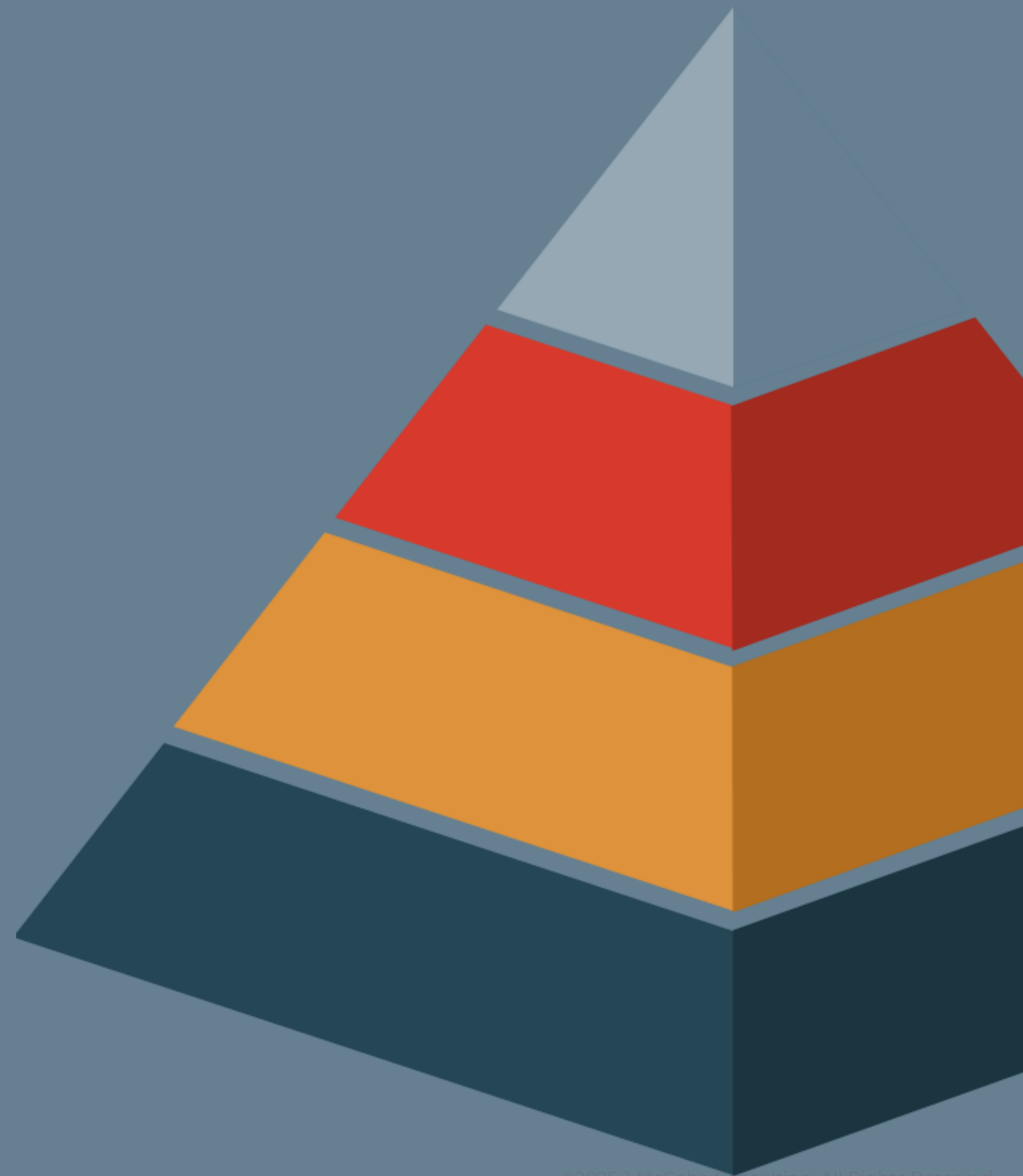


# J MCCABE CONSULTING

TRANSFORM TO WIN

VALUE CREATION  
PROGRAM EXECUTION  
CHANGE THAT LASTS



# ABOUT J MCCABE CONSULTING

We deliver value creation,  
program execution, and  
change that lasts for  
PE-backed companies.



# JENNIFER MCCABE



Jennifer McCabe is a senior business transformation executive with 30+ years of experience leading high-stakes change inside complex organizations.

Known for her rigor and practicality, she brings deep quantitative skills and hands-on leadership to enterprise planning, profitability improvement, and program execution.

She spent 18 years at Dell Technologies and Dell Financial Services in leadership roles across finance, analytics, sales operations, risk, and transformation where she led post-merger integrations, built enterprise analytics capabilities, and recovered millions through operational discipline. Earlier, she founded a consulting firm focused on profitability analytics for regional banks, helping leadership teams surface profit improvement opportunities and execute for sustainable performance.

