



# MANAGER LEVELS



MANAGER LEVELS ARE OBTAINED BY TOTAL HIERARCHY IP VOLUME



## \$7,000,000 IP A MONTH



MUST MAINTAIN \$1,500,000 IP OUTSIDE OF YOUR TOP LEG



## \$6,000,000 IP A MONTH



MUST MAINTAIN \$1,000,000 IP OUTSIDE OF YOUR TOP LEG



## \$5,000,000 IP A MONTH



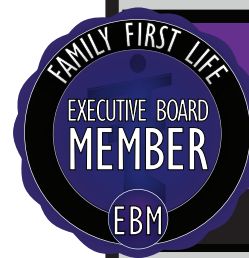
MUST MAINTAIN \$750,000 IP OUTSIDE OF YOUR TOP LEG



## \$4,000,000 IP A MONTH



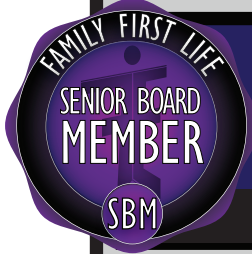
MUST MAINTAIN \$500,000 IP OUTSIDE OF YOUR TOP LEG



## \$3,000,000 IP A MONTH



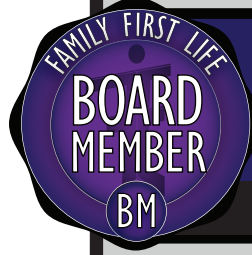
MUST MAINTAIN \$450,000 IP OUTSIDE OF YOUR TOP LEG



**\$2,000,000 IP A MONTH**



MUST MAINTAIN \$350,000 IP OUTSIDE OF YOUR TOP LEG



**\$1,000,000 IP A MONTH**



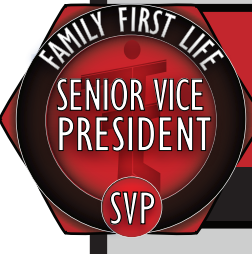
MUST MAINTAIN \$250,000 IP OUTSIDE OF YOUR TOP LEG



**\$500,000 IP A MONTH**



MUST MAINTAIN \$150,000 IP OUTSIDE OF YOUR TOP LEG



**\$300,000 IP A MONTH**



MUST MAINTAIN \$100,000 IP OUTSIDE OF YOUR TOP LEG



**\$150,000 IP A MONTH**



MUST MAINTAIN \$50,000 IP OUTSIDE OF YOUR TOP LEG



**\$100,000 IP A MONTH**



\$25,000 MAX PERSONAL PRODUCTION CREDIT AT SSM AND ABOVE

AT SSM, FFL WILL CREATE A LOGO FOR YOUR AGENCY BASED ON THE NAME AND DESIGN OF YOUR CHOICE



**\$50,000 IP A MONTH**



\$10,000 MAX PERSONAL PRODUCTION CREDIT AT THE SM LEVEL ONLY