



NH - INITIAL COSTS ASSOCIATED WITH OBTAINING A SALESPERSON OR BROKER LICENSE

Pre-Licensing course	\$350-\$400	(40 hour pre-licensing/60 hour for Broker*)	See pre-licensing schools below
Exam Cost	\$155-\$170	Exam fee is National & State - if you pass 1 you must retake the other at same cost - (Salesperson / Broker)	Exam guide Exam Registration Form
License App Fee	\$90 - \$110	(Salesperson / Broker)	
Background Check	\$25	Sent to the Real Estate Commission	Background Check form
REALTOR Dues	\$725	(1x application fee of \$125) then \$625 yearly Paid by 12/31 (for national (NAR), State (NHAR) & Local (Seacoast Board)	Seacoast Board Membership form
NH MLS	\$90	Quarterly - paid to Brokerage	

Newly licensed Associates can expect to spend upwards of \$1300 to obtain their license. A NH Salesperson or Broker license allows a person to practice residential and commercial sales/leasing. The exam fee is \$155 (\$170 for brokers). Once you pass the exam your salesperson's license will cost you \$90 (broker's license is \$110). You need to affiliate with a firm within 6 months of passing the exam. You can hang your license with a broker and work in the business or if you are not prepared to work in real estate at this time, you can hang it with the Real Estate Commission on "inactive status" or hang it with a holding company and do referrals. Whatever you choose to do you must activate the license within 6 months of the exam, and renew it every 2 years or you will have to take the exam (and the course) over again. Annual dues are subject to change.

Beyond License Costs all brokerages have internal fees - Discuss those with the brokerages during your interview process

LICENSE TYPE	TERM	AFFILIATION REQUIREMENT	LICENSE REQUIREMENTS
Salesperson	2 year - \$90 License App Fee +\$25 Criminal Records	This license may only perform brokerage services in the employ of or on behalf of a licensed real estate agency and under the supervision of the agency's designated broker. Salesperson License Application Salesperson checklist	40 hour pre licensure course, nh state exam results, National Exam results (non-reciprocal applicants only) - Broker Affiliation Form- Attestations of character - NH background check- consent to service of process / pow (non-resident applicants only)
Broker	2 Year -License App Fee \$110 + \$25 Criminal Records	An broker licensee must be affiliated with a licensed real estate agency to be eligible to perform brokerage services. Principle Brokers must be bonded. Broker Application Broker checklist	Proof of 60 hours of education - NH State Exam results - National Exam Results (non-reciprocal applicants ONLY) - \$25K Surety bond (Active managing or principal broker only) - 6 MLS Sheets (Non-Reciprocal applicants only) -Transaction Verification form (Non-Reciprocal applicants only) - Attestation of Character - NH Background Check: Consent to Service of Process/POA (non-reciprocal applicants only)
Continuing Ed Fees	15 Hours of CE	15 hours of continuing ed every 2 years - 3 credits must be core / Fees for classes vary	
License Renewal Fees	\$90/\$100	Salesperson/Broker - Lapsed Fee \$200 per four week period up to 12 months from expiration date	

Pre-Licensing Schools

Kathy Roosa SOR	\$399	https://kathyroosa.com/
Charlene Mason SOR	\$400	https://www.charlinemason.com/Prelicensing_Course_Description/page_2571900.html
The Real Estate Class	\$350	https://therealestateclass.com/

Continuing Ed Schools

- [Seacoast Board of Realtors](#)
- [McKissock.com](#)
- [The CE Shop](#)

[ME Costs](#)

Information provided as a courtesy and subject to errors and/or omissions. Fees are subject to change by the licensing authority and/or educational provider. 12/2022