

# Indoor Lighting Retrofit Incentive Application for Business Customers **2026**

A Cash Incentive Energy Efficiency Program brought to you by:



## **Steps to Complete Your Application**

**Step 1: Determine eligibility:** Pre-approval is required if the potential incentive is greater than \$20,000 prior to project start. Contact The Utility for pre-approval. Equipment must be **new** and installed in a **commercial or industrial facility** (excluding residential spaces) served by a participating utility. Used or rebuilt equipment is **not** eligible. The incentive may not exceed **75% of total project cost**, or **100% of material cost** if the project is self-installed.

**Step 2: Install equipment.** New equipment must be installed and operational **before** you submit this application. Replaced equipment must be removed and properly disposed of.

**Step 3: Complete and sign the application.** Include copies of **all project invoices** (labor and materials) and supporting documents such as specification sheets and proof of DLC or ENERGY STAR® certification.

**Step 4: Submit completed application.** The completed application and all supporting documents must be received within 180 days of installation. Email the application and supporting documentation to [rebate@brightenergysolutions.com](mailto:rebate@brightenergysolutions.com) or mail the application and all supporting documentation to:

Rock Rapids Municipal Utilities  
310 S Third Ave  
Rock Rapids, IA 51246

Phone: (712) 472-2511

Please note: Rock Rapids Municipal Utilities and its supplemental power supplier, Missouri River Energy Services, are offering this Bright Energy Solutions Program. Rock Rapids Municipal Utilities and Missouri River Energy Services together will be referred to as "The Utility" throughout this document.



Please visit [www.brightenergysolutions.com](http://www.brightenergysolutions.com) for more information about the Bright Energy Solutions® Programs.

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WAS THIS PROJECT PREAPPROVED? ☐ Yes ☐ No

## Customer Information

Company Name	Contact Name	Date Submitted
Installation Address	City	State ZIP Code
Mailing Address	City	State ZIP Code
Phone	Utility Account Number	Installation Date

Email Address

Building Use – Please Check One:

- ☐ Retail   
 ☐ Grocery/Supermarket   
 ☐ Restaurant   
 ☐ Office   
 ☐ Manufacturing   
 ☐ Warehouse  
 Education: ☐ Elementary ☐ High School ☐ Post High School   
 Healthcare: ☐ Clinic ☐ Hospital ☐ Long Term Care / Senior Living  
☐ Other/Miscellaneous: \_\_\_\_\_

Is the Space Air Conditioned? ☐ Yes ☐ No    **Facility Hours of Operation:** Hours per Year (hours x days x weeks)

## Vendor/Contractor Information

Company Name	Contact Name	Phone
Address	City	State ZIP Code

Email Address

## Payment Information

**Please process payment to:**   
☐ Customer (listed above)   
☐ Vendor/Contractor (listed above)   
☐ Alternative Recipient

***If payment is to be made to an Alternative Recipient, please complete the remainder of this section:***

Company Name	Contact Name	Phone
Address	City	State ZIP Code

## General Equipment Eligibility

- The installation of energy-efficient lighting and associated equipment must result in a reduction in electric load.
- If any equipment listed in this program is required by code, the offer of an incentive for such equipment is null and void.
- **Only fixtures installed indoors qualify**, except exterior lighting operated 24/7 such as sign lighting.
- All installations must be permanent.
- All fixtures, lamps, and ballasts must be UL or ETL listed to U.S. safety standards for operation as installed and must meet all applicable codes and regulations.

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## A. Contractor Installation Incentive

Contractor Incentive limited to projects with a customer incentive of \$250 or more. Limited to one Contractor Incentive for each customer location annually.

☐ Contractor Incentive: \$100

Total Project Incentive \_\_\_\_\_ (Must be \$250 or more)

Paid Directly to Contractor for Installation (Self-Installed Projects Do Not Qualify)

Section A:

