



PM Aviation

Aircraft Sales | Procurement | Pilot Expertise

Discrete, technically grounded aircraft representation for clients who want better decisions, better leverage and a smoother path from enquiry to closing.

Led by **Philip McCabe**, a corporate aviation captain and consultant with 35 years across military, airline, commercial and business aviation.

London | Global aircraft network | Buyer and seller representation



A cockpit-qualified adviser for high-value aircraft decisions

Aircraft transactions are not only commercial decisions. They are technical, operational, legal and timing decisions. PM Aviation combines brokerage discipline with the judgment of a captain who understands the aircraft beyond the brochure.

Philip McCabe
Credentials

6,300+

Total Flying Hours

5,000+

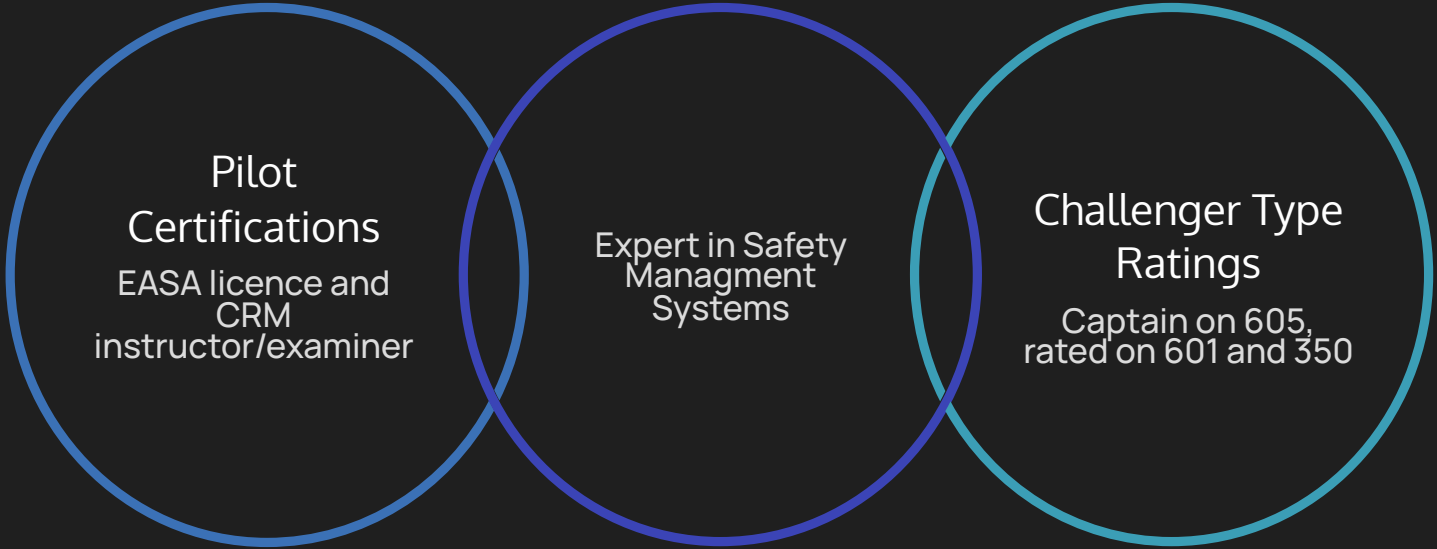
Command Hours

35

Years of Experience

Qualifications & Type Ratings

- EASA licensed pilot
- Challenger 605 captain
- CRM instructor / examiner
- PC12 (200 hours)
- Challenger 601 & 350 rated
- Citation Bravo (1800 hours)
- Boeing 737 (1500 hours)
- British Army Air Corps
- Gazelle helicopter (1800 hours)



Sales, procurement and pilot-led aviation advisory

PM Aviation gives private owners, families, operators and corporate clients a single trusted adviser through the aircraft transaction cycle, from market assessment and negotiation to documents, escrow, inspection and handover.



Aircraft Sales

Seller representation, pricing strategy, aircraft presentation, buyer qualification, deal discipline and negotiation support.



Aircraft Acquisition & Procurement

Aircraft search, model comparison, valuation logic, offer strategy, manufacturer/broker engagement and purchase oversight.



Pilot & Operational Advisory

Practical input from the cockpit: mission fit, aircraft usability, crew perspective, owner expectations, maintenance and operating implications.



Transaction Coordination

Support through legal counsel, contracting, payment arrangements, escrow, records review, pre-purchase inspection and closing checklists.

