

Glaucoma: One Drop, Two Drop, or More 2hr

What’s New in Glaucoma 1hr

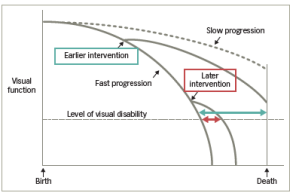
Deepak Gupta
deegup4919@hotmail.com

No financial disclosures

Goals for Glaucoma

- Now: more complicated. You want to preserve as much visual function as possible

Figure 1: Effect of time of intervention on the rate of glaucoma progression



Source: Caprioli 2008⁴

Stages of glaucoma

Step One: Finding Out Who to Treat

	Mild	Moderate	Severe
AAO ⁽¹⁾	Optic disc cupping but no visual field loss	Glaucomatous neuropathy with visual field loss not within 5° of fixation	Visual field loss in both hemispheres or within 5° of fixation
Canadian guidelines ⁽²⁾	C: D ratio <0.65 or mild visual field defect not within 10° of fixation	C: D ratio 0.7-0.85 or visual field defect not within 10° of fixation or both	C: D ratio <0.6 or visual field defect within 10° of fixation or both
International Classification of Diseases 10	Optic nerve abnormalities consistent with glaucoma + normal fields	Optic nerve abnormalities consistent with glaucoma + one hemifield abnormality, not within 5°	Optic nerve abnormalities consistent with glaucoma + both hemifield abnormality or within 5°

AAO: American Academy of Ophthalmology

Who do I treat 100% of times

- Anyone with consistent, reliable, repeatable and/or progressive changes in ONH, rNFL, or VF

Who do I treat 100% of times

- Anyone with an IOP of 28 or greater

Who do I treat 100% of times

- Anyone with C/D .80 or above

Who do I treat 100% of times

- Anyone who wants to be treated to decrease their risk of converting from glaucoma suspect to glaucoma

Prevention of glaucoma

- Eating green leafy vegetables (spinach, kale) and bright colored vegetables have been shown to a mild effect on delaying or preventing glaucoma
- These work much better than vitamins with the same antioxidants

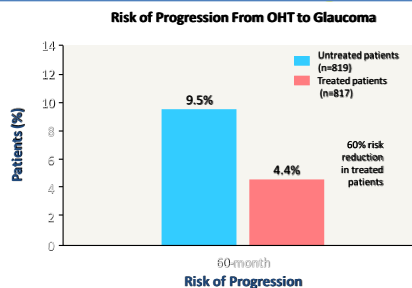
Prevention of glaucoma

- Avoid head down positions
- Avoid sleeping on your stomach
- Add 1-2 pillows and sleep on your back

Prevention of glaucoma

- What about lowering IOP through medical therapy (aka can we prophylactically treat glaucoma?)

Benefit of Treating OHT



OHT = ocular hypertension.
Kass MA et al. Arch Ophthalmol. 2002;120:701-713.

Options – in Order of Use

- Eyedrops
- Laser surgery
- Conventional Surgery

Glaucoma Medications

Meds work for 90% of patients

Factors To Consider When Setting Target IOP

- Highest IOP
- Severity of Glaucoma
- Patient's age
- Corneal thickness
- Race
- Family history

“Targets”

- 25% IOP reduction for OHTN or mild glaucoma
- 30% for moderate glaucoma
- 35% or more for severe glaucoma

Common Mistake

- Patient is at or below target IOP and you mistakenly assume that the glaucoma is under control

Glaucoma Meds

- Beta Blockers
- Alpha-adrenergics (Alphagan)
- Topical CAI
- Prostaglandin - XLT
- Nitric Oxide + PG (Vyzulta)
- Rho kinase Inhibitors
- Cholinergics (Pilocarpine)

Vyzulta

- Lowered IOP by 35% to 44%, compared with only 26 to 27% with latanoprost alone
- No additional side effects compared to a PG alone; no systemic side effects

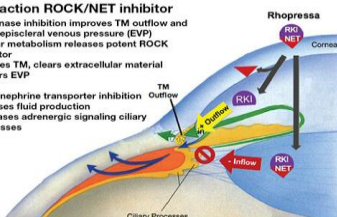
Problem with Vyzulta

- \$\$\$\$\$\$
- Try vyzulta.com - pay no more than \$35 or \$40
- Insurance coverage is finally starting to get better

Rhopressa

Triple-action ROCK/NET inhibitor

1. Rho kinase inhibition improves TM outflow and lowers episcleral venous pressure (EVP)
 - Ocular metabolism releases potent ROCK inhibitor
 - Relaxes TM, clears extracellular material
 - Lowers EVP
2. Norepinephrine transporter inhibition decreases fluid production
 - Increases adrenergic signaling ciliary processes



