



MAINE - INITIAL COSTS ASSOCIATED WITH OBTAINING A SALES AGENT LICENSE OR UPGRADING

Sales Agent Course	Up to \$450	55 hours - must pass course exam with 75% or higher	Maine Real Estate Candidate Handbook
Exam Cost	\$85	1 Exam fee State Law Exam (there is no National Exam in Maine)	www.pearsonvue.com
License Fee	\$121	1 License fee regardless of level of License	
Background Check	\$21		
REALTOR/Local Board*	\$462 +\$20	(1x application fee of \$21 then \$462 + a \$25 voluntary MARPAC fee. Paid Yearly by 12/31 for national (NAR), State (MAR), Local (York County Council)	Maine Association of REALTORS
Associate Broker Course	\$475	60 hours - must pass 75% or higher w/40 hours documented field experience. Send with Lic app	https://trelg.com/Page.php?id=1346 / The Real Estate Learning Group 800-
Designated Broker Course	\$425-450	50 hours - must pass 75% or higher / send in with License application	https://trelg.com/Page.php?id=40
Main Law prep course	\$99	(1 day course - if already licensed in another state wishing to become licensed in maine)	
FLEX MLS		*Discussion	
* REALTOR BOARD DUES		These fee are for a primary membership in ME only. Different fees if you are a member of a board in NH or another state and only want a 2ndary membership which would be \$75 + \$20 per year and uses a different application. Contact Tanya@mainerealtors.com before applying	

The Cost to obtain a Sales Agent license in Maine (as a Maine Resident) would be approximately \$1017. The Sales Agent license is a 2 year non-renewable license, so you'll want to take the Associate Broker or Designated Broker course before your 2 year term is up in order to renew a license. The Associate Broker and Broker Courses have an exam but no state sponsored exam, you submit your license application for these licenses with proof of your course, plus those items listed below.

Beyond License Costs all brokerages have internal fees - Discuss those with the brokerages during your interview process

*MLS dues are different for Maine, Firm is charged per month regardless of # of Agents / discuss with brokerage on this fee

Pre-Licensing Schools for Sales Agent

Sales Agent Pre-license course	https://trelg.com/Page.php?id=1268
Maine Exam Prep for Reciprocal Licensing	The Real Estate Class
Associate Broker Course	trelg.com
Designated Broker Course	https://cresmaine.com/product/designated-broker-course/
Approved Cours Providers	List of approved pre-licensing Schools from state of Maine

Continuing Ed Schools

- [Seacoast Board of Realtors](#)
- [McKisssock.com](#)
- [The CE Shop](#)

[Maine Real Estate Commission](#)

In Maine there are 3 types of licenses:

Real estate Sales Agent, Associate Broker or Broker means a person licensed by the Department of Professional and Financial Regulation to offer, attempt to conduct or to conduct services on behalf of another for compensation which includes, but is not limited to, listing real estate for sale; promoting the purchase, sale or exchange of real estate; buying, advertising or holding oneself out as offering specific services defined by law and selling or exchanging real estate [reference 32 MRSA Chapter 114 §13001 "Definitions"]. <https://www.maine.gov/pfr/professionallicensing/professions/real-estate-commission/licensing/individual-licenses>

LICENSE TYPE	TERM	AFFILIATION REQUIREMENT	LICENSE REQUIREMENTS
Sales Agent	2 year - Non-Renewable App Fee \$100 + \$21 Criminal Records check	The Sales Agent license is an entry-level license that allows individuals to acquire on-the-job training and experience while they complete the requirements for an Associate Broker license. Sales Agents may perform all brokerage services specifically authorized by the designated broker of the agency with which the Sales Agent is affiliated. Real Estate Sales Agent License Application	* High school diploma or equivalent *18+ years of age *Complete & Pass (75%) Sales Agent course * Pass (75%min) Sales agent lic exam within 1 year of agent course.* Apply for sales agent license within 1 year of passing exam.
Associate Broker	2 Year - Renewable App Fee \$100 + \$21 Criminal Records check	The Associate Broker license is a permanent license of the next license level above the Sales Agent license. Associate Brokers are authorized to perform all brokerage services on behalf of an agency, but may not serve as designated brokers. Associate Broker License Application	Practiced as an active licensed sales agent for 2 years, and taken the Associate Broker Course with a passing grade of at least 75%, additional field experience required.
Broker	2 years- renewable App Fee \$100 + \$21 Criminal Records Check Fee	A broker licensee must be affiliated with a licensed real estate agency to be eligible to perform brokerage services. In addition, a licensed real estate broker may act as designated broker (by passing the designated broker course) for an agency and, as such, is responsible for the actions of the agency and its associates or employees. This license may be held on an inactive status. Broker License Application	Complete Designated Broker Course (75%), submit course certificate completion with app. Must apply for license with 1 year of completing course and have been licensed as an associate broker affiliated with a real estate brokerage agency for 2 years within the 5 years immediately preceding the date of application submitted to the commission
Continuing Ed Fees	21 Hours Continuing Ed	21 hours of continuing ed every 2 years - 3 credits must be core / Fees for classes vary	
License Renewal Fees	\$100	Renewal of License for Associate Broker & Broker same / \$50.00 late fee if not renewed within 90 calendar days after expiration date	
Reciprocal Real Estate License in Maine when Licensed in another state	\$100 Lic Fee +	A non-resident, or a Maine resident, who holds an active license in good standing in another state or licensing jurisdiction may qualify for a similar license in Maine by passing the Maine Law examination. The license issued will be at a level comparable to the level of the license held in the other state or jurisdiction. (It should be noted that the Maine Associate Broker is equivalent to a salesperson in other states or jurisdictions.) Active status is defined as maintaining affiliation with an agency or eligibility to perform real estate brokerage. The only acceptable evidence that you hold an active license in good standing is a Certificate of Licensure issued by the licensing jurisdiction. The Maine Law Exam is administered by Pearson VUE Non Resident License Application all license types	Cost for Recip. \$85 for state law exam - you can also take a pre-exam Maine Law class for about \$80
NH Costs			

Information provided as a courtesy and subject to errors and/or omissions. Fees are subject to change by the licensing authority and/or educational provider. 09/2022