WHEN YOU COME INTO our store, you can expect to find high quality used gear and clothing at 30 - 60 % off MSRP (Manufacturer’s Suggested Retail Price).  Occasionally, you may also find further discounted items in the bargain section of the shop.  These items have some flaws or more than normal wear and tear,

We do not want Fashion brand clothing including Adidas, Nike, Under Armor, GAP, Banana Republic, Old Navy, etc

HERE IS A BASIC LIST OF WHAT WE ACCEPT and when we accept it

CAMPING | SPRING-FALL

*Most shapes & sizes of tents and backpacks are welcome. Tents must be clean and functional. All zippers must be working.*

APPAREL | YEAR-ROUND

*Technical garments only! (NO OLD NAVY, GAP, ECT.)
All apparel must be clean and fully functional. That means no holes, rips, tears or other flaws with the clothes.*

KAYAKS | YEAR-ROUND

*We will take most sizes and shapes. All watercraft must be fully functional and hole free. All boats should be taken to the Paddle Sports Center*

PADDLING GEAR | FALL-SPRING

*Must be clean, fully functional, and free of holes. This category covers everything from paddles & dry tops to wet suits & dry bags.*

SKI GEAR | FALL-WINTER

*No rear entry boots and all downhill skis must be shaped. No straight skis. XC skis must have a currently manufactured binding system. Downhill skis must be free of major damage and have a current manufacturer indemnified binding.*

SNOWBOARD GEAR | FALL-SPRING

*No step-in bindings or boots. Boards must be in relatively good condition, and are free of major damage. Boots must have laces and insoles.*

CLIMBING GEAR | YEAR-ROUND

*We only buy shoes, crash pads, axes, and other non safety rated equipment.*

**WHAT BRANDS ARE WE LOOKING FOR?**

We prefer high quality brands that are favored by outdoor enthusiasts, but are happy to look into brands that are new to us. Some of our favorites include:

Arc’teryx, Asolo, Bedrock Sandles, Big Agnes, Black Diamond, Darn Tough, Chaco, Columbia, Cotopaxi, Deuter, ENO, Garmont, Icebreaker, Innova, Keen, Kelty, La Sportiva, Lowe Alpine, Mammut, Marmot, Mountain Hardware, MSR, Ortovox, Osprey, Outdoor Research, Patagonia, Petzl, Rab, REI, Salomon, Salewa, SmartWool, The North Face, Thermarest, Vasque, Woolrich, Yama Mountain Gear, Sorrel,...and many more. We are always open to any new brands which you may have acquired throughout your travels.

**PRICING**

Items we sell are typically priced at 30-60% off the manufacturer's suggested retail price (MSRP). We determine current MSRP by comparing your products with the prices listed for the same items sold from reputable outdoor websites like backcountry.com, trailspace.com, moosejaw.com, etc.  When you bring in gear that is brand new with tags on it, we begin listing these items at 30% off MSRP. If your item is lightly used but in excellent condition, and it is a desirable brand such as Patagonia, REI, Icebreaker, The North Face, etc., it will be marked at 40% off MSRP.  Prices will drop further based on your item’s condition, seasonality, and our current inventory.

Items that don’t sell at the initial price are discounted monthly and may be lowered by 10% every month until the item reaches 50% off of the listed price.  High Desert Outdoors & Exchange reserves the right to reduce prices further for sales or promotions

**Consignment Policies**

**When you consign with us, we develop a partnership in which we work together to provide quality gear at reasonable prices.**

* Preparing Items for Consignment
	+ Please review the list of item and brands of equipment we sell. If you have a large item and you aren't sure if we'll take it, please contact us before you bring it into the store. We display certain merchandise on a seasonal basis, generally:
		- March 1st through September 1st – Spring and Summer Apparel, Paddling, Hiking, Mountain Biking, Camping
		- September 1st through March 1st – Fall and Winter Apparel & Outerwear, Snowshoes, Cross-Country Skis, Mountain Hiking
	+ Condition of Items:
		- Must be in very good gently used condition (or better); minor cosmetic flaws permitted (small dents or scratches, lightly worn materials, some discoloration); item must be ready to use as-is
		- Must be clean with no pet hair or stains; sleeping bags and clothing must be freshly laundered
		- Must be fully functional with working zippers, clips, straps, etc.
		- High Desert Life has the right to refuse any item for any reason
	+ Prepare the following information:
		- Brand, model, and production year if known
		- Description of item materials and features; the more details we have the easier it will be to sell.
		- Description of flaws
		- Original MSRP
		- Your recommended price
* Process In-Store
	+ You may bring in your items any time, no appointment needed. Please try to arrive at the store at least one hour prior to closing and please understand if you need to wait OR come back at a later date/time.
	+ Please allow for time to discuss your items with us and agree to a sale price for the things we accept
	+ Plan to set up tents, operate backpacking stoves, and show that lighting and electronics are functional by providing batteries​
	+ Consignment terms will be agreed upon at intake. If a significant flaw is discovered later, we may reduce the price immediately or contact you to retrieve the item. Items not chosen, or items removed from consignment must be picked up within 14 days or they will be donated to a local charity of our choice.
	+ Review and sign off on our Consignment Agreement
* Pricing and Profit Sharing
	+ Once your item sells you will receive a share of the profit as follows:
		- You receive 40% of the sale price if you chose to receive a check for ***apparel*** and 50% for in store credit.
		- You receive 40% of the sale price if you chose to receive a check for ***hard goods*** and 50% for in store credit. Hard Goods above $250 retail is 50% if you choose to receive a check or 60% for in store credit.
	+ High Desert Outdoors will not inform sellers when an item has sold.
	+ Checks/Credit are generally ready to be picked up in-store within 10 days of the end of the month. We can mail checks for a $1 processing fee.
	+ Monies due to the consignor is forfeited after 365 days to High Desert Life if not collected.
* Timing
	+ Initial consignment period is 4 months. At the end of the consignment period the unsold item will be donated. It is the seller's responsibility to keep track of the time frame and retrieve their item before completion of the 4-month period. The seller will not be contacted at the end of the 4-month consignment period.
	+ Unsold items will reduce in price by 10% after 30 days. Additional 10% reductions will continue for each month of the 4-month consignment period. Seasonal items may be discounted at the end of each season. Off-season items, if accepted, may not begin automatic price reductions until the proper season.
	+ High Desert Outdoors reserves the right to discount items during promotional sale periods.
	+ Items to be returned to the seller must be picked up within 14 business days of notification. Beyond that time frame, items may be donated to charity.
	+ Seller may remove items from consignment at any time​
* Liability
	+ In the event of damage to consigned items due to theft, fire, vandalism, or other adverse events, High Desert Life Outdoors LLC is not liable and you will be contacted of any of the above events.

**OTHER THINGS TO REMEMBER**

* In order to sell gear with us, you will sign a contract agreeing to our consignment policies.
* You must bring in your driver’s license or any other form of government issued identification.
* Please give us a call (970) 564-3299 if you have questions about the gear you would like to sell.

*You are always welcome to pick it up your item(s) anytime, for any reason, if they have not already sold.*