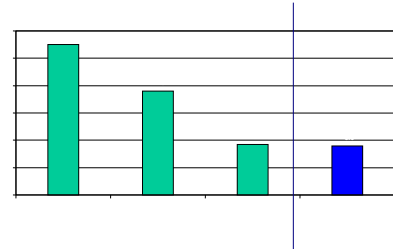
Problem with Rhopressa

- \$\$\$\$
- Hyperemia
- Use discount cards
- Insurance coverage is finally starting to get better

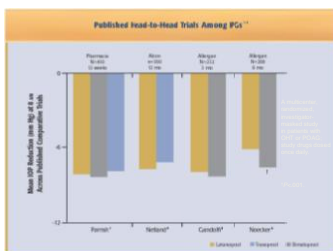
PG: Efficacy

- Topical Beta blockers: 20% IOP reduction
- Prostaglandins: 25-28% IOP reduction

Prostaglandins: Excellent Flattening of IOP Diurnal Variation



IOP Reduction in Head-to-Head Trials of PG Analogs



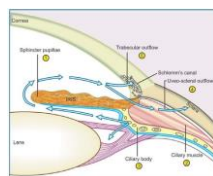
¹Parsons RK et al. *Am J Ophthalmol* 2003;135:688-703. ²Hallard P et al. *Am J Ophthalmol* 2001;132:472-486. ³Cartelot S et al. *Advances in Therapy* 2001;18:110-121. ⁴Neundorfer R et al. *Am J Ophthalmol* 2003;135:50-60.

Prostaglandins

- Can cause CME in aphakic patients

Beta Blockers MOA

- Timolol
- Levobunolol
- Carteolol



Contraindications to Beta-Blockers

- Congestive Heart Failure
- COPD
- Asthma
- Emphysema
- Athletes: Does not allow for heart rate to exceed 135 BPM

Beta Blockers: Advantage

➡ Easy to follow schedule

➡ Generic beta blockers are relatively inexpensive

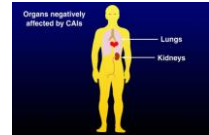
➡ Can generally get 1.5 to 2.0 mm hg additional IOP lowering when added to PG

Carbonic anhydrase inhibitors

• Contraindications

—Sulfa allergies

- Sickle Cell disease
- Hypokalemia
- Renal disease
- Liver disease



CAIs

15-20% IOP lowering

Mostly used as 2nd line

Mostly used BID

Alpha-adrenergic agonists: Brimonidine

• Enhances uveoscleral outflow

• Suppresses aqueous humor production

Brimonidine

- Side Effects: dry mouth, fatigue, drowsiness, and headaches
- Side Effects: Avoided in children because of possible CNS involvement

Brimonidine

➡ FDA approved for TID dosing

➡ Most prescribe as BID dosing

➡ Can get additional 2.5 mg Hg IOP lowering when added to PG

Chief advantage of combinations

Improved compliance

- **All glaucoma medications have a non-response rate of roughly 10% so there is a 20% chance that one of the components of any combination drug is not doing anything**
- **Mismatching of doses – for example Cosopt**

Oral Glaucoma Meds

- Diamox
- Neptazane

Diamox

- Oral CAI (Acetazolamide)
- Used to manage glaucoma and also to manage altitude sickness
- Available in 250 mg tablet and 500 mg Sequels

Diamox

- Typical dosing either anywhere from 500 mg to 1g per day
- Efficacy: Lowers IOP 40-50% !!!!
- **Available in injectable form**

Neptazane

- Methazolamide
- Same indications as Diamox
- 25 or 50 mg BID
- Similar efficacy as Diamox

Current Use

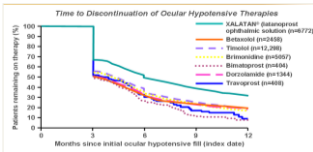
- Small percentage of clinicians use them for LT glaucoma care
- Most use for post-op cataract surgery IOP spikes or for acute ACG

Marijuana

- Must be smoked
- Lowers IOP by 20-25%
- Only lasts 4-6 hours

What are the weakest links when managing patients with glaucoma?

Compliance



Reasons for NonCompliance

- Forgetfulness
- Cost
- Complexity
- Side effects
- Lack of education
- Difficult schedule
- Other disease states
- Patient's motor skills

How are patients non compliant?

Most common: miss occasional dose and/or appointment

Don't take drops for weeks or months at a time

Don't take eyedrops at all

How big of a role does noncompliance play in glaucoma?

