



When to use us:

In a **competitive** situation. (*When you need to reach a price point in order to win the bid ...or... when you can hit the price point but you miss out on your profit margins. You might even have the item(s) in your own warehouse, but check with us...we might be able to help you reach that “magical number” that will help you win the bid and maintain your bottom line.*)

When a customer is simply looking for that “**oddball**” item. (*Check with us, we might have it in stock.*)

When you can't quite reach **minimums** with one of your suppliers (*we have NO minimums*)

When **lead times** from the manufacturer are prohibitive (*If we have it in stock, it can be on your doorstep tomorrow morning.*)

When you don't want or need to **inventory** an item in your warehouse, but need it to be available at a moment's notice. (*We have thousands of items that we always maintain in stock.*)

We provide you with an **advantage**, so your customer has an advantage (*A happy customer is a return customer.*)