Compressed Air Incentive Application for Business Customers

2025

A Cash Incentive Energy Efficiency Program brought to you by:

ROCK RAPIDS UTILITIES

IMPORTANT INSTRUCTIONS:

Step 1: Determine Eligibility: Pre-approval is required if the potential incentive is greater than $20,000. Contact The Utility for pre-approval. See last page of application for detailed **Terms and Conditions**.

Step 2: Install Equipment. See last page of application for detailed **Terms and Conditions.**

Step 3: Complete and Submit Application. A completed application **and all required supporting documents** must be received by The Utility **within 90 days of installation**. Incomplete applications will cause delays in payment or denial of the application.

Email the application and supporting documentation to: rebate@brightenergysolutions.com

OR

Mail or fax the application and all supporting documentation to:

Rock Rapids Municipal Utilities
310 S Third Ave
Rock Rapids, IA 51246

Phone: (712) 472-2511

Please note: Rock Rapids Municipal Utilities and its supplemental power supplier, Missouri River Energy Services, are offering this Bright Energy Solutions Program. Rock Rapids Municipal Utilities and Missouri River Energy Services together will be referred to as "The Utility" throughout this document.

Bright Energy Solutions® Saving energy. Saving money.

Please visit **www.brightenergysolutions.com** for more information about the Bright Energy Solutions® Program.

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HAS THIS PROJECT BEEN PREAPPROVED? ❑ YES ❑ NO

Customer Information (Please Print)			
Company Name	Contact Name		Date Submitted
Installation Address	City	State	Zip Code
Mailing Address	City	State	Zip Code
Phone	Installation (Completion) Date		
Email Address*			
*By providing your email address, you are granting The Utility permission to send emails regarding this project and/or updates on the incentive program.			
Municipal Utility Account Number			

Building Use-Please Check One

❑Office ❑Retail ❑Convenience Store ❑Warehouse ❑Restaurant ❑Lodging ❑Manufacturing

School: ❑Elementary ❑Secondary/High School ❑College Healthcare: ❑Clinic ❑Hospital

❑Other/Miscellaneous: _____

Facility Hours of Operation			
Hours per Day	Days per Week	Weeks per Year	Hours per Year (hours x days x weeks)

Vendor/Contractor Information			
Company Name	Contact Name	Phone	
Address	City	State	Zip Code
Email Address*			
*By providing your email address, you are granting The Utility permission to send emails regarding this project and/or updates on the incentive program.			

Payment Information			
Process payment to: ❑Customer (listed above) ❑Vendor or Contractor (listed above) ❑Alternate Recipient			
If payment is to be made to an Alternate Recipient, please complete the remainder of this section:			
Company Name	Contact Name	Phone	
Address	City	State	Zip Code

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A. Variable Frequency Drive (VFD) Air Compressor ≤ 50 hp

(ONLY for new construction projects or when replacing an existing modulation or load/no-load controlled rotary screw air compressor)

New Equipment Type	Specifications	Incentive/hp	Nominal Horsepower	Total Incentive
Variable Frequency Drive Rotary Vane or Screw Compressor ≤ 50 HP	Only for new construction projects or when replacing an existing modulation or load/no-load controlled rotary screw compressor (with or without blowdown.)	$50 per HP		

Larger compressors may qualify for an incentive under the Custom Program with preapproval. Please contact your local utility for details.

Subtotal Section A:	$

New Equipment Information

Manufacturer:	Model Installed:	Serial Number Installed:
Replacing existing compressor? ❑Yes ❑No New construction project? ❑Yes ❑No Is new compressor water cooled? ❑Yes ❑No	Are other VFD compressors used in this system? ❑Yes ❑No Is this compressor used primarily as a backup or redundant compressor? ❑Yes ❑No	

Removed Equipment Information

Removed Equipment Manufacturer:	Removed Equipment Model Number (If available):
Is removed compressor a rotary screw compressor? ❑Yes ❑No Control Type? ❑Modulation ❑Load/No-Load Is removed compressor water cooled? ❑Yes ❑No	Nominal Horsepower of Removed Compressor:

PLEASE ATTACH THE FOLLOWING REQUIRED DOCUMENTS:

1) Specification sheet and CAGI sheet for new air compressor.
2) Invoice clearly showing proof of purchase including model numbers, date of installation, installation address, and total project cost.

