

Kingpin To Educator

ONLINE TRAINING

INSIDE THE SINALOA CARTEL

February 9, 2026

From Source to the Street: Drug Trafficking A-Z

A ONE-OF-A-KIND TRAINING BUILT FROM FIRSTHAND
KNOWLEDGE AND EXPERIENCE.

FEBRUARY 9, 2026

9:00 AM PACIFIC / 12:00 PM EASTERN 2 1/2 HOURS
PLUS Q&A



Jay Flores
Instructor



\$75.00 per attendee

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LARGE-SCALE DRUG TRAFFICKING LOGISTICS

TOPICS COVERED

- Overview: how drugs move from source regions (South America) through Mexico into the U.S. — common routes and movement patterns
- How shipments travel from border entry points to regional hubs and distribution cities
- Warehouses, stash houses, and staging locations — their roles in the supply chain (what they look like at a high level)
- Handoffs, splitting large shipments into smaller loads, and consolidation tactics used to reduce risk
- How trafficking organizations organize and run distribution networks (cartel & DTO structures, roles, and responsibilities)
- Methods used to move value (bulk U.S. currency) vs. product — the parallel logistical streams explained simply

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Real Knowledge: Real Experience. Real Tactics.

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INSTRUCTOR

Born in Chicago, Illinois, to immigrant parents, Margarito Flores Jr. experienced a tumultuous childhood. His father's incarceration during his early years and the absence of paternal guidance left a void in his life. However, little did Margarito know that his father's return would introduce him to a world that would shape his destiny.

Eager to reconnect with his father and learn from him, Margarito soon found himself unwittingly immersed in the drug trade. As his father resumed his illicit activities, Margarito and his twin brother became involved in cultivating, loading, and unloading drugs and money in concealed compartments. They gained firsthand experience in the intricate workings of the trade, adapting to the changing dynamics of the illicit drug market.

Their education in the drug trade continued when their father returned to Mexico, leaving them and their twin brother in the care of their older brother Armando, a drug kingpin involved in the cocaine trade. Guided by Armando, they transitioned from traditional schooling to mastering a different facet of the business.

Embracing their newfound roles, Margarito and his twin brother followed in their father and brother's footsteps, taking over the family business. By the time they were 18, they had become millionaires and established themselves as major wholesale drug suppliers in Chicago and the surrounding areas. Their operations extended beyond borders as they became the main distributors for the Sinaloa cartel in the United States. They imported and distributed tons of illegal narcotics into major cities across the United States and Canada, utilizing various modes of transportation, including cars, semi-trailers, boats, airplanes, passenger buses, submarines, container ships, go-fast boats, and even trains. Throughout their lucrative drug trafficking career, they facilitated the movement of over \$3 billion worth of bulk US currency back to Mexico.

In 2008, a life-altering epiphany struck Margarito and his brother. Fueled by a desire to protect their families and break free from the cycle of crime, they reached out to the US government and made the decision to cooperate against the head of the Sinaloa cartel. After turning themselves in, the twins embarked on a journey of redemption and justice. In 2015, they were sentenced to 14 years each for their crimes. Three years later, Margarito's brother testified against Mr. Guzman (AKA El Chapo) in Brooklyn, New York, contributing to the dismantling of a powerful criminal organization. In 2020, they were finally released, eager to embrace a new chapter in their lives.

Now, Margarito seeks to share his captivating story to aid law enforcement in their ongoing battle against drug trafficking organizations. With a firsthand understanding of the inner workings of the trade, he aims to shed light on its complexities and dangers while advocating for change and prevention. Margarito's journey is a testament to the power of transformation, resilience, and the pursuit of redemption.

Today, Margarito shares his story as a catalyst for change. With a profound understanding of the drug trade, he endeavors to assist law enforcement agencies in their battle against illicit narcotics. Through speaking engagements, consultations, and training programs, Margarito offers unique insights and firsthand knowledge to aid in the fight against drug trafficking and its devastating consequences.

Margarito serves as a testament to the transformative power of second chances and the resilience of the human spirit. His commitment to rebuilding his life and making a positive impact stands as an inspiration to all those who seek redemption and hope in the face of adversity. Margarito now aims to share his past experiences with law enforcement in a positive way and make a meaningful impact.

The class is designed to educate officers on every aspect of the inner workings of the cartel, including distribution logistics, routes, concealment methods in vehicles and houses, command structure, tactics used to elude LEO, and much more! The class will be full of student engagement with open Q&A throughout the day. This is a once-in-a-lifetime opportunity that you will not want to miss out on!

