process on **\$150K+ worth of defective or out-of-tolerance items**.

Talitha Koum Institute - Waco, TX

January 2022 – May 2022

Part-Time Consultant

- Identified **\$600+ in cost savings** by evaluating social media tools and recommending alternatives.
- Designed website/social media enhancements to improve community engagement.

Lisa Roth Design – lisarothinteriors.com - Austin, TX

Summer 2021

Website Designer/Consultant

- Collaborated with consultant to launch new interior design business.
- Built and implemented website design with room-by-room layout.

EDUCATION & CERTIFICATIONS

May 2022

BAYLOR UNIVERSITY –Waco, Texas Bachelor

of Business Administration

- Supply Chain Management / Human Resources; GPA 3.5
- Dean's List – Spring 2019, Spring 2021, Spring 2022

CERTIFICATIONS

- APICS CSCP – Certified Supply Chain Professional
- Lean Six Sigma – Black Belt
- Microsoft Office Suite Certified

SKILLS

- **Systems:** Oracle, SAP, NetSuite, Advanced Excel, MS Office Suite, Power BI
- **Core Competencies:** Procurement Lifecycle, Analytical Skills, Strategic Sourcing, Cost Reduction, Contract Negotiation, Communication, Safety and Compliance