Selected aircraft transactions and procurements

Philip has supported aircraft procurements and high-value aviation decisions across jets, turboprops and helicopters. From super-midsize aircraft to utility turboprops, the focus remains the same: match the mission, protect the client and structure the deal properly before entering the market.



Bombardier Challengers

- Challenger 300
- Challenger 350
- Challenger 605 : two aircraft



Turboprops & Utility

- Pilatus PC-12
- Cessna Citation 550



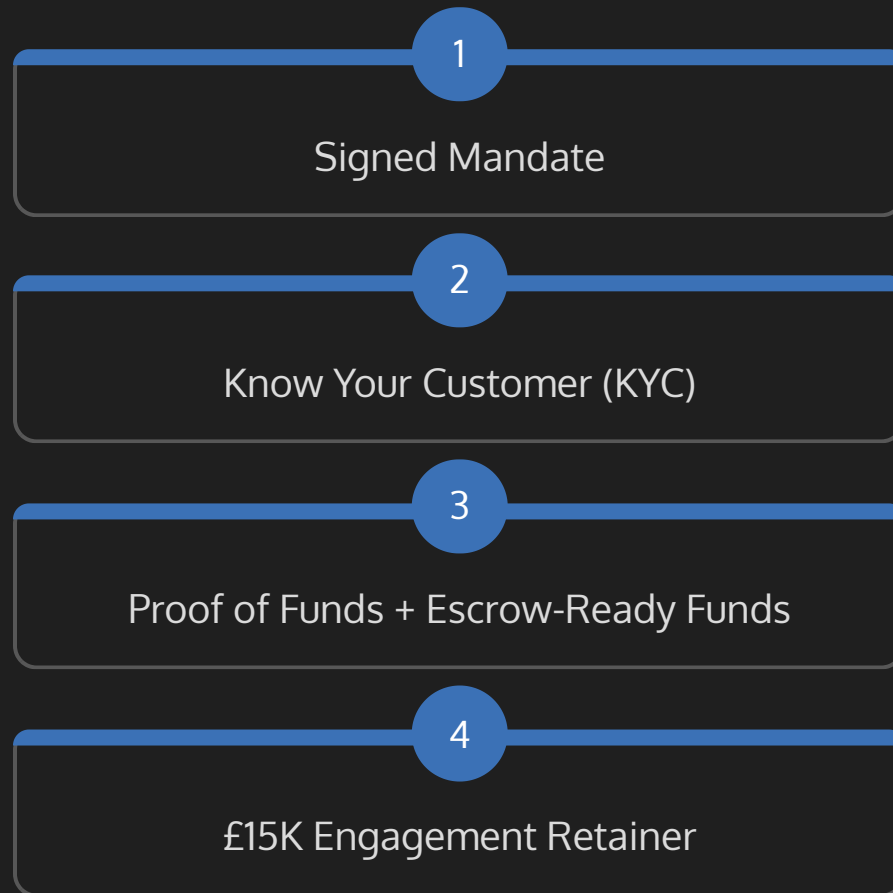
Rotary Wing

- Bell 429 helicopter

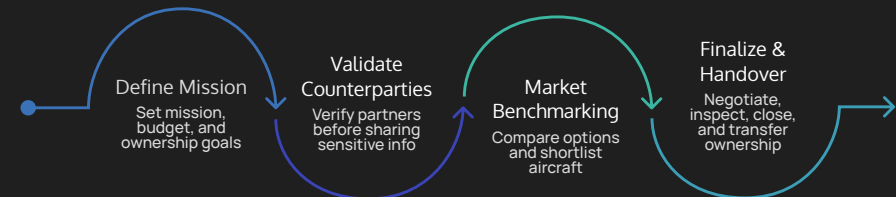
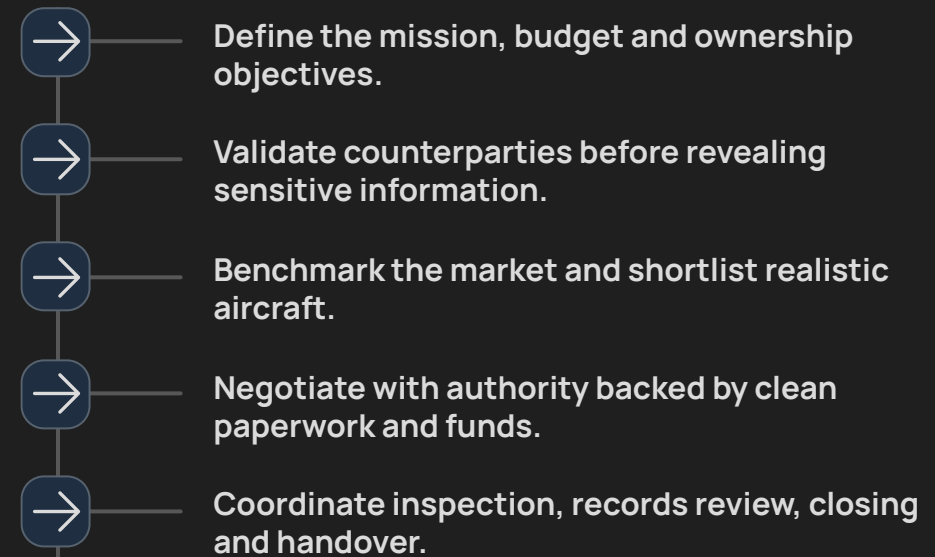
Serious representation starts with readiness