- Incentive is for a new VFD rotary vane or screw compressor replacing an existing rotary screw air compressor with modulation or load/no-load controls – or used in a new construction project. The existing (old) compressor may be with or without blowdown. Used equipment does not qualify.
- Adding a VFD to an existing compressor does not qualify.
- Replacing an existing VFD compressor with a new VFD compressor does not qualify.
- Air compressors purchased for backup or redundancy do not qualify.
- Limited to one VFD compressor per compressed air system. Adding a VFD compressor to a system that already includes a VFD compressor does not qualify.
- The nominal horsepower of the new VFD compressor must not exceed 125% of the existing air compressor. Units exceeding this limit may qualify for a Custom incentive with preapproval prior to the purchase of equipment. Please see your local Utility representative for details.
- Existing water cooled compressor units must be replaced by a new water cooled unit.
- Air compressors and associated equipment not eligible for this incentive may be eligible for a Custom incentive. Please see the Utility representative for details.
- Replaced equipment must be removed. If the replaced compressor remains connected to the air system, the customer must provide a signed letter certifying that the old compressor will be rarely used in emergency backup situations only.

B. No Loss Air Drains

Description	Manufacturer	Model	Quantity	Incentive/Unit	Total
No Loss Air Drains				$200/Drain	$
No Loss Air Drains				$200/Drain	$
No Loss Air Drains				$200/Drain	$
				Subtotal Section B:	$

- Used to remove condensate without wasting compressed air.
- Must be used in compressed air systems with load/no-load, variable speed, variable displacement, or centrifugal compressors.
- Manual drains, level operated mechanical drains, or solenoid drains are not eligible for incentives.
- The replacement drain must continuously measure the presence of condensate and purge it only when necessary and only long enough to prevent the unintentional purging of compressed air.

C. Mist Eliminators

Description	Manufacturer	Model	Total Compressor HP	Incentive/Unit	Total
Mist Eliminators				$6/HP	$
Mist Eliminators				$6/HP	$
Mist Eliminators				$6/HP	$
				Subtotal Section C:	$

- Used to trap, collect and remove liquids and soluble particulate matter from compressed air with much less pressure drop than conventional filters.
- The mist eliminator air filter must have an initial pressure drop of 1 psi or less.
- Must replace a standard coalescing filter and must not be used as a back-up. Use in new construction or in a new air system also qualifies.

D. Dew Point Demand Controls

Description	Manufacturer	Model	Total CFM	Incentive/Unit	Total
Dew Point Demand Control				$250/100 CFM	$
Dew Point Demand Control				$250/100 CFM	$
Dew Point Demand Control				$250/100 CFM	$
				Subtotal Section D:	$

- Used with regenerative desiccant type dryers to control the regeneration process based on the actual air dew point instead of regenerating based on time alone.
- Must be applied to a desiccant air dryer.
- Must have the ability to delay tower regeneration based on user-set dew points.

E. Cycling Refrigerated Dryers

Description	Manufacturer	Model	Total CFM	Incentive/Unit	Total
Cycling Refrigerated Dryer				$75/100 CFM	$
Cycling Refrigerated Dryer				$75/100 CFM	$
Cycling Refrigerated Dryer				$75/100 CFM	$
				Subtotal Section E:	$

- Cycling refrigerated dryers turn on and off or vary their speed in response to demand as opposed to operating continuously.
- New dryers must be cycling or VFD controlled refrigerated dryers replacing non-cycling refrigerated air dryers. Use in new construction or in a new air system also qualifies.
- Installation of controls to existing dryers does not qualify for an incentive.
- The replacement of desiccant, deliquescent, heat-of-compression, membrane, or other types of dryers does not qualify under this measure.

F. Added Compressed Air Storage

Compressor Horsepower	Compressor Full Load ACFM	Existing Storage Gallons	Added Storage Gallons	Total Storage Gallons	Incentive Per Compressor Horsepower	Total
					$20/HP	$
Compressor ACFM x 5 gal/ACFM =		Minimum Required Gallons				
					Subtotal Section F:	$

- Added or new construction storage to achieve 5 gal/ACFM storage capacity based on rated full-load actual CFM (ACFM) at actual operating pressure.

G. Low-Pressure Blower Replacing Compressed Air Blow Off

Process Location/Description	Low-Pressure Blower HP	Incentive per Compressor HP	Total
		$2,000/HP	$
		$2,000/HP	$
		Subtotal Section G:	$

- Replacing the fixed compressed air blow off process on production equipment with a blower generated low pressure air system.

