

1211 13th St.

Legacy Partners Real Estate

\$9.45M | \$582/SF | Core-Plus Mixed-Use Investment Opportunity



Deal Team



Aidan Fletcher



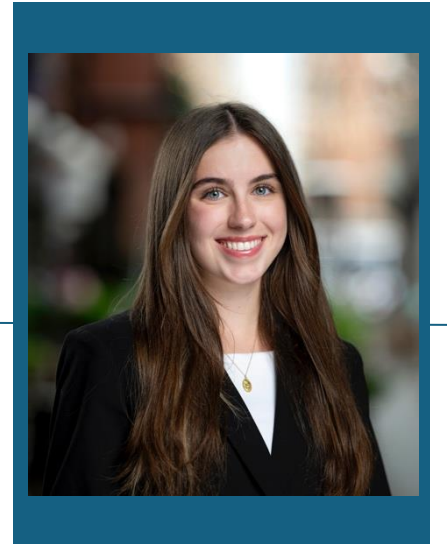
Jack Cook



Emily Fuller



Peter Gourdeau



McKenzie Hiebsch



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Investment
Highlights



LPRE Investment Structure

Minimum Levered IRR

16%

Minimum DCSR

1.5x

Investment Structure

Long-Term Hold

LTV

65-75%

Interest Rate

**Lesser of 6.45% or
SOFR +200bps**

General Vacancy

10%

Best Use Investment Summary

Purchase Price

\$9.45
Million

Investment Type

Core-Plus

Levered IRR

9.64%

Holding Period

10
Years

Capital Structure

65% LTV, No Refi

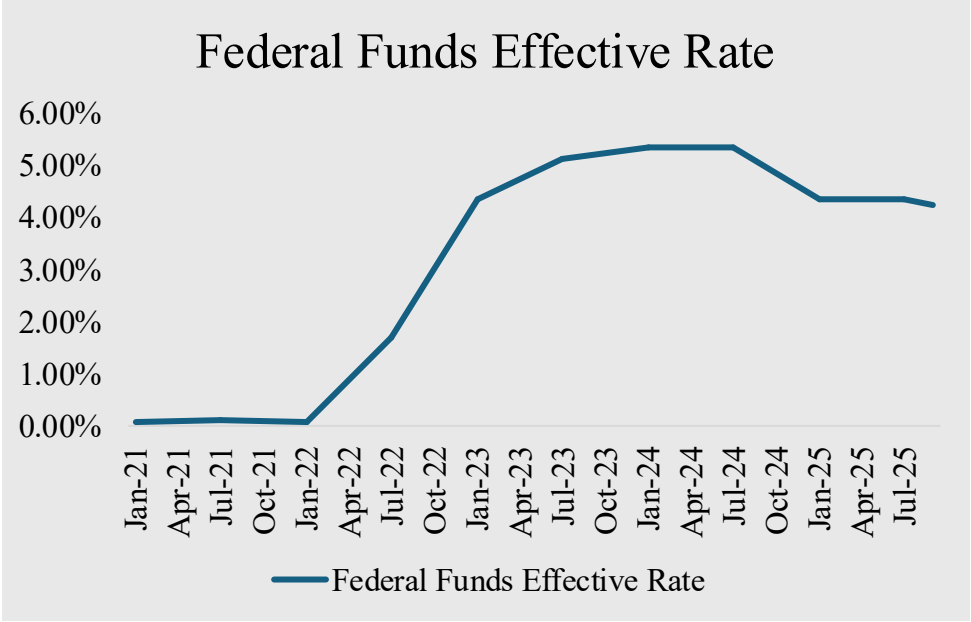
Strategy Proposal

Re-Tenant the Space
Find Best Use
Maximize Cash Flows

Market Analysis

Macroeconomic Overview

Easing inflation, resilient employment, and rate-driven market adjustments create a balanced economic environment with healthy growth potential.



4.10%
Fed Rate

2.9%
CPI Peak

4.3%
Unemployment Rate Q2 2025

\$23.6 T
Real GDP 2025



Source: FRED, Bureau of Labor Statistics

Northern Colorado Market Overview

Retail		Multifamily	
Rent	Rent Growth	Rent	Rent Growth
\$14.79 PSF	6.8% YOY	\$1,910 per unit	1.0% YOY
Vacancy Rates	Net Absorption	Vacancy Rates	Net Absorption
2.9% HI 2025	155,000 sq. ft.	5.4% Q1 2025	544 units

Northern Colorado’s retail market remains **strong** with low vacancy rates, stable rents, and high demand. The multifamily sector is **stabilizing after a surge in construction** led to higher vacancies and falling rents in 2024.



Boulder Market Demographics



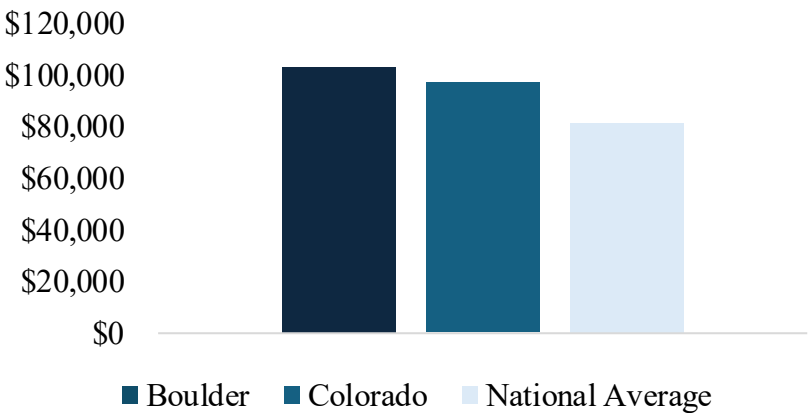
Population = 105,000



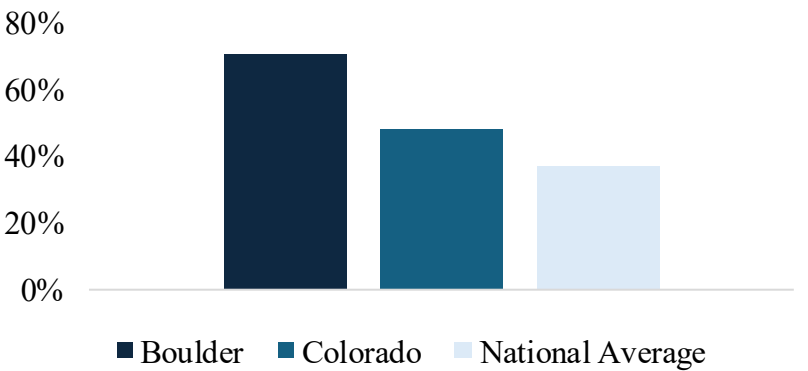
Student Application Growth Rate = 67.05% (2020-2024)



Median Household Income



Education (Bachelor's Degree or Higher)



Market Characteristics

Strong job market



Driven by the university, federal research labs, and tech firms

Outdoor lifestyle



146 miles of trails & over 60 parks

One of the healthiest and most active cities in the U.S.





Property Analysis

1211 13th St.



