



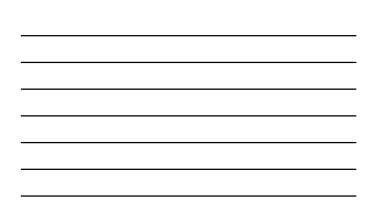
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	What Produces Anxiety in YOU or your organization?		c 🕼 0
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Emotional System:

automatic actions, reactions, and interactions that shape how a relationship system functions

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Resilient Leaders

Lead with calm, clarity, and conviction in the midst of anxiety provoked by increasing complexity and accelerating change.

Lead from strength, knowing how to care for themselves emotionally, spiritually, and physically, sustaining leadership efforts over time.



Lead with Conviction

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To act boldly, take clear stands, and be willing to take risks (even when it makes you vulnerable to failure and ridicule) for the sake of preserving core values or creating a new future you care about.



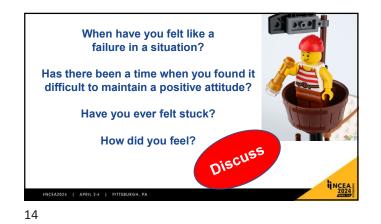
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Lead with Conviction A New Way of SEEING: Recognize when anxiety—in yourself or in your system—makes it more challenging to lead with conviction. A New Way of THINKING: Understand the crucial role a leader's clarity of vision, values and principles plays in calming an anxious system. A New Way of LEADING: In the face of resistance and sabotage, stay the course—without feeling defensive or needing to "win".









When Anxiety is High "Leading with Conviction" Becomes More Difficult

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- Clarity of thinking becomes nearly impossible
- Resolve and stamina are easily eroded.



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Systemic Reactivity Symptoms

Increased Conflict (or Conflict-Avoidance)

Anxious Focus on the Symptom-Bearer

Diminished Capacity for Thoughtfulness

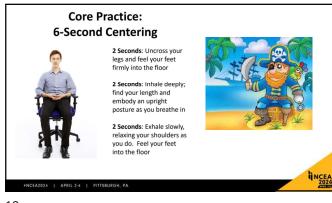
Herding (Group Think)

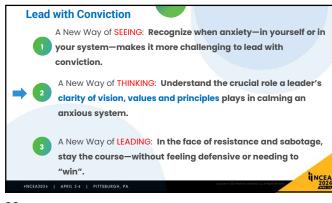
 Leadership Failure: Imaginative Gridlock & Loss of Nerve

 Power Yielded to the Least Differentiated/Lowest Functioning

Overly Rigid Hierarchy
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How Guiding Principles Can Help

Guiding Principles help us to stand outside the emotional climate of the day by providing us with an anchor to ground ourselves and a road map for navigating.

Who do I want to be, and how do I want to operate during this time?

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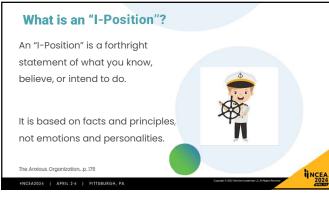
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- Most leaders believe they have been clearer with their employees or their team than they actually have been.
- A leader has to communicate key messages many times over, and do it consistently, in order for the organization to "hear it."
- Sharing information is not the same thing as building shared understanding











- Communicate your core values as they apply to a specific situation
- especially if there appears to be confusion about where you stand

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Self-Differentiation RE Self-Definition An individual's capacity for independent thought and action Self-Regulation While maintaining a balanced connection to significant others **Key to Leading with Conviction** A2024 | APRIL 2-4 | PITTSBURGH, PA

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- Who do I aspire to be as a leader?
- What are my strengths? What are my vulnerabilities?
- What do I think and where do I stand on this issue?
- What makes me anxious and how do I react?
- What calms me down?

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• How balanced am I in my connections with others?

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Core Practice: Embody Your Length

Whenever you have to take a tough stand on a difficult issue, embody your length (assume a tall, upright posture) and continue to do so especially if and when you get pushback.



Embodying your length (assuming a tall spine) exemplifies dignity, communicates confidence and credibility, and supports holding your ground under pressure.

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Lead with Conviction

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- Resilient leaders act boldly, even when risk-taking becomes more difficult due to high levels of anxiety/reactivity.
- Resilient leaders who communicate clearly about their vision, values, and core principles calm their organization and promote a culture of creativity and enhanced productivity.
- Resilient leaders need to "stay the course", regardless of the predictable resistance/sabotage they encounter when they have made selfdifferentiating moves.

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