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HOME BUYER ROADMAP



MEET WITH A REAL ESTATE PROFESSIONAL

Discuss your plans, your wants and needs in a home, and ask all your questions!

CONTACT YOUR LENDER

Your first step is to get preapproved for financing. You will need to know what you can afford.

ADVANCED SEARCH

Your real estate professional has tools and systems to ensure you see every available home that meets your criteria.

SEARCH FOR HOMES

Now for the fun part! Your agent will schedule showings of homes that pique your interest and are in your budget.

ATTEND HOME SHOWINGS

Meet your agent on time for the tour. Bringing a notebook to keep track of home details that stand out to you.



MAKE AN OFFER

Once you find your just-right-home your agent will discuss the best strategy to write a winning offer.

NEGOTIATING YOUR OFFER

There are many ways to make your offer stand out to the seller. Trust your agent to write your offer to keep you at the top of the pile.

THE OFFER

Your agent will explain the under contract process, timeline, and financial obligations to get to the closing table. As soon as the seller signs, you are under contract!

UNDER CONTRACT

You and the seller have agreed to price and terms. The home is held for you until closing.



CONTRACT PROCESS

This is the time to perform due diligence: order the appraisal, conduct an inspection, and review terms with the lender.

ROAD TO CLOSING

Negotiate inspection items, finalize your loan, and attend a pre-closing walkthrough. Your agent will be with you through each step.

CLOSING

Bring your photo ID and needed funds to the title company for the closing. You will get the keys and take ownership as soon as both you and the seller have signed the closing documents!