Pennsylvania Ave

The Hill

ILLEGAL
PETE'S



LOFTS
ON COLLEGE

corepower
YOGA

University Hill Neighborhood

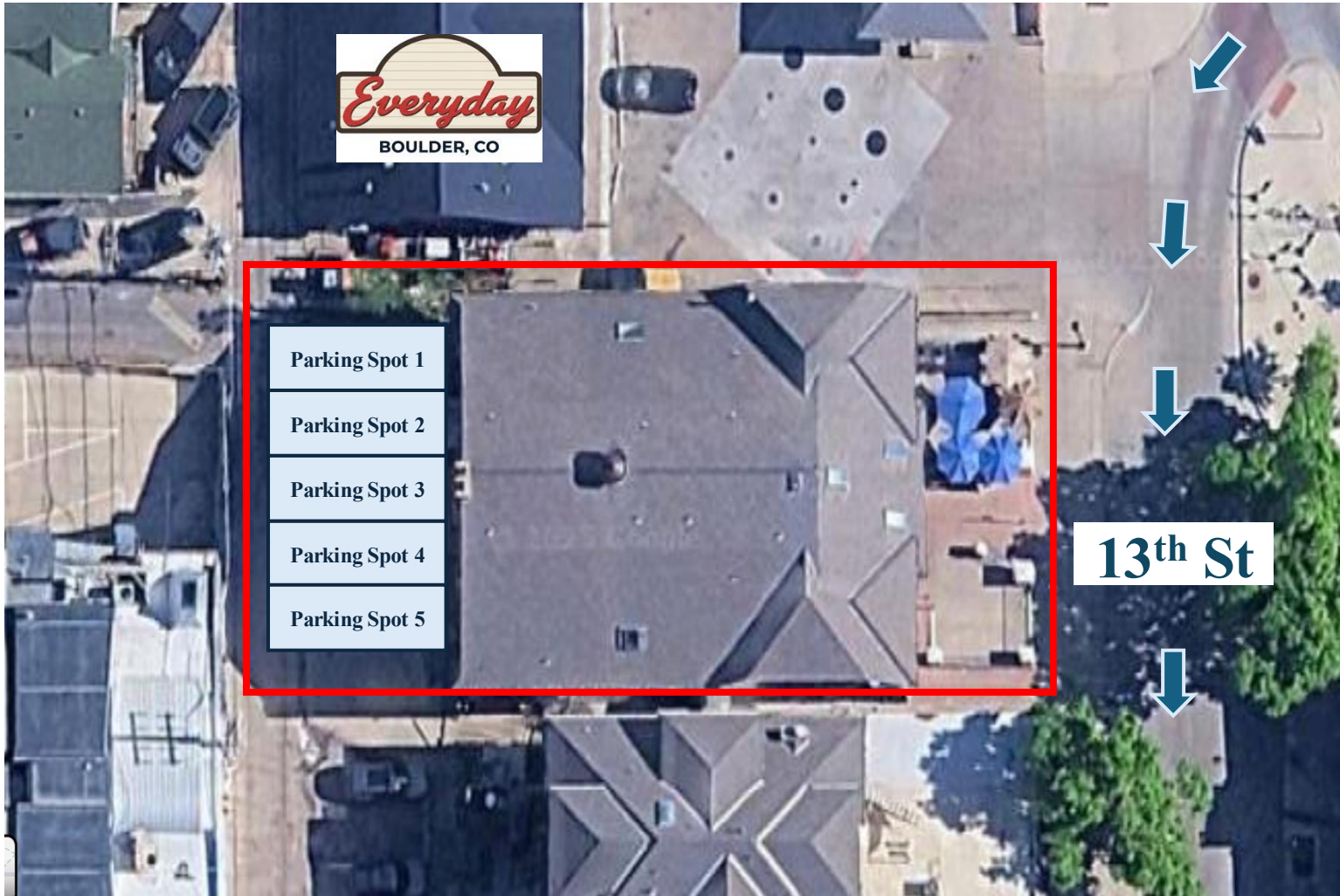
Population: 32,089

Broadway



University of Colorado Boulder

Building and Site



1211 13th St.

- Year Built: 1925
- Renovated: 2025
 - Fully Modernized Interiors
 - Roof Replacement - July 2025
- Lot Size: 0.18 Acres
- Designated Parking Spaces: 5
 - Rear Alley Access
- Zoning: BMS
 - Efficiency Living: Allowed by Right
 - Pedestrian and Consumer Oriented



Signage and Visibility

Frontal View From 13th Street

Clear signage and banners make the businesses easily noticeable from the street.



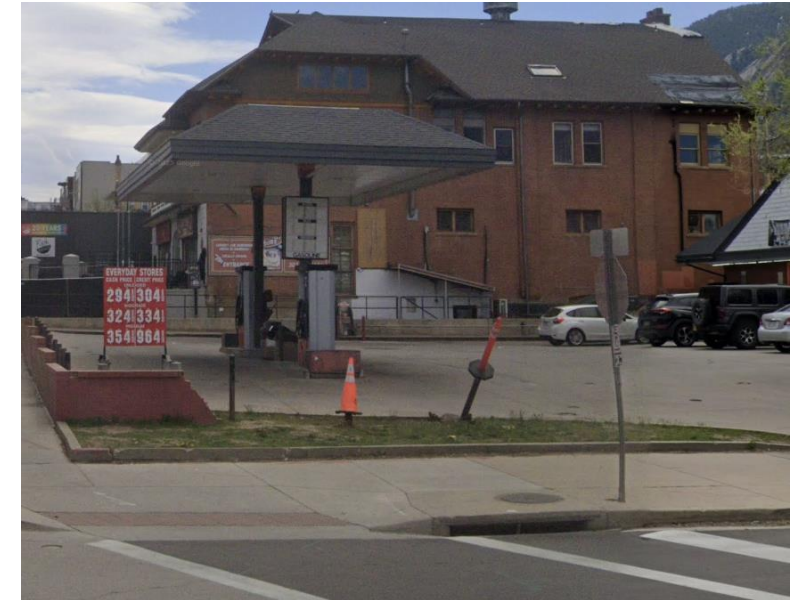
North Wall Signage Facing Broadway

Additional signs and building details improve visibility from different angles.



Southbound View From Broadway and Pleasant

Visibility from Broadway significantly inhibited traveling southbound and completely blocked northbound.