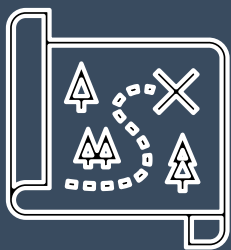
Today, Jen works with PE-backed companies under pressure to improve results and prepare for exit. She uses her proprietary system, The McCabe Method™, to build transformation offices, install internal execution infrastructure, and ensure progress is measurable, sustainable, and board-ready.

Her approach turns strategic priorities into focused delivery, giving leadership the clarity, traction, and confidence to move forward.



# THE MCCABE METHOD™

TRANSFORM TO WIN



The McCabe Method™ is a proven business transformation system that works from top-level strategy alignment through roadmap execution, program delivery, and lasting change.



It's a complete, practical framework built on 30 years of experience fixing complex businesses from the inside.

The Method combines enterprise planning, PMO setup, profitability analytics, and change management into an integrated approach and is customized to meet the needs of each organization.



At its core, The McCabe Method™ delivers value creation, program execution, and change that lasts.

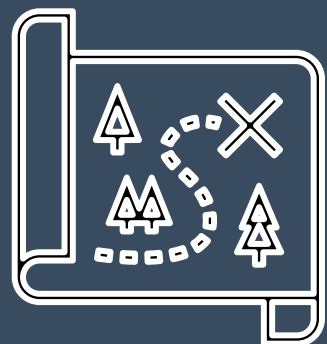
# THE MCCABE METHOD™

## TRANSFORM TO WIN



# PLAN2WIN™

Clarify the what & the why



## ISSUE

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**“We can’t afford  
to miss another  
quarter.”**

There’s a strategy and a lot of projects, but not the results you expect. Leaders are working in silos and don’t agree on priorities. There’s no shared execution plan, limited resources and employees aren’t on board.

## INTERVENTION

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**Clarify the what  
and the why**

Clarify long-term vision, mission, and financial targets. Lock on measurable objectives and agree on priority projects. Get leaders aligned and bought-in to the plan.

## OUTCOME

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**Program  
Roadmap**

Strategic goals are translated into an actionable, resourced roadmap and OKRs that everyone signs off on.

# MANAGE2WIN™

Manage what matters



## ISSUE

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**“Everyone is busy,  
but nothing is  
getting done.”**

Every project is managed and reported on differently, priorities keep changing, and there isn’t a consistent way to measure ROI. Leaders are having a hard time changing the business while running the business.

## INTERVENTION

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**Manage what  
matters**

Stand up a BTO/PMO to execute high-priority initiatives, assign owners, lock timelines, and remove blockers. Bring in simple, scalable tools and templates for real cross-functional delivery.

## OUTCOME

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**Projects are  
finished. ROI is  
recognized.**

High-priority projects actually get finished. Rogue projects are eliminated. Team moves as one. Progress is visible and tied to results. Board meetings go smoothly.

# CHANGE2WIN™

Make it stick



## ISSUE

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**“Why aren’t our employees excited about these changes?”**

Employees feel confused, overwhelmed or resistant to the change. They don’t have the tools, training, or support needed to make the change successful.

## INTERVENTION

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**Make it stick**

Build internal buy-in, capabilities, and culture so results last. Support long-term behavior change with internal Change Champions, targeted messaging, tools for success, and sustained reinforcement.

## OUTCOME

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**Lasting change that creates business value**

Engaged employees help ensure lasting success of the transformation and create value.



# DESIGNED TO ADDRESS YOUR PAIN POINTS

## YOUR PAIN

## OUR SOLUTION

### **Is the Company...**

- Exiting a period of rapid growth and slow to improve profitability?
- Missing performance KPIs?
- Unable to change the business while running the business?
- Struggling to engage employees in the transformation?

Plan2Win™

Plan2Win™

Manage2Win™

Change2Win™

### **Are You Missing...**

- Clear roadmap of enterprise priorities?
- Cross-functional cooperation to fundamentally change?
- A communication plan to reach and engage all employees?

Plan2Win™

Manage2Win™

Change2Win™

### **Do You Feel...**

- Like everyone is busy but not enough is getting done?
- Concerned about progress on investments?

Manage2Win™

Manage2Win™

### **Do You Hear From Team Members...**

- We don't know why we're working on these projects?
- We don't have the resources to take on more?
- We're changing too much at once?

Plan2Win™

Manage2Win™

Change2Win™

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## Call us

512.517.560

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## Email us

[info@jmccabeconsulting.com](mailto:info@jmccabeconsulting.com)

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## Visit our website

[www.jmccabeconsulting.com](http://www.jmccabeconsulting.com)



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# THANK YOU

We look forward to hearing from you soon.