No role

Some role, but not the chief reason why patients progress

Is the main reason why patients progress



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What can you do to help increase patient compliance?

Control Costs

Class	Brand Name	Generic Available
Alpha 2 Agonist	Alphagan P	Yes
Beta Blocker	Timoptic	Yes
Carbonic Anhydrase Inhibitor	Trusopt	Yes
Prostaglandin	Xalatan/Travatan/Lumigan	Yes
Combination	Cosopt	Yes
Combination	Combigan	No

Limit the # of bottles

- **Optimal Therapy different from Maximal Therapy**
- **Two bottle limit**
 - Addition of third bottle rarely provides substantial IOP reduction

Check the Schedule

Frequency of Dosing	Compliance with Dosing	Compliance with Timing
QD	79%	74%
BID	69%	58%
TID	65%	46%
QID	51%	40%

Talk to Your Patients

Discuss surgical intervention

Scare them

What if patients still don't listen...

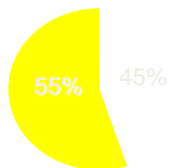
- Tell them they will no longer be a patient in my office after 30 days.
- In that 30 days, they can seek any emergency appointments if needed
- Gave them a list of other providers in the area
- Told them they need to follow up on the glaucoma so they don't go BLIND.

Next weakest link

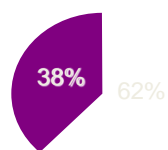
Early Manifest Glaucoma Trial

- 255 patients with glaucomatous visual field loss
- Randomized into treatment or observation group
 - Examination every 3 months
 - Stereo ONH photos every 6 months
 - 30-2 Full Threshold VF every 3 months
 - Follow-up for at least 4 years

Treatment Group Outcome



Control Group Outcome



Progression
Non-progression

Why Do People Get Worse:

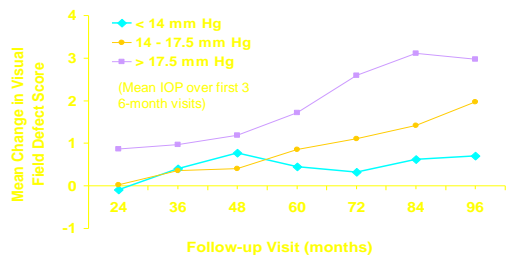
We Only Know So Much

How many people get worse with glaucoma?

Advanced Glaucoma Intervention Study

- A total of 789 eyes with advanced glaucoma
- To assess the long-range outcomes of interventions involving trabeculectomy and argon laser trabeculoplasty

Vision Loss and IOP



AGIS, 2000

For most patients with glaucoma . . .

The question is not IF they will get worse

The question is WHEN they will get worse

Current Model for Therapy

- Based upon principle of detecting damage
- Set Target IOP and follow patient for progression

Current Model for Therapy

- Limitations
 - Changes are irreversible and represent significant damage to optic nerve
 - With our current model, we are always playing catch up

When does a glaucoma patient need surgery?

A truly noncompliant patient

How do you know if a patient's glaucoma is progressing?

The disease is progressing, regardless of IOP

- IOP not controlled any more
- ONH getting worse
- Progression on OCT or VF

How many medications is your patient on before you send them for surgery?

Selective Laser Trabeculoplasty

- Uses a “cold” laser



- No thermal damage to tissues

LIGHT (Lasers in Glaucoma and Ocular Hypertension) Study

- Found patients offered SLT as 1st choice had fewer side effects from glaucoma
- Glaucoma was controlled just as well if not better than eye drops

How many patients respond to SLT treatment?

75%

Next Problem with SLT

By 5 years, more than 50% need additional therapy

Biggest Problem with SLT

Success is defined as 20% IOP reduction which is inadequate

Glaucoma Surgery options

- Trabeculectomy
- MIGS
- Tube shunts and microstents
- Cyclodestruction

Conventional Surgery Options
Trabeculectomy

Conventional Surgery Options

Conventional Surgery Options

Tube Shunts

Conventional Surgery Options

Cyclodestructive Procedures

Billing Codes for Glaucoma

- | | |
|-------------------------|-------------|
| • CEX | 92004/92014 |
| • Gonioscopy | 92020 |
| • Corneal pachymetry | 76514 |
| • Visual field analysis | 92083 |
| • OCT testing | 92133 |
| • Fundus photography | 92250 |
| • Serial tonometry | 92100 |

How much is treating glaucoma
worth to your practice?

Average glaucoma & suspect patient

- Worth over \$400 a year to your practice
- Does not count refraction, CL exam fees, eyeglasses, or contact lenses
- You can keep these patients or build someone else's practice