Tenant Analysis



Retail Tenant Overview

3

Tenants

9,606

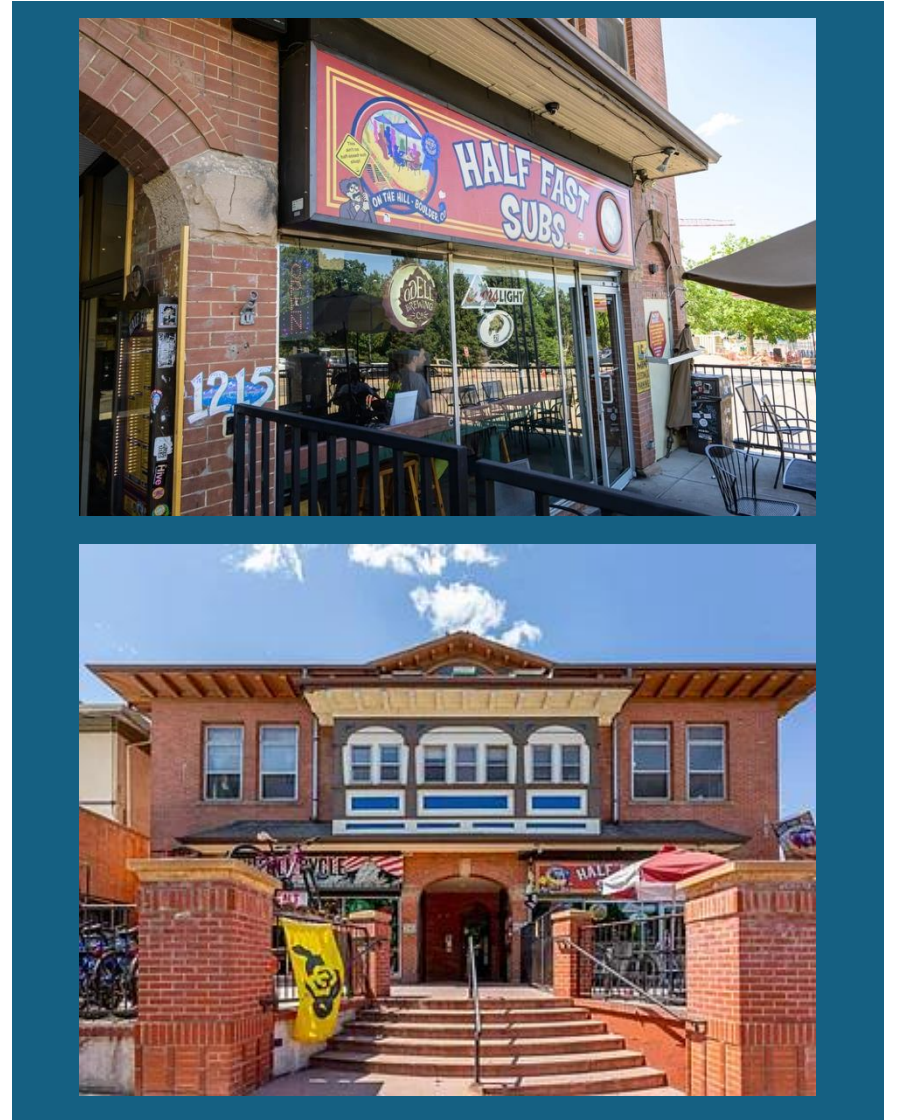
Leasable SF

100%

Occupied

\$16.42

Avg Rent/SF



Multifamily Tenant Overview

17

Tenants

7,200

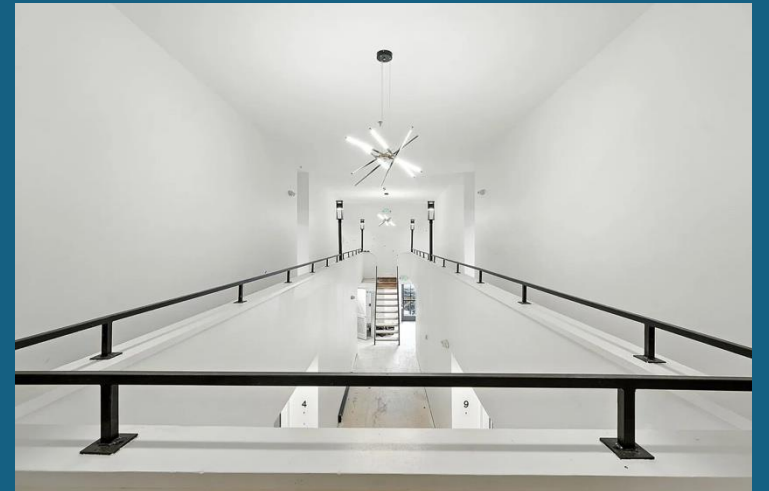
Leasable SF

94%

Occupied

\$1,707

Avg Rent/Unit



Current Stacking Plan

1211-10 (Single)	1211-11 (Single)	1211-12 (Single)	1211-13 (Single)	1211-14 (Single)	1211-15 (Single)	1211-16 (Single)	1211-17 (Single)	
1211-1 (Single)	1211-2 (Single)	1211-3 (Single)	1211-4 (Single)	1211-5 (Single)	1211-6 (Single)	1211-7 (Single)	1211-8 (Single)	1211-9 (Single)
 3,472 SF				 2,552 SF				
 3,582 SF								



New Stacking Plan



Filling the Gap



Restaurant's & Coffee Shops



Shopping & Book Stores



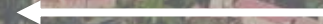
Liquor Stores & Bars



Hair Salons & Barbor's



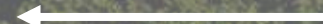
Experiential Retail



Potential
New Success



Spin Studio



Potential
New Success



Current Basement Space



This space holds potential—but it's currently **underutilized**. With minimal foot traffic and limited engagement, it's a **missed opportunity** for connection, creativity, and community. Let's reimagine what this area could become.



The Vision

Experiential Retail



1,932 sq. ft

Tenant Storage



1,650 sq. ft



Target Tenant Mix

Experiential Retail



Spin Studio





Financial Analysis

LPRE Investment Structure

Minimum Levered IRR

16%

Minimum DSCR

1.5x

Investment Structure

Long-Term Hold

LTV

65-75%

Interest Rate

**Lesser of 6.45% or
SOFR +200bps**

General Vacancy

10% of EGR



Assumptions

Going In Cap
Rate

4.00%

Purchase Price

9,450,000

LTV

65%

Min DCSR

1.5x

Hold Period

10 Years

Tenant
Improvements

\$20/SF

Rent Downtime

6 Months



Financial Returns Summary

Portfolio Returns Summary	
Unlevered IRR	7.60%
Levered IRR	9.64%
Unlevered EM	1.90x
Levered EM	2.42x
Net Profit	\$5,218,682

Terminal Value Summary	
Hold Period	10 Years
Forward NOI	\$576,224
Exit Cap Rate	4.30%
Exit Value	\$13,400,552
Exit Value PSF	\$817

Sources & Uses		
Source	Amount Use	Amount
Debt	\$6,050,363 Purchase Price	\$9,450,000
Legacy Partners	349,414 Closing Costs	\$94,500
LP Equity	\$3,167,224 Capital Expenditures	\$22,500
Total Sources	\$9,567,000	Total Uses \$9,567,000

CAPITAL STACK

LP Equity:
\$3.2M

Legacy Partners:
\$350K

Floating Rate Debt:
\$6.1M



Investor Returns



Partnership Terms & Structure			
Equity Contribution			
General Partner	10.0%	Legacy Partners	
Limited Partner	90.0%	Limited Partner	
Fees & Split	Hurdle	Profit Split	
Preferred Return	12.0%	GP	LP
2nd Hurdle	12.0%	20.0%	80.0%
Thereafter		20.0%	80.0%

Levered IRR Partition		
	Total Cash Flow	%
PV Cash Flow	1,394,566	30.9%
PV Residual	3,124,906	69.1%
PV Total Return	4,519,472	100.0%



Inability to Leverage

Floating Rate

YR 1
NOI:

\$377,824

YR 1
DSCR:

0.87x

Max
DSCR

1.49x

Initial Equity Acquisition

Refi in Year 2

Cap At
Refi:

4.10%

YR 3
NOI:

\$459,352

Refi
Rate:

5.2%

YR 3
DSCR:

0.96x



Scenario Analysis

Upside scenarios yield only marginal improvements and fall short of meeting fund return thresholds.

Bridge Returns							
	Unlevered IRR	Variance	Levered IRR	Variance	Net Profit	Variance	Notes
Current Returns	7.60%		9.64%		5,218,682		
	8.41%	0.81%	11.26%	1.63%	6,404,919	1,186,238	Market General Vacancy of 5%
	9.03%	1.43%	12.63%	2.99%	5,594,592	375,911	Market Cap Rate (Going In - 5% Terminal - 5.3%)
	9.95%	2.35%	14.70%	5.07%	5,358,178	139,496	Market Cap Rate (Going In - 6% Terminal - 6.3%)
	7.60%	0.00%	10.29%	0.66%	5,003,470	(215,212)	Refinance in Yr 2 (5.19% Fixed) and hold till end of term
	7.83%	0.23%	10.12%	0.49%	5,476,899	258,217	5% NOI Increase YOY
	7.64%	0.04%	9.73%	0.09%	5,253,402	34,720	Decrease in Tenant Improvement Allowance to \$10 PSF



Fund Requirement Concerns

Fund Requirements

Minimum
Levered IRR

16%

Minimum DCSR

1.5x

Interest Rate

Lesser of 6.45%

General Vacancy

10%

Best Use Returns

Levered IRR

9.64%

Unlevered IRR

7.60%

Maximum DCSR

1.49x



Legacy Partners Future Outlook

Target historically unique, distressed assets in prime locations with untapped potential for long-term value creation

Target Investment Strategy

Cap Rates

6%-10%

Levered IRR

16%

Occupancy Rates

< 75%

Risk-Return
Profile

Value-Add

Below Market
Rents

Mark to Market



Questions?