H. Engineered or Air-Entraining Compressed Air Nozzles

Description	Size	SCFM AT 80 PSI	Quantity	Incentive/ Unit	Total
Engineered Compressed Air Nozzles	1/8 Inch	≤ 8		$500/Nozzle	$
Engineered Compressed Air Nozzles	3/16 Inch	≤ 19		$500/Nozzle	$
Engineered Compressed Air Nozzles	1/4 Inch	≤ 33		$500/Nozzle	$
Engineered Compressed Air Nozzles	5/16 Inch	≤ 52		$500/Nozzle	$
Engineered Compressed Air Nozzles	3/8 Inch	≤ 76		$500/Nozzle	$
Engineered Compressed Air Nozzles	7/16 Inch	≤ 103		$500/Nozzle	$
Engineered Compressed Air Nozzles	1/2 Inch	≤ 135		$500/Nozzle	$
				Subtotal Section H:	$

- Manufacturer's specification sheet listing SCFM ratings for each air jet and nozzle must be attached to application.
- Air jets and nozzles must have an SCFM rating at 80 psig less than or equal to those rated in the table above.
- Incentives are based on replacing an open pipe/tube assembly with air jets/nozzles.
- All installations must meet OSHA standards.

I. Compressed Air Controller—Pressure Flow Controller

A compressor flow-controller is a precision regulator that helps maintain a constant pressure on a compressed air distribution system as compressed air flow fluctuates with demand.

Description	Size	Average system pressure before controller installation	Average system pressure after controller installation (must be ≥5 psig lower)	Quantity of HP	Incentive/Unit	Total
Compressed Air Controller	All				$4.50/HP	$
Manufacturer:			Model Installed:			
					Subtotal Section I:	$

To be eligible for a rebate

- The controller must be installed downstream of a compressed air storage vessel on the main pressure header.
- The controller must enable the header pressure to be lowered by 5 psig or more.

J. Compressed Air Leak Survey (Performed by Missouri River Energy Services)

- The Compressed Air Leak Survey is to be done by a Missouri River Energy Services (MRES) technician utilizing ultrasonic leak detection equipment. Contact your local utility representative for details on the scope of work along with a cost quote for this service.
- Customer must repair all leaks identified where it is cost-feasible to do so. A minimum of 40% (based on calculated CFM loss) of the leaks must be fixed in order for the project to qualify for the incentive.
- Following leak repairs, the customer must schedule a return visit by the MRES technician to verify leak repairs using ultrasonic leak detection equipment. All leak tags must be left in place by the customer until repair verification is made by the MRES technician.
- Leak repair verification must be completed and Bright Energy Solutions must receive this submitted application within 90 days of the leak survey date.
- The incentive is only available once per 12 month period per customer site.
- The combined horsepower of compressors in the system must total 20 hp or larger, not including compressors used for emergency backup purposes only.
- The customer is responsible for making payment in full to MRES for air leak survey related services. Incentive payment to the customer will only be released by the Utility after customer payment to MRES is received in full.

Total Cost of Air System Leak Survey and Leak Repair Verification $_____ x 0.40 =	$
Subtotal Section J (NOT TO EXCEED $5,000):	$

Additional Required Information

PLEASE ATTACH THE FOLLOWING REQUIRED DOCUMENTS:

1) A copy of the Air Leak Calculator Report from Missouri River Energy Services.
2) Invoices clearly showing the cost and date of services provided from the initial survey and the leak verification survey.

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Summary of Incentives	
Section A: **Variable Frequency Rotary Vane or Screw Compressor**	$
Section B: **No Loss Air Drains**	$
Section C: **Mist Eliminators**	$
Section D: **Dew Point Demand Controls**	$
Section E: **Cycling Refrigerated Dryers**	$
Section F: **Added Compressor Air Storage**	$
Section G: **Low-Pressure Blowers**	$
Section H: **Engineered Air Nozzles**	$
Section I: **Compressed Air Controller**	$
Section J: **Compressed Air Leak Survey**	$
Total Incentive:	$

Certifications and Signature

I hereby certify that:

1. The information contained in this application is accurate and complete;
2. All installation is complete and the unit(s) is operational prior to submitting application;
3. All rules of this incentive program have been followed;
4. I have read and understand the terms and conditions applicable to this incentive program as set forth in this application, including those set forth on the last page of this application form.

The customer agrees to verification of equipment installation which may include a site inspection by a program or utility representative. The customer understands that it is not allowed to receive more than one incentive from this program on any piece of equipment. The customer agrees to indemnify, defend, hold harmless and release The Utility from any claims, damages, liabilities, costs and expenses (including reasonable attorneys' fees) arising from or relating to the removal, disposal, installation or operation of any equipment or related materials in connection with the programs described in this application, including any incidental, special or consequential damages.

