

WHY ALLANT FEDERAL

Allant Federal is an Economically Disadvantaged Woman-Owned, Service-Disabled Veteran-Owned Small Business, founded by a group of government-industry professionals with over 60 years of combined experience leading organizations, programs, and projects serving both Federal customers and Industry partners.

Allant has developed a human ecosystem of 150 subject matter experts across 36 trusted industry partners. This ecosystem was assembled to support our customers in delivering leading-edge solutions. We operate this ecosystem because expertise is everywhere, not just in one company or team of companies.

Leveraging our extensive executive management and business development lifecycle experience, combined with the strength of our ecosystem, Allant delivers innovative, value-added services that boost win rates and drive delivery success.

CAPACITY TO PERFORM

- ISO 9001:2015 Certification
- CMMC v2.0 Compliant Infrastructure
- DCAA Compliant Accounting System
- DoS ITAR Registered

AGENCY KNOWLEDGE

Defense Agencies

Air Force, Army, DIA, DISA, Joint Chiefs of Staff, USCENTCOM, USSOCOM, and USSOUTHCOM

Civilian Agencies

DoS, DoE, DHS, DoL, DoJ, and GSA

PARTNER EXPERIENCE

Solution Architecture

Amentum, Honu Solutions, Group, Jacobs Technology, and Tyto Athene

Capture and Proposal Management:

LMR Technologies, Tiber Creek Consulting, Titan Technologies, and Trewon Technologies

Allant is a value-added small business partner offering consulting, teaming, and hybrid business development support – backed by \$8.2B in capture and proposal experience – to help partners shape strategy, sharpen pursuits, and win more business.

INDUSTRY KNOWLEDGE

- Business Development
- Capture Management
- GSA Schedule and IDIQ Management
- Mergers and Acquisitions Support
- AAS (FEDSIM) Proposal and Orals Support
- Proposal Content Generation
- Solution Architecture
- Executive Leadership and Growth Strategy
- Federal Executive Level Leadership

INDUSTRY EXPERTISE

- **Shipley Associates:** Writing Federal Proposals, Winning in the Cost Volume, and Winning Through Oral Proposals.
- **Lohfeld Consulting Group:** Capture Management, and Generative AI for Proposal Professionals
- **Miller-Heiman:** Strategic Selling, Storyboard Training, and Large Account Management
- **General Services Administration:** Federal Contracting Source Selection
- **Columbia Business School:** Mergers and Acquisitions

CERTIFICATIONS

- Project Management Professional
- Certified Process Design Engineer
- ITIL Foundation v4
- Implementing ISO/IEC 20000
- Certified Scrum Master
- Lean Six Sigma White Belt
- CMMC Blackbelt
- DAU Fundamentals of System Acquisition Management

OPERATING PRINCIPALS

Heather Allen - Chief Executive Officer

Dennis Boykin - Chief Operating Officer

NAICS: 541330 | 541511 | **541512** | 541513 | 541519 | 541611 | 541618 | 541618 | 541715 | 541990

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