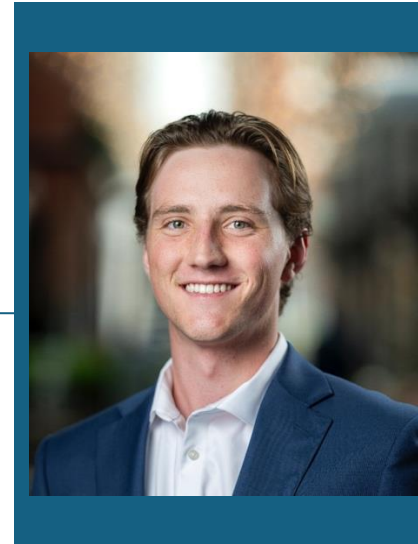
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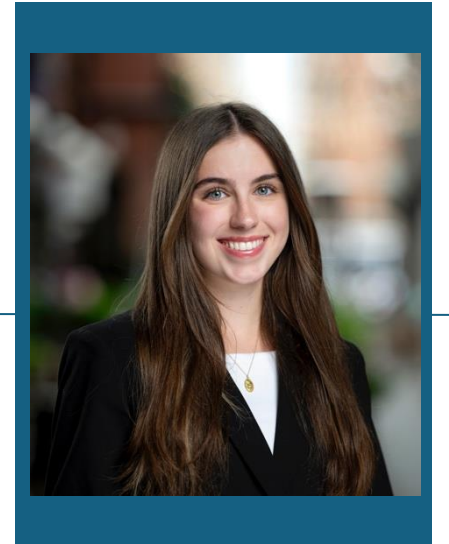
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Bridge Returns

Bridge Returns							
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	7.64%	0.04%	9.73%	0.09%	5,253,402	34,720	Decrease in Tenant Improvement Allowance to \$10 PSF



Sensitivity Analysis

Purchase Price			Exit Cap		
9.6% / 2.4x \$7,654,500 \$8,505,000 \$9,450,000 \$10,395,000 \$11,434,500	3.3%	3.8%	4.30%	4.8%	5.3%
	18.6% / 5.1x	16.6% / 4.3x	14.9% / 3.7x	13.3% / 3.2x	11.8% / 2.8x
	16.2% / 4.3x	14.2% / 3.6x	12.3% / 3.0x	10.6% / 2.6x	9.0% / 2.3x
	13.8% / 3.5x	11.6% / 2.9x	9.6% / 2.4x	7.8% / 2.0x	6.0% / 1.7x
	11.6% / 2.9x	9.3% / 2.4x	7.1% / 1.9x	5.1% / 1.6x	3.1% / 1.3x
	9.3% / 2.4x	6.8% / 1.9x	4.5% / 1.5x	2.2% / 1.2x	0.0% / 1.0x

Leverage		SOFR Spread			
9.6% / 2.4x 55.00% 60.00% 65.00% 70.00% 75.00%	100 Bps	150 Bps	200 Bps	250 Bps	300 Bps
	9.8% / 2.4x	9.5% / 2.4x	9.1% / 2.3x	8.7% / 2.2x	8.3% / 2.2x
	10.2% / 2.5x	9.8% / 2.4x	9.3% / 2.4x	8.9% / 2.3x	8.4% / 2.2x
	10.7% / 2.6x	10.2% / 2.5x	9.6% / 2.4x	9.1% / 2.3x	8.5% / 2.2x
	11.3% / 2.8x	10.7% / 2.6x	10.0% / 2.5x	9.4% / 2.4x	8.7% / 2.2x
	12.0% / 2.9x	11.2% / 2.8x	10.5% / 2.6x	9.7% / 2.4x	8.9% / 2.3x



Market Leasing Assumptions

MLA Category		SNAG	KAPPA IOTA HOUSING CORP	Half Fast Subs	Art Studio
Renewal Probability		0.00%	0.00%	100.00%	100.00%
Term Length		10 Years	10 Years	10 Years	10 Years
Annual Rent Bumps - %		3.00%	1.50%	3.00%	3.00%
Reimbursement Method		NNN	NNN	NNN	NNN
Market Rent					
New		\$30.00/sf/yr	\$30.00/sf/yr	\$25.00/sf/yr	\$25.00/sf/yr
Renewal		\$14.00/sf/yr	\$17.00/sf/yr	\$25.00/sf/yr	\$25.00/sf/yr
Blend		\$30.00/sf/yr	\$30.00/sf/yr	\$25.00/sf/yr	\$25.00/sf/yr
Months Vacant					
New		6 Months	6 Months	6 Months	6 Months
Renewal		0 Months	0 Months	0 Months	0 Months
Blend		6 Months	6 Months	0 Months	0 Months
Tenant Improvements					
New		\$20.00/sf	\$20.00/sf	\$20.00/sf	\$20.00/sf
Renewal		\$0.00/sf	\$0.00/sf	\$0.00/sf	\$0.00/sf
Blend		\$20.00/sf	\$20.00/sf	\$0.00/sf	\$0.00/sf
Leasing Commissions					
New		6.00%	6.00%	6.00%	6.00%
Renewal		0.00%	0.00%	0.00%	0.00%
Blend		6.00%	6.00%	0.00%	0.00%
Free Rent					
New		0 Months	0 Months	0 Months	0 Months
Renewal		0 Months	0 Months	0 Months	0 Months
Blend		0 Months	0 Months	0 Months	0 Months