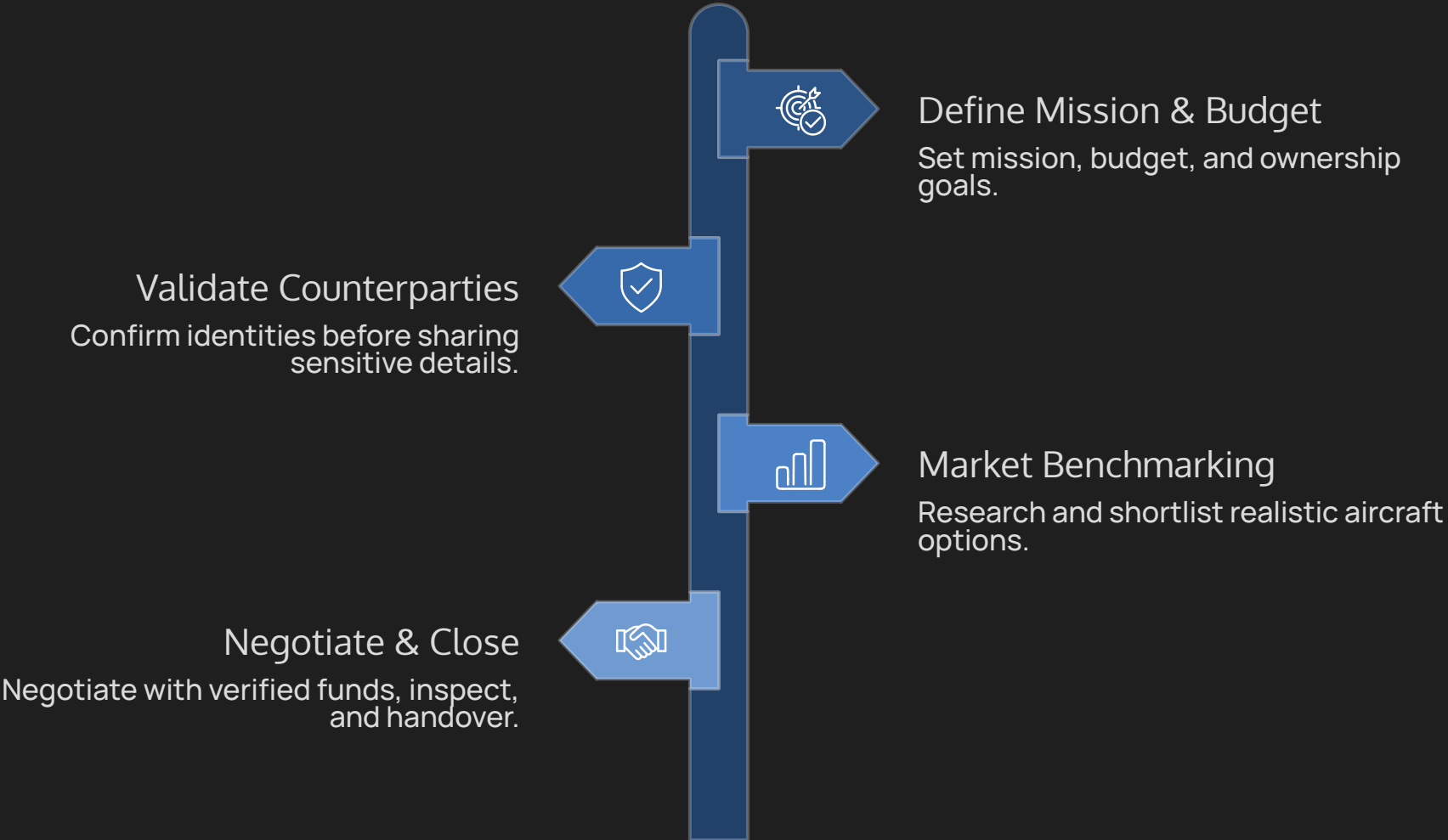
A stronger paper trail produces stronger commercial leverage. PM Aviation requires a disciplined pre-market process so sellers, manufacturers and counterparties know the client is credible, funded and ready to transact.

