## Musanada and ADCCI collaborate on state-of-the-art e-Procurement system

<u>Abu Dhabi – 00 April 2013:</u> H.E. Mohamed Khalifa Al-Fahad Al-Mehairi, CEO of Musanada, has stated that Musanada's e-Procurement portal is an important step in the transformation of existing government services to e-government services. The portal will also contribute to strengthening ties between government organisations and companies within the Supply Chain Management (SCM). Al-Mehairi also pointed out that the portal would enhance Business Process Management (BPM) within the UAE with regard to the principles of transparency, consistency of opportunities and respect of the rule of law.

"Musanada always seeks to promote its position to be at the forefront of technological developments, especially in the area of e-Procurement system management. The company is keen to provide the best and finest services to the Abu Dhabi Government and support its objectives to be among the best five governments in the world," the CEO of Musanada added.

During the signing ceremony, H.E. Mohamed Khalifa Al-Fahad Al-Mehairi exchanged commemorative shields with H.E. Suhail Al-Banna, CEO of Tejari; the company that developed e-commerce systems for Musanada. A memorial shield was also presented to a representative of the Abu Dhabi Chamber of Commerce and Industry. The representative publicly acknowledged a number of Musanada employees that worked on Musanada's e-Procurement portal, who had made significant contributions to the success of the programme.

A presentation about Musanada's e-Procurement portal was also given during the ceremony. This showed that the e-procurement portal offers world-class services intended to control and codify expenditures. Furthermore, it contributes to supporting Musanada's ability to reduce and manage costs, shorten the cycle of bid review and evaluation, increase the level of occupational control and dominate the decision-making process. This enables the awarding of contracts to take place with credibility and transparency. Hundreds of government bids and contracts worth over Dh2.4 billion per year are being managed slickly by more than 100 specialised and qualified employees from Musanada's team, which handles the application of Tejari systems.

The Tejari e-Procurement system offers several benefits and features. These include tendering and bids receiving (levels of theses tenders can be tracked electronically with ease, convenience and accuracy) and achieving greater turnout rates. The system also encourages vendors to participate since the process enjoys easy and transparent review and evaluation. Once the stage of awarding contracts to the best vendors has been reached, it takes place within an electronic environment that controls the credibility of dealing. This helps increase the number of participants locally and globally. The system has saved nearly 150 days and 90 percent of previously undertaken efforts to complete the tender procedures.

Musanada has greatly benefited from this system during the period of its application. 00 tenders worth nearly Dh00 billion were announced, and Dh00 million was provided by reverse auction by a number of tenders.

It should be mentioned that registration in the Business Directory of Musanada is mandatory for any company interested in participating in any of the projects offered by Musanada. It is also necessary that the company's activity, mentioned in the trade license, corresponds to the requirements of tenders put by Musanada.

Musanada has recently concluded the pre-qualification and vetting of companies in grades 4, 5 and

6, while considering qualification to be an ongoing process. The prequalification of companies in grades 1, 2 and 3 will be completed soon.

Musanada's e-Procurement portal '<u>eprocurement.musanada.com</u>' provides the latest technologies which raise levels of performance and provide a safe environment for trade management between vendors and buyers during the contractual period. Tejari's e-Procurement system has been applied with remarkable success on a large number of bids using the internet.