\$

## B. LED Technologies (Indoor Lighting Only)

Installed Equipment	Specifications	Incentive per Unit	QTY	Total Incentive
LED Lamp 2 Pin or 4 Pin Base	2 or 4 pin base LED lamps replacing compact fluorescent lamps. 4 pin LED lamps must be listed on the DesignLights™ Consortium (DLC) Qualified Product List.	\$5.00		
Downlight Fixture or Retrofit Kit	LED downlight fixture must be ENERGY STAR certified. A downlight fixture is a direct-lighting unit that directs the light downward and can be recessed or surface mounted.	\$4.00		
4' LED Linear Lamp DLC™ Qualified	Replacing T8 or T12 Fluorescent. 4' LED Linear Lamps must be listed on the DLC Qualified Product List under 4' Linear Replacement Lamps or U-Bend Replacement Lamps. Custom incentives may be considered for Type B and Type C installations.	\$4.00		
8' LED Linear Lamp DLC™ Qualified	Replacing T8 or T12 Fluorescent. 8' LED Linear Lamps must be listed on the DLC Qualified Product List under 8' Linear Replacement Lamps. Custom incentives may be considered for Type B and Type C installations.	\$5.00		
LED Exit Sign	Replace or retrofit existing incandescent or fluorescent sign. The new fixture must use 8 watts or less including a battery charger if applicable. Must meet State Fire Marshall codes.	\$8.00		
LED Reach-in Refrigerated Case Lighting (DLC™ Qualified Only)	Replace existing T12 or T8 fluorescent lamps and ballasts. Available for retrofits in existing refrigerated display cases. The existing fluorescent fixture end connectors and ballast must be completely removed for a retrofit project to qualify (wiring may be reused). Spec sheet must be included verifying DLC listing.	Per Door Vertical Lighting DLC Qualified	\$25.00	
		Per Door Vertical Lighting DLC Premium	\$30.00	
		Per Lamp Foot Horizontal Lighting DLC Qualified	\$3.00	
		Per Lamp Foot Horizontal Lighting DLC Premium	\$4.00	
	Occupancy sensor controlling LED case lighting. Sensors in new refrigerated cases or installed in existing cases. LED must serve as the only source of light for the case. The incentive is per door. Sensor may control more than one door.	\$5.00 Per Door	Door	
NOTE – Other LED	Indoor DLC or ENERGY STAR certified fixtures and retrofit kits not noted here may be eligible for an incentive under the Custom Incentive section on page 5. Contact the utility for details.			
Section B:				\$

## C. Indoor Horticulture Grow Lighting

Installed Equipment	Specification			Incentive per Unit	Quantity	Total Incentive
LED Indoor Horticulture Grow Lighting	Air-Conditioned Space	Space must use 100% artificial light for plant growth. LED fixture must be listed on the DLC Qualified Product List under Horticulture Lighting.	<400W	\$100.00		
			400W to <700W	\$150.00		
			≥ 700W	\$220.00		
	Non-Air-Conditioned Space		<400W	\$85.00		
			400W to <700W	\$125.00		
			≥ 700W	\$180.00		
Section C:					\$	

**D. Controls and Sensors**

Installed Equipment	Specifications	Incentive Per Unit	Controlled Watts	Total Incentive
Occupancy Sensors	Occupancy Sensors installed to control single fixtures or groups of fixtures.	\$0.08 Per Watt Controlled		
Daylighting Sensors	Daylighting controlled fixtures.	\$0.10 Per Watt Controlled		
Combined Occupancy and Daylighting Sensors	Fixtures controlled by both occupancy and daylighting sensors.	\$0.12 Per Watt Controlled		
DLC Networked Lighting Controls *	Without luminaire light level control (LLLC). **	\$0.15 per Watt Controlled		
	With luminaire light level control (LLLC). **	\$0.30 per Watt Controlled		
<p>*DLC Networked Lighting Control Systems must be listed on the DLC Networked Lighting Controls Qualified Products List to qualify. May not be combined with other "standalone" sensor rebates. High End Trim is required at 80% or lower. Daylighting control must be deployed where side and top lighting is available as defined in IECC 2018. Occupancy sensing controls must be configured in occupancy or vacancy mode with 20 minutes timeout or less. The system must be commissioned to comply with the above requirements. Spec sheets for connected LED fixtures must be provided along with invoices and detailed plans to verify the controlled wattage.</p> <p>**Luminaire Level Lighting Control (LLLC) refers to a system in which each individual luminaire has integrated sensors and control intelligence— meaning that occupancy sensing, daylight harvesting, and networking capability are built directly into each fixture (rather than through remote sensors or centralized controls).</p>				
<p>Networked Lighting Commissioning Agent: I certify that the networked lighting control requirements listed above are met and that the system has been commissioned and proven to be working as designed:</p> <p>Company Name: _____</p> <p>Agent Name: _____</p> <p>Agent Signature: _____</p>				
			<b>Section D:</b>	<b>\$</b>

**E. Indoor DLC/ENERGY STAR Custom Lighting - \$350 per kW Reduction (Items not listed in the previous sections.)**

**IMPORTANT:** This section is for items not found in the previous sections ONLY unless otherwise approved by The Utility. All LED products must be ENERGY STAR certified, or DLC approved to be considered for this incentive. **For assistance and verification of incentives, please contact The Utility.**

If not provided below, detailed calculations and assumptions must be attached with this application and must be sufficient to verify the demand and energy reductions claimed. Attach additional supporting documents and specifications as necessary.