Engagement Requirements



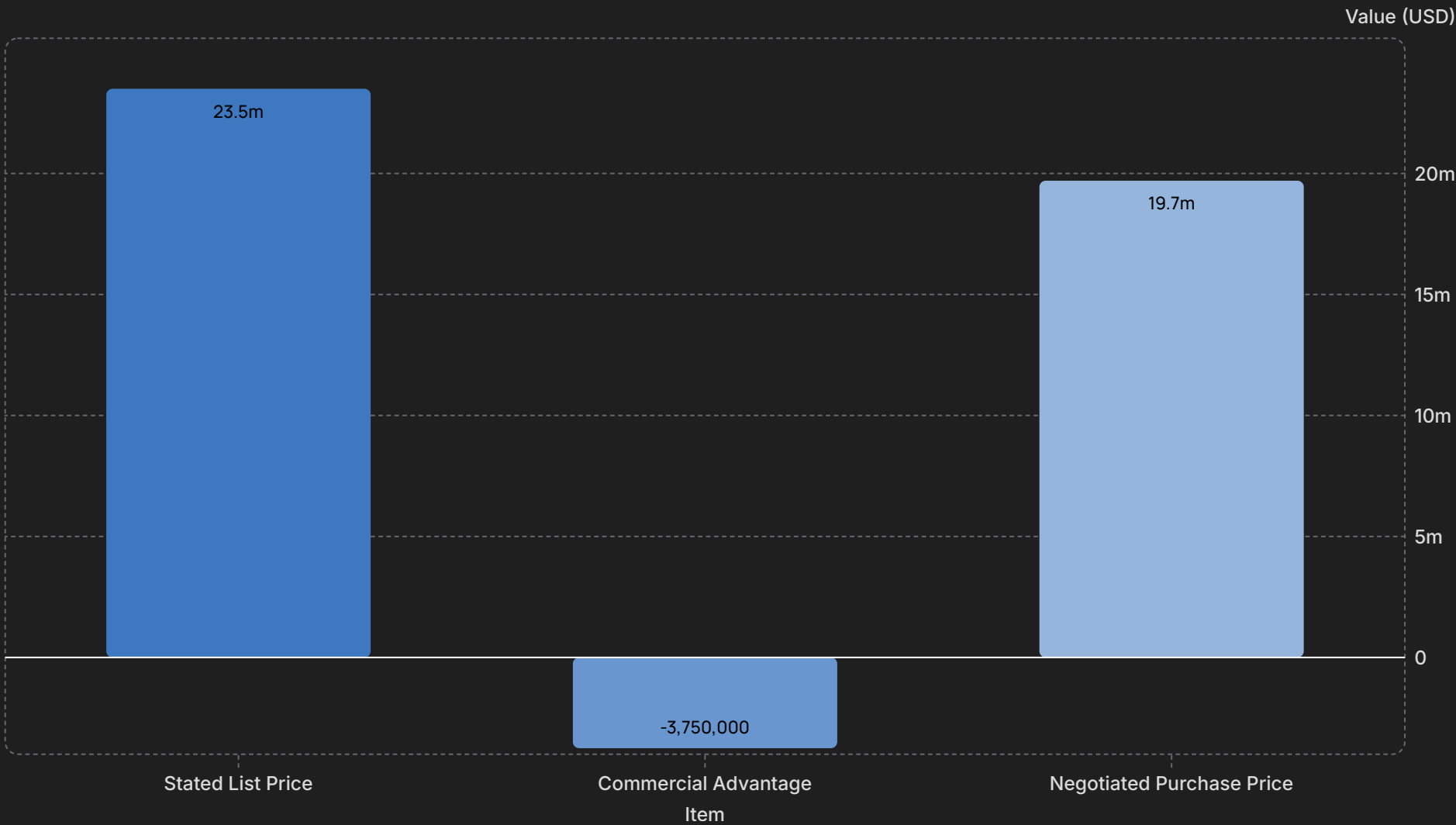
Deal Flow





Paperwork creates leverage

In a new Challenger 350 negotiation, the client entered the discussion with mandate, funding, verification and transaction readiness in place. That changed the conversation from a speculative enquiry into a credible opportunity.