Multifamily Market Leasing Assumptions

Increase in Single
Tenant Units

15%

Increase in Double
Tenant Units

35%

Annual
Escalations

3%



Rollup Unlevered Cashflows

Acq Date	8/1/2025	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Exit Date	8/31/2035	Month 0	Month 12	Month 24	Month 36	Month 48	Month 60	Month 72	Month 84	Month 96	Month 108	Month 120
Size	16,406 SF	8/1/2025	8/31/2026	8/31/2027	8/31/2028	8/31/2029	8/31/2030	8/31/2031	8/31/2032	8/31/2033	8/31/2034	8/31/2035
Physical Occupancy (SF)												
Physical Occupancy (%)												
Economic Occupancy	z											
REVENUE												
Potential Base Rent			537,468	602,464	607,551	627,406	725,051	725,675	726,315	726,973	728,499	738,715
Absorption & Turnover Vacancy			(22,050)	-	-	(27,000)	-	-	-	-	-	-
Free Rent			-	-	-	-	-	-	-	-	-	-
Expense Recoveries			115,363	121,198	124,359	135,483	139,073	142,771	146,579	150,502	154,542	158,704
Other Revenue			12,360	12,360	12,360	12,360	12,360	12,360	12,360	12,360	12,360	12,360
General Vacancy & Credit Loss			(51,542)	(60,246)	(60,755)	(60,041)	(72,505)	(72,568)	(72,632)	(72,697)	(72,850)	(73,871)
Effective Gross Revenue			591,599	675,776	683,516	688,208	803,979	808,238	812,623	817,137	822,551	835,908
OPERATING EXPENSES												
Utilities			(26,733)	(29,909)	(30,332)	(38,635)	(39,320)	(40,025)	(40,751)	(41,499)	(42,269)	(43,062)
CAM			(31,204)	(32,140)	(33,104)	(34,097)	(35,120)	(36,174)	(37,259)	(38,377)	(39,528)	(40,714)
Insurance			(25,069)	(25,504)	(25,952)	(26,414)	(26,889)	(27,378)	(27,883)	(28,402)	(28,937)	(29,488)
RE Taxes			(73,316)	(74,603)	(75,930)	(77,296)	(78,703)	(80,153)	(81,646)	(83,183)	(84,767)	(86,399)
Management Fee			(21,499)	(24,099)	(24,302)	(25,096)	(29,002)	(29,027)	(29,053)	(29,079)	(29,140)	(29,549)
Non Reimbureable Utilities			(9,966)	(7,416)	(7,638)	-	-	-	-	-	-	-
Non Reimbureable			(25,988)	(26,445)	(26,915)	(27,399)	(27,898)	(28,412)	(28,941)	(29,486)	(30,048)	(30,626)
Total Operating Expenses			(213,775)	(220,116)	(224,174)	(228,938)	(236,932)	(241,169)	(245,532)	(250,026)	(254,689)	(259,838)
Net Operating Income			377,824	455,659	459,342	459,270	567,047	567,070	567,091	567,111	567,862	576,070
YOY Growth				20.6%	0.8%	0.0%	23.5%	0.0%	0.0%	0.0%	0.1%	1.4%
Yield on Cost			4.0%	4.8%	4.9%	4.9%	6.0%	6.0%	6.0%	6.0%	6.0%	6.1%
LEASING & CAPITAL COSTS												
Tenant Improvements			-	(34,720)	-	(35,820)	-	-	-	-	-	-
Leasing Commissions			-	(64,527)	-	(70,969)	-	-	-	-	-	-
Capital Expenditure		-	-	-	-	-	(6,667)	(13,333)	-	-	-	-
Capital Reserves			(232)	(232)	(232)	(232)	(232)	(232)	(232)	(232)	(232)	(232)
Total Leasing & Capital Costs		-	(232)	(99,479)	(232)	(107,021)	(6,899)	(13,565)	(232)	(232)	(232)	(232)
ACQUISITION												
Purchase Price		(9,450,000)	-	-	-	-	-	-	-	-	-	-
Closing Costs		(94,500)	-	-	-	-	-	-	-	-	-	-
Total Acquisition		(9,544,500)	-	-	-	-	-	-	-	-	-	-
SALE												
Sale Proceeds		-	-	-	-	-	-	-	-	-	-	13,400,552
Exit Closing Costs		-	-	-	-	-	-	-	-	-	-	(134,006)
Total Sale			-	-	-	-	-	-	-	-	-	13,266,547
UNLEVERED CASH FLOW		(9,544,500)	377,592	356,180	459,110	352,250	560,148	553,504	566,859	566,879	567,630	13,842,385



Rollup Levered Cashflows

FINANCING COSTS													
Loan Amount			6,142,500	-	-	-	-	-	-	-	-	-	-
Loan Fees			(92,138)	-	-	-	-	-	-	-	-	-	-
Debt Service			-	(435,341)	(400,200)	(395,754)	(397,666)	(399,777)	(402,304)	(403,807)	(404,319)	(404,246)	(385,521)
Loan Payoff			-	-	-	-	-	-	-	-	-	-	(5,426,062)
Prepayment Penalty			-	-	-	-	-	-	-	-	-	-	-
Refinance Loan			-	-	-	-	-	-	-	-	-	-	-
Loan Amount			-	-	-	-	-	-	-	-	-	-	-
Loan Fees			-	-	-	-	-	-	-	-	-	-	-
Debt Service			-	-	-	-	-	-	-	-	-	-	-
Loan Payoff			-	-	-	-	-	-	-	-	-	-	-
Total Financing Costs			6,050,363	(435,341)	(400,200)	(395,754)	(397,666)	(399,777)	(402,304)	(403,807)	(404,319)	(404,246)	(5,811,584)
<i>DSCR</i>				0.87x	1.14x	1.16x	1.15x	1.42x	1.41x	1.40x	1.40x	1.40x	1.49x
<i>Debt Yield</i>				6.15%	7.42%	7.48%	7.48%	9.23%	9.23%	9.23%	9.23%	9.24%	9.38%
LEVERED CASH FLOW			(3,494,138)	(57,749)	(44,020)	63,356	(45,417)	160,371	151,200	163,052	162,560	163,384	8,030,801
IRR		9.73%											
Equity Multiple		2.44x											
Net Profit		5,253,402											
Peak Equity		(3,641,323)											



Retail Operational Cashflows

Acq Date	8/1/2025	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Exit Date	8/31/2035	Month 0	Month 12	Month 24	Month 36	Month 48	Month 60	Month 72	Month 84	Month 96	Month 108	Month 120
Size	16,406 SF	8/1/2025	8/31/2026	8/31/2027	8/31/2028	8/31/2029	8/31/2030	8/31/2031	8/31/2032	8/31/2033	8/31/2034	8/31/2035
Physical Occupancy (SF)												
Physical Occupancy (%)												
Economic Occupancy												
REVENUE												
Potential Base Rent			157,768	222,765	227,852	247,706	345,352	345,976	346,616	347,273	348,800	359,016
Absorption & Turnover Vacancy			(22,050)	-	-	(27,000)	-	-	-	-	-	-
Free Rent			-	-	-	-	-	-	-	-	-	-
Expense Recoveries			99,543	105,378	108,539	119,663	123,253	126,951	130,759	134,682	138,722	142,884
Other Revenue			-	-	-	-	-	-	-	-	-	-
General Vacancy & Credit Loss			(13,572)	(22,276)	(22,785)	(22,071)	(34,535)	(34,598)	(34,662)	(34,727)	(34,880)	(35,902)
Effective Gross Revenue			221,689	305,866	313,606	318,299	434,070	438,329	442,714	447,228	452,642	465,998
OPERATING EXPENSES												
Utilities			(10,913)	(14,089)	(14,512)	(22,815)	(23,500)	(24,205)	(24,931)	(25,679)	(26,449)	(27,242)
CAM			(31,204)	(32,140)	(33,104)	(34,097)	(35,120)	(36,174)	(37,259)	(38,377)	(39,528)	(40,714)
Insurance			(14,498)	(14,933)	(15,381)	(15,843)	(16,318)	(16,807)	(17,312)	(17,831)	(18,366)	(18,917)
RE Taxes			(42,928)	(44,215)	(45,542)	(46,908)	(48,315)	(49,765)	(51,258)	(52,795)	(54,379)	(56,011)
Management Fee			(6,311)	(8,911)	(9,114)	(9,908)	(13,814)	(13,839)	(13,865)	(13,891)	(13,952)	(14,361)
Non Reimbureable Utilities			(9,966)	(7,416)	(7,638)	-	-	-	-	-	-	-
Non Reimbureable			(15,217)	(15,673)	(16,143)	(16,628)	(17,126)	(17,640)	(18,169)	(18,715)	(19,276)	(19,854)
Total Operating Expenses			(131,036)	(137,378)	(141,435)	(146,199)	(154,194)	(158,430)	(162,793)	(167,287)	(171,950)	(177,099)
Net Operating Income			90,653	168,489	172,171	172,100	279,876	279,899	279,921	279,941	280,692	288,899
YOY Growth				85.9%	2.2%	0.0%	62.6%	0.0%	0.0%	0.0%	0.3%	2.9%
LEASING & CAPITAL COSTS												
Tenant Improvements			-	(34,720)	-	(35,820)	-	-	-	-	-	-
Leasing Commissions			-	(64,527)	-	(70,969)	-	-	-	-	-	-
Capital Expenditure		-	-	-	-	-	(6,667)	(13,333)	-	-	-	-
Capital Reserves			(164)	(164)	(164)	(164)	(164)	(164)	(164)	(164)	(164)	(164)
Total Leasing & Capital Costs		-	(164)	(99,411)	(164)	(106,953)	(6,831)	(13,497)	(164)	(164)	(164)	(164)