Please describe, in detail, the **EXISTING or BASELINE** equipment (quantity, make, model, type, wattage, ballast factor, etc.).

- **T12 lighting systems** are obsolete technology for linear lamp installations. The “baseline” for all T12 systems will be that of an equivalent T8 system. Actual wattages can be used for T12HO and T12VHO fixtures.
- **Incandescent lamps less than 150 watts (including quartz halogen)** are obsolete technology. Appropriate “baselines” for incandescent lamps include equivalent compact fluorescent and fluorescent technologies.

Please describe, in detail, the **PROPOSED** equipment (quantity, make, model, type, wattage, etc.).

kW Demand of Existing Equipment =		(A)			
kW Demand of Proposed Equipment =		(B)	kW Saved (D)	Annual Hours of Operation	Annual kWh Saved
kW Demand Saved (A-B) =		(C)		X	=
kW Demand Saved (C) X \$350 =		Total Incentive Section E - Custom Lighting			

**Section E:** \$

**F. Indoor Custom Lighting for Products Not Certified by DLC or ENERGY STAR \$175 per kW Reduction**

**IMPORTANT:** This section is for items not found in the previous sections ONLY unless otherwise approved by Bright Energy Solutions staff. All LED products **NOT** ENERGY STAR certified, or DLC approved may be considered for this incentive. **For assistance and verification of incentives, please contact The Utility.**

If not provided below, detailed calculations and assumptions must be attached with this application and must be sufficient to verify the demand and energy reductions claimed. Attach additional supporting documents and specifications as necessary.

Please describe, in detail, the **EXISTING or BASELINE** equipment (quantity, make, model, type, wattage, ballast factor, etc.).

- **T12 lighting systems** are obsolete technology. The “baseline” for all T12 systems will be that of an equivalent T8 system. Actual wattages can be used for T12HO and T12VHO fixtures.
- **Incandescent lamps less than 150 watts (including quartz halogen)** are obsolete technology. Appropriate “baselines” for incandescent lamps include equivalent compact fluorescent and fluorescent technologies.

Please describe, in detail, the **PROPOSED** equipment (quantity, make, model, type, wattage, etc.).

kW Demand of Existing Equipment =		(A)			
kW Demand of Proposed Equipment =		(B)	kW Saved (D)	Annual Hours of Operation (page 2)	Annual kWh Saved
kW Demand Saved (A-B) =		(C)		X	=
kW Demand Saved (C) X \$175 =		Total Incentive Section F – Custom Lighting			
				<b>Section F:</b>	<b>\$</b>

Equipment Removed					
			QTY	IF REMOVED EQUIPMENT IS NOT LISTED, PLEASE LIST IT BELOW. PLEASE INCLUDE LAMP WATTAGES AND BALLAST DESCRIPTIONS.	QTY
Fluorescent T12 - 4ft  <input type="checkbox"/> Magnetic Ballast <input type="checkbox"/> Electronic Ballast	1 lamp				
	2 lamp				
	3 lamp				
	4 lamp				
Fluorescent T8 - 4ft	1 lamp				
	2 lamp				
	3 lamp				
	4 lamp				
Fluorescent T12 – 8 FT 60W  <input type="checkbox"/> Magnetic Ballast <input type="checkbox"/> Electronic Ballast	1 lamp				
	2 lamp				
Fluorescent T12 – 8 ft 75W  <input type="checkbox"/> Magnetic Ballast <input type="checkbox"/> Electronic Ballast	1 lamp				
	2 lamp				
T5HO High Bay Fixture	Lamps per fixture:				
T8 High Bay Fixture	Lamps per fixture:				
4' T8 Lamps				Metal Halide	50W
8' T8 Lamps					70W
Incandescent Lamps	Watts per lamp:				100W
Incandescent Lamps	Watts per lamp:				150W
Mercury Vapor	250W				175W
	400W				250W
	1000W				320W
High Pressure Sodium	250W				400W
	400W				750W
	1000W				1000W
Incandescent Exit Sign				Fluorescent Exit Sign	

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## Summary of Incentives

Section A: Contractor Incentive	\$
Section B: LED Technologies	\$
Section C: Indoor Horticulture Grow Lights	\$
Section D: Controls and Sensors	\$
Section E: Custom Lighting (ENERGY STAR or DLC listed)	\$
Section F: Custom Lighting (NON-ENERGY STAR or NON-DLC listed)	\$
Total Incentive: (Not to exceed 75% of total project cost, or 100% of equipment cost if self-installed.)	\$

## Certifications and Signature

I hereby certify that:

1. The information contained in this application is accurate and complete.
2. All installation is complete, and the unit (s) is operational prior to submitting application.
3. All rules of this incentive program have been followed.
4. I have read and understand the terms and conditions applicable to this incentive program as set forth in this application, including those set forth on the last page of this application form.

