

## GSA Rate Support & SIN Alignment Narrative

Computer Defense Force LLC presents the following labor category rate structure and SIN code alignment to support its GSA Multiple Award Schedule application. Rates are based on industry standards, internal labor cost modeling, and market benchmarks.

### SIN Alignment and Services Offered

SIN Code	SIN Title	NAICS Code	Service Offering	GSA Comparable Range
54151S	IT Professional Services	541512	Cybersecurity Engineering, RMF Support, Penetration Testing, System Hardening	\$105-\$155
518210C	Cloud Computing and Cloud Related IT Professional Services	541513	Cloud Security Architecture, DevSecOps Pipeline Support, Secure Migration	\$110-\$160
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	541611	Compliance Program Management, SSP & POA&M Development, Audit Readiness	\$100-\$150
611420	IT Training	611420	FISMA/800-53 and Cybersecurity Awareness Training	\$95-\$140

## Programs

### Rate Structure by Labor Category and Level

SIN Code	Junior Rate	Mid-Level Rate	Senior/SME Rate
54151S	\$110	\$135	\$160
518210C	\$115	\$140	\$165
541611	\$105	\$130	\$155
611420	\$100	\$120	\$140

### Rate Justification Narrative

Rates were derived using a bottom-up modeling approach considering W2 and 1099 base pay structures, loaded with standard overhead (20%), G&A (10%), and targeted profit margin (15%). This approach ensures our pricing is fair, competitive, and sustainable for long-term engagements. Rates align with existing GSA schedule benchmarks and will be proposed for both Time-and-Materials (T&M) and Firm Fixed Price (FFP) task orders, depending on scope and risk allocation.

### GSA eOffer / eMod Upload Checklist (Outline)

For successful submission, Computer Defense Force LLC should prepare the following items:

- - Digital Certificate for eOffer access
- - SAM.gov registration with matching UEI and CAGE
- - Fully executed SF1449 (Solicitation Document)
- - Corporate Experience and Past Performance Narratives
- - Pricing Support Files (this document + Excel rate sheet)
- - Commercial Sales Practices (if applicable)
- - Labor Category Descriptions and Qualification Matrix
- - Signed MAS Terms and Conditions
- - SDVOSB Certification and any other socioeconomic docs