# Mortgage Quick Guide

## FOR REALTORS

#### **Conventional**

- Credit score down to 620
- MI depends on Loan-to-Value & Credit Score
- 3% down payment if borrower has not owned a home in past 3 years (must meet income requirements)
- 5% down payment primary residence / seller can pay 3% concessions
- 10% down payment primary residence / seller can pay 6% concessions
- 10% down REQUIRED for second home / seller can pay 6% concessions

### FHA

- Credit score down to 580
- Minimum 3.5% down payment
- Seller can pay up to 6% concessions towards buyers' closing costs & prepaids
- Up to \$5k in escrow for repairs on bank owned properties
- Mortgage Insurance Calculation: .85% x Loan Amount / 12 = Monthly Payment
- Water test & WDO only required if noted on appraisal

### USDA

- Credit score down to 620
- Primary Residence only / 100% financing (\$0 down payment)
- Seller can pay up to 6% concessions towards buyers' closing costs & prepaids
- 1% Upfront Guarantee Fee / Monthly Fee: .35% x Loan Amount / 12
- Borrower cannot exceed program income limits
- Can roll closing costs into loan if appraised value higher than purchase price
- Property Eligibility required
- · Water test necessary if on a well

#### $V\Lambda$

- Credit score down to 580
- No MI (Mortgage Insurance)
- Seller can pay 4% concessions toward specific items AND pay buyers' closing costs & discount points appropriate to the market
- Seller must pay WDO
- Water test necessary if on a well



ROBBY GIBSON
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"Not Just a Mortgage Cuy, But a Trusted Friend.



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