The customer agrees to verification of the equipment installation which may include a site inspection by a program or utility representative. The customer understands that it is not allowed to receive more than one incentive from this program on any piece of equipment. The customer agrees to indemnify, defend, hold harmless and release The Utility from any claims, damages, liabilities, costs and expenses (including reasonable attorneys' fees) arising from or relating to the removal, disposal, installation or operation of any equipment or related materials in connection with the programs described in this application, including any incidental, special or consequential damages.

Please sign and complete all information below.

Customer Signature	Print Name	
	Title	Date

### Commercial BES Application Checklist

Before submitting this application, please complete and include all items listed below:

- ✓ Complete Application
  - ☐ Customer Information
  - ☐ Vendor/Contractor Information
  - ☐ Equipment Information
  - ☐ Customer Signature
- ✓ Attach a Copy of Equipment Invoice
  - ☐ Equipment Quantity
  - ☐ Model Numbers of Equipment Installed
- ✓ Specification Sheets

<b>Member Utility Use Only</b>		Date Received:
Date pre-inspected:	Initials:	
Date post-inspected:	Initials:	
Incentive Approved: <input type="checkbox"/> Yes <input type="checkbox"/> No	Amount: \$	Date Approved:
Utility or Program Representative:		



# Terms and Conditions for Bright Energy Solutions® Incentive Program

## ELIGIBILITY:

- Bright Energy Solutions incentives are offered by Missouri River Energy Services and its participating members. For questions regarding eligibility, call your local utility listed on the cover page of this application.
- This program is applicable only to equipment that meets the detailed specifications and requirements described in this application. The Utility will determine, in its discretion, whether such specifications and requirements are satisfied.
- Customers may not receive more than one incentive for each piece of equipment installed under any combination of Bright Energy Solutions programs. Equipment installed as a backup or redundant system is not eligible.

## TERMS AND CONDITIONS:

1. Incentive Offer: Projects, including all required installation, must be completed by December 31 of the year indicated on this application form unless Conditional Preapproval has been issued by The Utility.
2. Compliance:
  - a) All projects must comply with federal, state, and local code, licensing, and permit requirements.
  - b) Equipment must not be used to qualify and receive payment for energy savings from any wholesale electricity market.
  - c) **All projects for which more than \$20,000 in incentive payments is sought must be approved by The Utility in writing prior to the commencement of the project.** Receipt of pre-approval does not guarantee incentive payments will be made.
  - d) All terms and conditions of this application must be satisfied by the customer.
3. Payment: Incentive payments are usually made within 4 – 8 weeks. The Utility reserves the right to refuse payment and participation for violations of program rules and procedures.
4. Inspection: The Utility may conduct an inspection of any installed projects.
6. Information Sharing: The Utility reserves the right to publicize your participation in this program unless you request otherwise in writing. Information contained in this application may be shared with state boards, commissions, departments, and other Bright Energy Solutions participating utilities.
7. Program Discretion: This program is subject to change or termination without notice at the discretion of The Utility. Neither pre-approval of a project, nor any other action by The Utility, will entitle a customer to an incentive payment until the application is finally approved by The Utility.
8. Logo Use: Customers or trade allies may not use the name or logo of Bright Energy Solutions, The Utility, or any other participating utility in any marketing, advertising, or promotional material without written permission.
9. Disclaimers: The Utility:
  - a) does not endorse any manufacturer, product, labor, or system design by offering these programs.
  - b) will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives.
  - c) does not expressly or implicitly warrant the installation or performance of installed equipment or any contractor's quality of work.
  - d) is not responsible for the proper disposal/recycling of any waste generated as a result of this project.
  - e) is not liable for any damage, injury, or loss of life arising from or relating to the removal, installation, or operation of any equipment, or any other action taken by the customer or The Utility, in connection with a project undertaken under the programs described in this application.
  - f) does not guarantee that a specific level of energy or cost savings will result from the implementation of energy efficiency measures or the use of products funded under this program.

## INCENTIVE LIMIT:

Energy efficiency incentives are available to eligible customers for the purchase and installation of qualifying equipment, subject to the following limits per calendar year:

- **Commercial and industrial customers:** up to \$100,000 per customer per calendar year.
- **Residential customers:** up to \$10,000 per customer per calendar year.