Customer Signature	Print Name	
	Title	Date

Commercial BES Application Checklist

Before submitting this application please complete and include all items listed below:

✓ Complete application

- ❑Customer information
- ❑Vendor/Contractor information
- ❑Equipment information
- ❑Customer signature

✓ Attach a Copy of the Equipment Invoice

- ❑Equipment quantities
- ❑Model numbers of equipment installed

✓ Specification sheets

Member Utility Use Only			Date Received:
Pre-Inspected:	❑Yes ❑No	Date Pre-Inspected:	Initials:
Post-Inspected:	❑Yes ❑No	Date Post-Inspected:	Initials:
Incentive Approved:	❑Yes ❑No	Amount $	Date Approved:
Utility or Program Representative:			

Terms and Conditions for Bright Energy Solutions Business Incentives

ELIGIBILITY:

- Bright Energy Solutions incentives are offered by Missouri River Energy Services and its participating members. For questions regarding eligibility, call your local utility listed on the cover page of this application.
- Commercial, industrial, and governmental customers who purchase electricity from The Utility are eligible to participate in this Bright Energy Solutions® incentive program. Eligible equipment must be connected to an electric service billed under a commercial or industrial rate class by The Utility. Excludes equipment for residential spaces such as apartments.
- Customers may not receive more than one incentive for each piece of equipment installed under any combination of Bright Energy Solutions programs.

TERMS AND CONDITIONS:

1. Incentive Offer: Projects, including all required installation, must be completed by December 31 of the year indicated on this application form. A signed application and itemized invoices for materials and labor must be submitted to The Utility **within 90 calendar days of project completion.** Please keep a copy for your records.
2. **Proof of Purchase: This application must have complete information and be submitted with invoices itemizing the new equipment purchased and labor costs. Invoices must indicate date of purchase, make, model and total project cost. OEM specification sheets or DLC documents must also be provided where applicable and available.**
3. Compliance:
   a) All projects must comply with federal, state, and local code, licensing, and permit requirements.
   b) All equipment must be new or retrofitted with new components per the program specifications. Used or rebuilt equipment is not eligible for incentives. Existing equipment must be removed and properly disposed of.
   c) Equipment must meet specification requirements and be purchased, installed and operating prior to submitting an incentive application.
   d) Equipment must not be used to qualify and receive payment for energy savings from any wholesale electricity market.
   e) **All projects for which more than $20,000 in incentive payments is sought must be approved by The Utility in writing prior to the commencement of the project**. Receipt of pre-approval does not guarantee incentive payments will be made. All terms and conditions of this application must be satisfied by the customer.
4. Payment: Once completed paperwork is submitted, incentive payments are made within 4-8 weeks. Incomplete applications will delay payments. The Utility reserves the right to refuse payment and participation for violations of program rules and procedures.
5. Inspection: The Utility may conduct an inspection of any installed projects. All projects exceeding $10,000 of incentives will be inspected prior to incentive payment.
6. Information Sharing: The Utility reserves the right to publicize your participation in this program, unless you request otherwise in writing. Information contained in this application may be shared with state boards, commissions, departments, and other Bright Energy Solutions participating utilities.
7. Program Discretion: This program is subject to change or termination without notice at the discretion of The Utility. Neither pre-approval of a project, nor any other action by The Utility, will entitle a customer to an incentive payment until the application is finally approved by The Utility. The Utility reserves the right to load manage (cycle on or off) customer equipment that qualifies for incentives under this program.
8. Logo Use: Customers or trade allies may not use the name or logo of Bright Energy Solutions, The Utility, or any other participating utility in any marketing, advertising, or promotional material without written permission.
9. Disclaimers: The Utility:
   a) does not endorse any particular manufacturer, product, labor or system design by offering these programs;
   b) will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives;
   c) does not expressly or implicitly warrant the installation or performance of installed equipment or any contractor's quality of work;
   d) is not responsible for the proper disposal/recycling of any waste generated as a result of this project;
   e) is not liable for any damage, injury, or loss of life arising from or relating to the removal, installation, or operation of any equipment, or any other action taken by the customer or The Utility, in connection with a project undertaken under the programs described in this application;
   f) does not guarantee that a specific level of energy or cost savings will result from the implementation of energy efficiency measures or the use of products funded under this program.

INCENTIVE LIMIT:

- **Eligible customers may purchase and install qualifying equipment and receive an energy efficiency incentive of up to $100,000 per customer, per calendar year.** Payments for larger incentives may be allowed at the discretion of The Utility.
- Total incentive will not exceed 75 percent of the project cost, including installation. If self-installed, incentives can be up to the equipment purchase price, but shall not exceed the Bright Energy Solutions incentives set by Missouri River Energy Services.