Multifamily Operational Cashflows

Acq Date		8/1/2025		Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Exit Date		8/31/2035		Month 0	Month 12	Month 24	Month 36	Month 48	Month 60	Month 72	Month 84	Month 96	Month 108	Month 120
Size		16,406 SF		8/1/2025	8/31/2026	8/31/2027	8/31/2028	8/31/2029	8/31/2030	8/31/2031	8/31/2032	8/31/2033	8/31/2034	8/31/2035
Physical Occupancy (SF)														
Physical Occupancy (%)														
Economic Occupancy														
REVENUE														
Potential Base Rent					379,699	391,090	402,823	423,894	538,428	554,581	571,218	588,355	606,006	624,186
Absorption & Turnover Vacancy					-	-	-	-	-	-	-	-	-	-
Free Rent					-	-	-	-	-	-	-	-	-	-
Expense Recoveries					15,860	16,335	16,825	17,330	17,850	18,386	18,937	19,505	20,090	20,693
Other Revenue					11,330	12,700	13,081	13,473	13,878	14,294	14,723	15,164	15,619	16,088
General Vacancy & Credit Loss					(37,970)	(39,109)	(40,282)	(42,389)	(53,843)	(55,458)	(57,122)	(58,835)	(60,601)	(62,419)
Effective Gross Revenue					368,919	381,016	392,447	412,308	516,313	531,802	547,756	564,189	581,115	598,548
OPERATING EXPENSES														
Utilities					(15,820)	(16,295)	(16,783)	(17,287)	(17,806)	(18,340)	(18,890)	(19,457)	(20,040)	(20,642)
CAM					-	-	-	-	-	-	-	-	-	-
Insurance					(10,571)	(10,888)	(11,215)	(11,551)	(11,898)	(12,255)	(12,622)	(13,001)	(13,391)	(13,793)
RE Taxes					(30,388)	(31,300)	(32,239)	(33,206)	(34,202)	(35,228)	(36,285)	(37,373)	(38,495)	(39,649)
Management Fee					(15,188)	(15,644)	(16,113)	(16,956)	(21,537)	(22,183)	(22,849)	(23,534)	(24,240)	(24,967)
Non Reimbureable Utilities					-	-	-	-	-	-	-	-	-	-
Non Reimbureable					(10,772)	(67,000)	(69,010)	(71,080)	(73,213)	(75,409)	(77,671)	(80,002)	(82,402)	(84,874)
Total Operating Expenses					(82,739)	(141,126)	(145,360)	(150,080)	(158,655)	(163,415)	(168,317)	(173,367)	(178,568)	(183,925)
Net Operating Income					286,180	239,890	247,087	262,228	357,658	368,388	379,439	390,822	402,547	414,623
YOY Growth						-16.2%	3.0%	6.1%	36.4%	3.0%	3.0%	3.0%	3.0%	3.0%
LEASING & CAPITAL COSTS														
Tenant Improvements														
Leasing Commissions					-	-	-	-	-	-	-	-	-	-
Capital Expenditure					-	-	-	-	9,167	13,333	-	-	-	-
Capital Reserves					-	(68)	(68)	(68)	(68)	(68)	(68)	(68)	(68)	(68)
Total Leasing & Capital Costs					-	(68)	(68)	(68)	9,099	13,265	(68)	(68)	(68)	(68)



Waterfall

Annual GP Cash Flows	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Total Distributions	\$0	\$0	\$5,126	\$6,336	\$4,681	\$16,037	\$15,120	\$16,305	\$16,256	\$16,338	\$803,080
Total Contributions	-\$349,414	-\$5,775	-\$9,528	\$0	-\$9,223	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow	-\$349,414	-\$5,775	-\$4,402	\$6,336	-\$4,542	\$16,037	\$15,120	\$16,305	\$16,256	\$16,338	\$803,080

Annual LP Cash Flows	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Total Distributions	\$0	\$0	\$46,131	\$57,020	\$42,133	\$144,334	\$136,080	\$146,747	\$146,304	\$147,046	\$7,227,721
Total Contributions	-\$3,144,724	-\$51,974	-\$85,749	\$0	-\$83,008	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow	-\$3,144,724	-\$51,974	-\$39,618	\$57,020	-\$40,875	\$144,334	\$136,080	\$146,747	\$146,304	\$147,046	\$7,227,721

Equity Contributions	%	\$	Check
General Partner	10%	(\$373,939)	Error Check: OK
Limited Partner	90%	(\$3,365,455)	Profit Distribution \$5,253,402
Total Equity	100%	(\$3,739,395)	Property Cash Flow \$5,253,402

Promote Structure	Return to LP	GP Promote	Partnership	GP Cash Flow	LP Cash Flow
Hurdle 1 (Preferred Return)	Up to 12.0%			10.0%	90.0%
Hurdle 2	> 12.0%	20.0%	80.0%	28.0%	72.0%
Hurdle 3	> 12.0%	20.0%	80.0%	28.0%	72.0%
Hurdle 4	> 100.0%	20.0%	80.0%	28.0%	72.0%

Summary of Investor Level Returns			
Limited Partner Returns		General Partner Returns	
Total LP Distributions	\$8,093,517	Total GP Distributions	\$899,280
Total LP Contributions	-\$3,365,455	Total GP Contributions	-\$373,939
Total LP Profit	\$4,728,061	Total GP Profit	\$525,340
LP IRR	9.78%	GP IRR	9.78%
LP Equity Multiple	2.40x	GP Equity Multiple	2.40x



Operational Expenses

	Commercial										
<i>Growth</i>	OPERATING EXPENSES Assumptions	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
<i>3.00%</i>	Utilities	-10,913	-14,089	-14,512	-22,815	-23,500	-24,205	-24,931	-25,679	-26,449	-27,242
<i>3.00%</i>	CAM	-31,204	-32,140	-33,104	-34,097	-35,120	-36,174	-37,259	-38,377	-39,528	-40,714
<i>3.00%</i>	Insurance	-14,498	-14,933	-15,381	-15,843	-16,318	-16,807	-17,312	-17,831	-18,366	-18,917
<i>3.00%</i>	RE Taxes	-42,928	-44,215	-45,542	-46,908	-48,315	-49,765	-51,258	-52,795	-54,379	-56,011
<i>3.00%</i>	Non Reimbureable Utilities	-9,966	-7,416	-7,638	0	0	0	0	0	0	0
<i>4.00%</i>	Management Fee	-6,311	-8,911	-9,114	-9,908	-13,814	-13,839	-13,865	-13,891	-13,952	-14,361
<i>3.00%</i>	Non Reimbureable	-15,217	-15,673	-16,143	-16,628	-17,126	-17,640	-18,169	-18,715	-19,276	-19,854

	Residential										
<i>Growth</i>	OPERATING EXPENSES Assumptions	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
<i>3.00%</i>	Utilities	-15,820	-16,295	-16,783	-17,287	-17,806	-18,340	-18,890	-19,457	-20,040	-20,642
<i>3.00%</i>	Insurance	-10,571	-10,888	-11,215	-11,551	-11,898	-12,255	-12,622	-13,001	-13,391	-13,793
<i>3.00%</i>	RE Taxes	-30,388	-31,300	-32,239	-33,206	-34,202	-35,228	-36,285	-37,373	-38,495	-39,649
<i>3.00%</i>	Non Reimbureable	-10,772	-67,000	-69,010	-71,080	-73,213	-75,409	-77,671	-80,002	-82,402	-84,874
<i>4.00%</i>	Management Fee	-15,188	-15,644	-16,113	-16,956	-21,537	-22,183	-22,849	-23,534	-24,240	-24,967