\$23.5M
Stated List Price

\$19.75M
Negotiated Purchase

\$3.75M
Commercial Advantage

The principle
Sellers rarely volunteer their best price to a vague enquiry. Verified readiness gives the adviser authority to negotiate hard, move quickly and capture opportunities when the market is motivated.





Ready when the client is ready

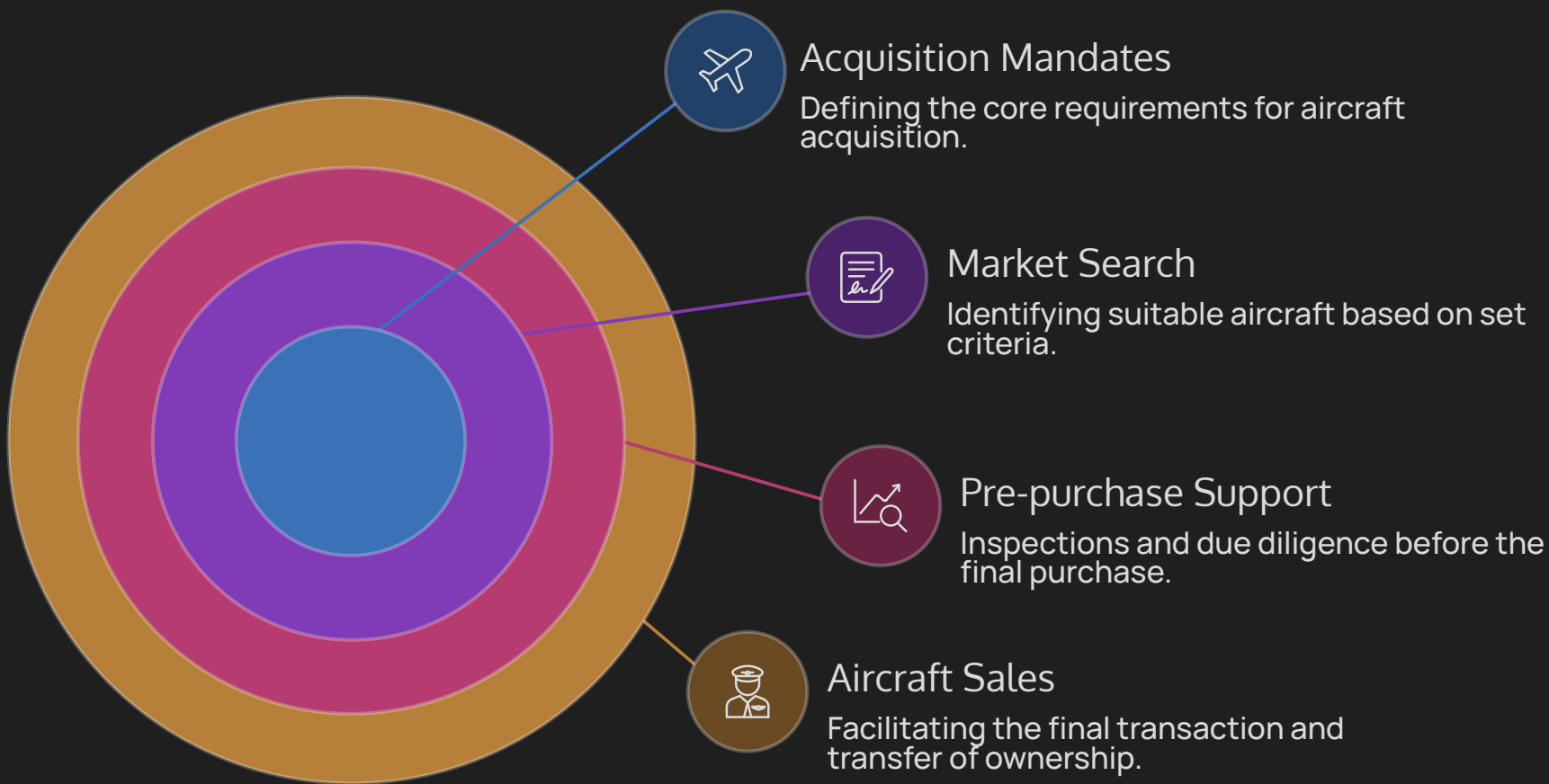
PM Aviation is best suited to serious buyers, sellers and owners who value expert judgment, confidentiality and transaction discipline.

Engage PM Aviation for:

- Aircraft sales and acquisition mandates
- Aircraft procurement and market search
- Pilot advisory and operational input
- Pre-purchase process support and transaction coordination

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Book a confidential aircraft transaction consultation.





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