## Capabilities Statement



Biron Robertson, LLC 1101 N State Street Raleigh, NC 27604 516-255-7290 info@BironRobertson.com www.BironRobertson.com

# **Company Overview**

Biron Robertson, a certified Service-Disabled Veteran-Owned Small Business (SDVOSB) exists to provide medical equipment and staffing so that medical organizations can focus on outstanding patient care. Our unique differentiator is our ability to solve complex challenges spanning multiple domain areas. Our backgrounds span equipment procurement and lab and medical staffing services, allowing us to handle challenging problems that are typically beyond a Small Business of our size.

Biron Robertson was founded by two Service-Disabled Veterans who have had successful careers in the private sector and who want to enable others to receive the outstanding medical care that they have received.

### Manager Profiles

#### Michael Biron / Managing Partner

Mike is a seasoned executive and Army Veteran with a 20 year career spanning leadership, business development and operational roles. Most recently he was CEO of Altis Biosystems, Inc. Where he provided products and services to 13 of the top 20 pharma companies in the world, multiple government agencies, and successfully executed over \$10M in SBIR Grants.

#### Josh Robertson / Managing Partner

Josh is an executive leader and Navy Veteran with experience spanning materials science to complex software delivery. Most recently he was Head of Delivery and a Partner in Bright Wolf, LLC, which sold to Cognizant Technology Solutions, a Fortune 500 provider of complex IT solutions, in 2020. His experience spans building a custom Nephrology EHR and custom platforms for biopharma manufacturing optimization to staffing of medical and IT professionals.





Cage Code: 9P9P1
UEI: NX21BWWSFAC8

NAICS Codes:

334510: Electromedical and Electrotherapeutic Apparatus Manufacturing

339112: Surgical and Medical Instrument Manufacturing

339113: Surgical Appliance and Supplies Manufacturing

339114: Dental Equipment and Supplies Manufacturing

339115: Ophthalmic Goods Manufacturing

424210: Drugs and Druggists' Sundries Merchant

423450: Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers.

#### **Past Performance**

While Biron Robertson as an entity is new, both our founders have extensive experience providing services and products for a variety of top companies and government agencies. Customers have included both the public and private sectors, including the National Institutes of Health, Department of Defense and Fortune 500 companies.