Rent Rolls

1211 13th Street Rent Roll						
Tenant	Suite	RSF	Term Remaining (years)	Optioned Term (years)	Rent PSF (p.a.)	Rent
SNAG	1211 - 1	3472 SF	0.58		12.70	\$3,675
KAPPA IOTA HOUSING CORP	1211 - 2	3582 SF	3.33		15.08	\$4,500
Half Fast Subs	1211 - 3	2552 SF	1.83		23.38	\$4,972
Art Studio	1211 - 3 - 1	1932 SF	5.00	Expected	\$27.00	\$4,347.00
Total / Average		9,606	2.69		\$19.54	

Suite	Tenant	Leased Da	Termination	Layout		Rent	Utilities	Parking	Total
1211 - 1	Chance Ranger Walker	8/1/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,811.00	100	200	2,111.00
1211 - 2	Alvin Neild	8/12/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,864.00	110	200	2,174.00
1211 - 3	Oscar Houtakker	8/1/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,811.00	110	200	2,121.00
1211 - 4	Stephanie Greco	8/1/2024	8/8/2025	1 Bed/1 Bath	Monthly	1,811.00	0	200	2,011.00
1211 - 5	Peter Pan Der Ver	9/11/2024	12/31/2024	1 Bed/1 Bath	Monthly	1,500.00	0	0	1,500.00
1211 - 6	Mike Salad Calabrese	8/26/2024	5/25/2025	1 Bed/1 Bath	Monthly	1,759.00	110	0	1,869.00
1211 - 7	Lexy Blancstare	8/1/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,784.00	100	0	1,884.00
1211 - 9	Logan Abadabadoo	8/1/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,757.00	0	0	1,757.00
1211 - 10	VACANT	N/A	N/A	1 Bed/1 Bath	N/A	1,750.00	110	0	1,860.00
1211 - 11	Ryan Melson-Kelson	8/1/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,892.00	100	0	1,992.00
1211 - 12	Emily Miller-Killer	8/12/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,941.00	110	0	2,051.00
1211 - 13	Anthony "Anthony" Mason	8/27/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,750.00	110	0	1,860.00
1211 - 14	Marc Krimpstocker	8/1/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,856.00	0	0	1,856.00
1211 - 15	Ella Bella "Bo" Bella-Shafer	8/1/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,892.00	100	0	1,992.00
1211 - 16	Tova Shonenfield	8/12/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,892.00	110	200	2,202.00
1211 - 17	Mitchel Witchel	9/15/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,950.00	0	0	1,950.00
1211 - 18	Cori James Crimes	8/21/2024	8/7/2025	1 Bed/1 Bath	Monthly	1,700.00	110	0	1,810.00
						30,720.00	1,280.00	1,000.00	33,000.00



Retail Rent Roll

1st Tenant	% of Total SF	Renew	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11
SNAG	36.1%	No											
KAPPA IOTA HOUSING CORP	37.3%	No											
Half Fast Subs	26.6%	Yes											

= In-Place Lease
= Lease Renewed
= Speculative Lease
= Downtime



Zoning – Residential Uses

A = Allowed		C = Conditional Use		U = Use Review		[] = Specific Use Standards Apply		- = Prohibited																													
Zoning District		RR-1, RR-2, RE, RL-1	RL-2, RM-2	RM-1, RM-3	RMX-1	RMX-2	RH-1, RH-2, RH-4, RH-5	RH-3, RH-7	RH-6	MH	MU-3	MU-1	MU-2	MU-4	BT-1, BT-2	BM-5	BC-1, BC-2	BC-3	BR-1, BR-2	DT-4	DT-5	DT-1, DT-2, DT-3	IS-1, IS-2	IG	IM	IMS	P	A	Specific Use Standards								
Use Module		R1	R2	R3	R4	R5	R6	R7	R8	MH	M1	M2	M3	M4	B1	B2	B3	B4	B5	D1	D2	D3	I1	I2	I3	I4	P	A									
RESIDENTIAL USES																																					
Household Living																																					
Duplex		A	A	A	A	[A]	A	A	-	-	[A]	A	A	A	A	-	[A]	-	[A]	A	A	A	-	[U]	[U]	[A]	U	-	9-6-3(a), (b), (c) 9-6-2(c)								
Dwelling unit, attached		[A]	A	A	A	[A]	A	A	[A]	-	[A]	A	A	A	[A]	[A]	[A]	-	[A]	A	A	A	-	[U]	[U]	[A]	U	-	9-6-3(a), (b), (d) 9-6-2(c)								
Dwelling unit, detached		[A]	[A]	A	A	[A]	[A]	[A]	-	-	[A]	[A]	[A]	[A]	[A]	-	[A]	-	[A]	A	A	A	-	[U]	[U]	-	[U]	[U]	9-6-3(a), (b), (e) 9-6-2(c)								
Efficiency living unit		-	-	-	-	A	A	A	-	-	[A]	A	A	A	A	[A]	[A]	-	[A]	A	A	A	-	[U]	[U]	[A]	U	-	9-6-3(a), (b), (f) 9-6-2(c)								
Live-work unit		-	-	-	-	-	[A]	[A]	-	-	[A]	[A]	[A]	[A]	[A]	[A]	[A]	-	[A]	[A]	[A]	[A]	[C]	[C]	[C]	[C]	-	-	9-6-3(a), (b), (g)								
Mobile home park		-	U	U	-	U	U	-	-	A	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-									
Townhouse		-	A	A	A	[A]	A	A	A	-	[A]	A	A	A	A	-	[A]	-	[A]	A	A	A	-	[U]	[U]	[A]	U	-	9-6-3(a), (b), (h) 9-6-2(c)								
Group Living																																					
Boarding house		-	-	U	U	A	A	A	-	-	U	A	A	[A]	[A]	[A]	[A]	-	[A]	-	-	A	-	[U]	[U]	-	-	-	9-6-3(i) 9-6-2(c)								
Congregate care facility		-	-	[C]	[C]	[C]	[C]	[C]	[C]	-	[C]	[C]	[C]	[C]	[C]	[C]	[C]	-	[C]	[C]	[C]	[C]	-	[U]	[U]	-	[U]	-	9-6-3(j)								
Custodial care facility		-	-	[U]	[U]	[U]	[U]	[U]	[U]	-	[U]	[U]	[U]	-	[U]	-	[U]	-	[U]	-	[U]	[U]	-	[U]	[U]	-	-	-	9-6-3(j)								
Fraternity, sorority, and dormitory		-	-	-	-	-	A	A	-	-	U	-	-	-	[A]	[A]	[A]	-	[A]	-	-	A	-	[U]	[U]	-	-	-	9-6-3(k) 9-6-2(c)								
Group home facility		[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	-	[C]	[C]	[C]	[C]	[C]	[C]	[C]	-	[C]	[C]	[C]	[C]	-	-	-	-	-	-	9-6-3(l)								
Residential care facility		-	-	[C]	[C]	[C]	[C]	[C]	[C]	-	[C]	[C]	[C]	[C]	[C]	[C]	[C]	-	[C]	[C]	[C]	[C]	-	[U]	[U]	-	-	-	9-6-3(l)								
Transitional housing		[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	-	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	-	[C]	[C]	[C]	[C]	-	9-6-3(m)								
Residential Accessory																																					
Accessory dwelling unit		[A]	[A]	[A]	[A]	[A]	[A]	[A]	-	-	[A]	[A]	[A]	[A]	[A]	-	[A]	-	[A]	[A]	[A]	[A]	-	[A]	[A]	-	[A]	[A]	9-6-3(n)								
Caretaker dwelling unit		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	A	A	A	A	A	A	A									
Home occupation		[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	-	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	9-6-3(o)								
PUBLIC AND INSTITUTIONAL USES																																					



