



This thought is for the many people who are deeply driven to succeed...

This thought is for the many people who are deeply driven to succeed. This is especially for the entrepreneurs that have been at it all their lives. Lastly, this is for the deeply driven to succeed, entrepreneur who has always known that they have **everything** it takes to be **successful**, use their success to **benefit others**, and simply generate a dramatic change in your families **generational wealth**, and **legacy**.

Do you believe in “coincidence”? I don’t. What I’m about to share with you may be called many things, but “coincidence” it is not. Most of you who have payed attention to the recent things I’ve written know I am working on my very first book “**Trust the Process, Embrace the Journey**”. Today may have been the very first time I actually experienced the “embrace the journey” part completely flow through my spirit.

I was on my way to Starbucks to get my daily writing in for a few hours. As I drove around running a few errands beforehand I remained on hold with the IRS for one hour and twenty-nine minutes, but because it was of great importance I had no choice but to be patient. As I sat outside Starbucks still on hold, I noticed a gentleman get out of an older, but nice convertible BMW 3 series. Although short in stature, he walked with such “big” purpose that he caught my attention immediately. His attire was right on point for business casual, and had all the necessary accessories you are taught to have when you do business. His shoes were in like new condition, in addition he wore quality jeans with what appeared to be a custom tailored blazer, and was complete with a nice watch. I’m almost certain there was a Mont Blanc pen in his breast pocket! As he got closer to the door, we made brief eye contact, and spoke just as he walked in. A few minutes later, he emerged out the door with a young man who I would later find out was 25 years old. They walked past where I sat, and sat just behind me where they happen to be close enough for me to hear their conversation. I first thought they might be there to discuss social media marketing, based on how the conversation started. This is an area I’m trying to learn more about as well, so as I continued holding for the IRS, I took one of my ear plugs out so I could hear a little better. Then I started hearing “Mr. Big Purpose” take a little more control of the conversation. As I listened, it was as though he knew I was listening, and he told the young man before him to watch as he said **everything** that had been on my mind for the last few years, to prove to him that he was an intuitive or medium of some sort. Finally, my call with the IRS was done, and at this point I preceded to reach in my backpack to grab the first pen and pad I could get my hands on to take as many notes as I possibly could (but not look like I was). Finally, after about 20 minutes, it



began to get a little chilly, and I needed to go to the rest room. As I stood up, “Mr. Big Purpose” stood up with a sense of urgency as though he knew he wanted to catch me before I left. Clearly, the energy had been flowing from the moment we spoke to one another almost 30 minutes ago. I told him that I’d been listening to their conversation from the moment they sat down, so much that I really felt as if I stole from him. It was like sneaking into a seminar of one of the best motivational speakers/business coaches/life coaches, that people paid hundreds of dollars per ticket to hear, and I got an earful absolutely free of charge! After laughing briefly, he extended his hand and introduced himself. Turns out “Mr. Big Purpose” was really “Coach Tony,” and the young man’s name was Barry. I assured him, I would be fine waiting for them to finish but I would wait inside because I was about to freeze!

About 15 minutes later, he came in, sat down, and the most amazing conversation began to take place. Although I stood a bit taller than Coach Tony, all I could think as I listened closely still assessing things, was that this dude was the “me” I know I’m supposed to be! Everything about him was either something I have done before, presently working on doing, or aspired to do. It was like you meet the Dali Llama, or Les Brown, or whoever you admire most, and have said to yourself what a difference it would make if you could meet that one person. Well there he was! Of course there was a dollar amount attached to being able to work with him, and it wasn’t a small number. Many thoughts ran through my head as I was trying to decide how I would come up with the money, considering I’m still going to be out of work for another month, a total of three months in all, and the first of the month is tomorrow, and all kinds of bills are about to be due, and I also have a couple other people I need to payback as well! Then I thought about two things that helped me make my decision.

First, I thought about a quote Coach read to me earlier in our conversation from the former CEO of Google that says, “Every successful person has a **coach** or **consultant** - I have one.” Secondly, I remember reading a book a long time ago that asks the question: What would you do if you found out **today** that your son (because I have 3 boys), or closest love one needed to have a **life saving** surgery or it was certain they would die, and it was up to you to come up with \$20,000 in the next two weeks. How hard would you work to get that money?

Well, for me it’s not my son’s life that’s on the line (fortunately), but it is **my own**, metaphorically speaking. You see, many of us “entrepreneurs” have many things right. We have the skill, intelligence, and talent as well. But at the end of the day it’s like the one **variable** that makes the difference between that legendary basketball player known in the neighborhood park, versus the legendary basketball player who went on to have a successful career in the NBA. It’s a **coach**! As it stands today, I’m that



legendary ball player in the “park”, but now NBA bound! Tony ‘Coach’ Barkley is also the author of “**The 6 Laws of Success**” which is available on [Amazon.com](https://www.amazon.com).

I can’t wait to share the rest of this journey as well as my own personal transition to becoming a better version of myself as I continue to **Trust the Journey** and **Embrace the Process!**

Much Love,
Scott W. Bonds
“NBA Bound”