Zoning – Commercial Uses

A = Allowed C = Conditional Use U = Use Review [] = Specific Use Standards Apply - = Prohibited																												
Zoning District	RR-1, RR-2, RE, RL-1	RL-2, RM-2	RM-1, RM-3	RMX-1	RMX-2	RH-1, RH-2, RH-4, RH-5	RH-3, RH-7	RH-6	MH	MU-3	MU-1	MU-2	MU-4	DT-1, DT-2	BMS	BC-1, BC-2	BC-3	BR-1, BR-2	DT-4	DT-5	DT-1, DT-2, DT-3	IS-1, IS-2	IG	IM	IMS	P	A	Specific Use Standards
Use Module	R1	R2	R3	R4	R5	R6	R7	R8	MH	M1	M2	M3	M4	B1	B2	B3	B4	B5	D1	D2	D3	I1	I2	I3	I4	P	A	
COMMERCIAL USES																												
Food, Beverage, and Lodging																												
Bed and breakfast	-	-	-	-	-	[U]	[C]	-	-	[U]	[C]	[C]	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	9-6-5(a)
Brewery, distillery, and winery	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	[A]	[A]	[A]	[A]	-	-	-	9-6-5(b)
Commercial kitchen and catering	-	-	-	-	-	-	-	-	-	-	-	-	A	-	-	-	U	U	U	U	U	A	A	A	A	-	-	-
Hostel	-	-	-	-	-	U	U	-	-	U	A	U	[A]	U	[A]	-	A	[A]	[A]	U	-	U	U	-	-	-	-	9-6-5(c)
Hotel or motel	-	-	-	-	-	-	-	-	-	-	-	-	U	U	U	-	U	A	A	U	-	-	-	-	-	-	-	-
Mobile food vehicle	[A]	-	-	-	-	-	-	-	-	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	-	9-6-5(d)
Restaurant, brewpub, and tavern	-	-	-	-	-	[U]	[A]	-	-	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	-	9-6-5(e)
Recreation and Entertainment																												
Art studio or workshop	-	U	U	U	U	U	U	U	-	[A]	[A]	[A]	A	A	A	A	A	A	A	A	A	A	A	A	A	U	-	9-6-5(f)
Campground	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	U	U	U	-	-	U	-	-
Indoor athletic facility	-	[U]	[U]	[U]	-	U	[A]	-	-	[A]	[A]	[A]	A	[A]	[A]	A	A	A	A	A	[A]	[A]	[A]	[A]	-	-	-	9-6-5(g)
Indoor commercial recreation	-	-	-	-	-	-	-	-	-	-	-	-	U	-	U	U	U	A	U	U	U	-	-	-	-	-	-	-
Outdoor recreation or entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-	U	-	U	U	U	U	U	U	-	-	-	-	U	U	-
Small theater or rehearsal space	-	-	-	-	-	-	-	-	-	U	U	U	U	U	U	U	U	A	U	U	U	A	A	A	A	-	-	-
Temporary event	-	-	-	-	-	-	-	-	-	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	[C]	9-6-5(h)
Office Uses																												
Administrative office	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	A	A	-	-	-	-
Medical office	-	U	U	U	-	U	U	-	-	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	A	A	-	[C]	-	-	U	-	9-6-5(i), (j) 9-6-2(c)
Office	-	U	U	U	U	U	[A]	-	-	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	[A]	A	A	A	[A]	[A]	[A]	[A]	-	-	9-6-5(i), (k) 9-6-2(c)
Research and development	-	-	-	-	-	-	[A]	-	-	[A]	[A]	[A]	[A]	[A]	[A]	[A]	A	[A]	-	-	-	[A]	A	A	[A]	-	-	9-6-5(i), (l) 9-6-2(c)
Retail Sales Uses																												
Accessory sales	-	-	-	-	-	A	A	-	-	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	-	-
Building material sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	U	-	U	-	-	-	[A]	[A]	[A]	[A]	-	-	9-6-5(m)
Convenience retail sales	-	[U]	[U]	[U]	-	U	[A]	-	-	[A]	[A]	[A]	A	A	A	A	A	A	-	A	A	A	-	A	-	-	-	9-6-5(n)
Fuel sales	-	[U]	[U]	[U]	-	[U]	[U]	-	-	[U]	[U]	[U]	[C]	[U]	[C]	[C]	[U]	[C]	-	[U]	[U]	[C]	[C]	-	[U]	-	-	9-6-5(o)
Retail sales	-	-	-	-	-	-	-	-	-	[A]	[A]	[A]	[A]	[A]	[A]	[A]	A	A	A	A	[A]	[A]	[A]	[A]	[A]	-	-	9-6-5(p)
Service Uses																												
Animal hospital or veterinary clinic	-	-	-	-	-	-	-	-	-	U	U	U	U	U	U	A	U	A	-	-	U	A	A	A	A	-	-	-
Animal kennel	-	-	-	-	-	-	-	-	-	-	-	-	U	-	U	U	A	U	-	-	-	A	A	U	A	-	-	-
Business support service	-	-	-	-	-	-	-	-	-	-	-	-	[A]	-	[A]	A	A	A	A	A	A	[A]	U	U	[A]	-	-	9-6-5(q)



Zoning – Industrial Uses

A = Allowed C = Conditional Use U = Use Review [] = Specific Use Standards Apply - = Prohibited																												
Zoning District	RR-1, RR-2, RE, RL-1	RL-2, RM-2	RM-1, RM-3	RMX-1	RMX-2	RH-1, RH-2, RH-4, RH-5	RH-3, RH-7	RH-6	MH	MU-3	MU-1	MU-2	MU-4	BT-1, BT-2	BM5	BC-1, BC-2	BC-3	BR-1, BR-2	DT-4	DT-5	DT-1, DT-2, DT-3	IS-1, IS-2	IG	IM	IMS	P	A	Specific Use Standards
Use Module	R1	R2	R3	R4	R5	R6	R7	R8	MH	M1	M2	M3	M4	B1	B2	B3	B4	B5	D1	D2	D3	I1	I2	I3	I4	P	A	
INDUSTRIAL USES																												
Storage, Distribution, and Wholesaling																												
Cold storage locker	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	U	U	-	-	-	A	A	A	A	-	-	9-6-6(a)
Outdoor display of merchandise	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	[A]	-	[A]	-	-	-	[A]	[A]	[A]	[A]	-	-	
Outdoor storage	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	A	U	A	-	-	-	
Self-service storage facility	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	A	U	-	-	-	-	
Warehouse or distributions facility	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	A	A	A	A	-	-	
Wholesale business	-	-	-	-	-	-	-	-	-	-	-	-	A	-	-	-	-	-	-	-	-	A	A	A	A	-	-	
Production and Processing																												
General manufacturing	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	[U]	[U]	-	-	-	9-6-6(b)
Light manufacturing	-	-	-	-	-	-	-	-	-	-	-	-	[A]	-	-	-	[A]	-	-	-	-	[A]	A	A	A	-	-	9-6-6(c)
Recycling center	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	U	U	U	U	-	-	
Recycling collection facility - large	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	[U]	[U]	[U]	-	-	-	[U]	[U]	[U]	[U]	[U]	-	9-6-6(d)
Recycling collection facility - small	-	-	-	-	-	-	-	-	-	-	-	-	[C]	-	[C]	[C]	[C]	[U]	[U]	[U]	[U]	[C]	[C]	[C]	[C]	[C]	-	9-6-6(e)
Recycling processing facility	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	[U]	[U]	[U]	-	[U]	-	9-6-6(f)
Industrial Services																												
Building and landscaping contractor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	A	-	-	-	-	A	A	A	A	-	-	
Cleaning and laundry plant	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	A	A	A	A	-	-	
Equipment repair and rental	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	U	A	U	U	U	U	A	A	A	A	-	-	
Lumber yard	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	A	A	-	-	-	-	

