



New Haven Duplex (Tax Abatement) April 2025

7100 IN 930
New Haven, IN 46774

Presented by:

Crossroads Multifamily
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Fishers, IN 46038
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All information to be verified by independent study and cannot be guaranteed. Although best efforts are made to be accurate in the assessment of future rents, interest rates, vacancy, expenses, and other details noted in this pro forma, all is to be independently verified by the investor.

Overview

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Purchase Info

Square Feet (2 Units)	2,812
Initial Market Value	\$520,000
Purchase Price	\$510,000
Initial Cash Invested	\$162,862

Income Analysis

Monthly

Annual

Net Operating Income	\$3,325	\$39,895
Cash Flow	\$1,031	\$12,375

Financial Metrics

Cap Rate (Purchase Price)	7.8%
Cash on Cash Return (Year 1)	7.6%
Internal Rate of Return (Year 10)	15.2%
Sale Price (Year 10)	\$698,837



Purchase Analysis

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Purchase Info	
Initial Market Value	\$520,000
Purchase Price	\$510,000
- First Mortgage	-\$382,500
- Second Mortgage	-\$0
= Downpayment	\$127,500
+ Buying Costs	\$35,362
+ Initial Improvements	\$0
= Initial Cash Invested	\$162,862
Square Feet (2 Units)	2,812
Cost per Square Foot	\$181
Monthly Rent per Square Foot	\$1.49
Cost per Unit	\$255,000
Average Monthly Rent per Unit	\$2,100

Mortgages	First	Second
Loan-To-Cost Ratio	75%	0%
Loan-To-Value Ratio	73.56%	0%
Loan Amount	\$382,500	\$0
Loan Type	Amortizing	
Term	30 Years	
Interest Rate	6%	
Payment	\$2,293.28	\$0.00

Financial Metrics (Year 1)	
Annual Gross Rent Multiplier	10.1
Operating Expense Ratio	18.4%
Debt Coverage Ratio	1.45
Cap Rate (Purchase Price)	7.8%
Cash on Cash Return	7.6%

Assumptions	
Appreciation Rate	3.0%
Vacancy Rate	3.0%
Income Inflation Rate	3.0%
Expense Inflation Rate	3.0%
LTV for Refinance	70.0%
Selling Costs	\$36,400

Income	Monthly	Annual
Gross Rent	\$4,200	\$50,400
Vacancy Loss	-\$126	-\$1,512
Operating Income	\$4,074	\$48,888

Expenses (% of Income)	Monthly	Annual
Cleaning & Maintenance (0%)	-\$20	-\$240
Insurance (1%)	-\$25	-\$300
Management Fees (6%)	-\$244	-\$2,933
Taxes (2%)	-\$100	-\$1,200
Association Fees (9%)	-\$360	-\$4,320
Operating Expenses (18%)	-\$749	-\$8,993

Net Performance	Monthly	Annual
Net Operating Income	\$3,325	\$39,895
- Mortgage Payments	-\$2,293	-\$27,519
- Year 1 Improvements	-\$0	-\$0
= Cash Flow	\$1,031	\$12,375

Buy and Hold Projection

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Income	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Gross Rent	\$50,400	\$51,912	\$53,469	\$56,726	\$65,761	\$88,377	\$118,771
Vacancy Loss	-\$1,512	-\$1,557	-\$1,604	-\$1,702	-\$1,973	-\$2,651	-\$3,563
Operating Income	\$48,888	\$50,355	\$51,865	\$55,024	\$63,788	\$85,725	\$115,208

Expenses	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Cleaning & Maintenance	-\$240	-\$247	-\$255	-\$270	-\$313	-\$421	-\$566
Insurance	-\$300	-\$309	-\$318	-\$338	-\$391	-\$526	-\$707
Management Fees	-\$2,933	-\$3,021	-\$3,112	-\$3,301	-\$3,827	-\$5,144	-\$6,912
Taxes	-\$1,200	-\$1,236	-\$1,273	-\$1,351	-\$1,566	-\$2,104	-\$2,828
Association Fees	-\$4,320	-\$4,450	-\$4,583	-\$4,862	-\$5,637	-\$7,575	-\$10,180
Operating Expenses	-\$8,993	-\$9,263	-\$9,541	-\$10,122	-\$11,734	-\$15,770	-\$21,193

Income Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Net Operating Income	\$39,895	\$41,092	\$42,324	\$44,902	\$52,054	\$69,956	\$94,015
- Mortgage Payments	-\$27,519	-\$27,519	-\$27,519	-\$27,519	-\$27,519	-\$27,519	-\$27,519
- Improvements	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0	-\$0
= Cash Flow	\$12,375	\$13,572	\$14,805	\$17,382	\$24,534	\$42,436	\$66,495
Cap Rate (Purchase Price)	7.8%	8.1%	8.3%	8.8%	10.2%	13.7%	18.4%
Cap Rate (Market Value)	7.4%	7.4%	7.4%	7.4%	7.4%	7.4%	7.4%
Cash on Cash Return	7.6%	8.3%	9.1%	10.7%	15.1%	26.1%	40.8%
Return on Equity	7.8%	7.6%	7.4%	7.0%	6.5%	5.8%	5.3%

Loan Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Market Value	\$535,600	\$551,668	\$568,218	\$602,823	\$698,837	\$939,178	\$1,262,176
- Loan Balance	-\$377,803	-\$372,816	-\$367,522	-\$355,933	-\$320,098	-\$206,564	-\$1
= Equity	\$157,797	\$178,852	\$200,696	\$246,890	\$378,738	\$732,614	\$1,262,176
Loan-to-Value Ratio	70.5%	67.6%	64.7%	59.0%	45.8%	22.0%	0.0%
Potential Cash-Out Refi	-\$2,883	\$13,352	\$30,231	\$66,043	\$169,088	\$450,860	\$883,523

Sale Analysis	Year 1	Year 2	Year 3	Year 5	Year 10	Year 20	Year 30
Equity	\$157,797	\$178,852	\$200,696	\$246,890	\$378,738	\$732,614	\$1,262,176
- Selling Costs	-\$37,492	-\$38,617	-\$39,775	-\$42,198	-\$48,919	-\$65,742	-\$88,352
= Proceeds After Sale	\$120,305	\$140,235	\$160,921	\$204,692	\$329,820	\$666,871	\$1,173,823
+ Cumulative Cash Flow	\$12,375	\$25,948	\$40,753	\$74,210	\$182,155	\$521,599	\$1,072,427
- Initial Cash Invested	-\$162,862	-\$162,862	-\$162,862	-\$162,862	-\$162,862	-\$162,862	-\$162,862
= Net Profit	-\$30,182	\$3,321	\$38,812	\$116,040	\$349,113	\$1,025,608	\$2,083,388
Internal Rate of Return	-18.5%	1.1%	7.9%	12.9%	15.2%	15.1%	14.7%
Return on Investment	-19%	2%	24%	71%	214%	630%	1,279%

Graphs

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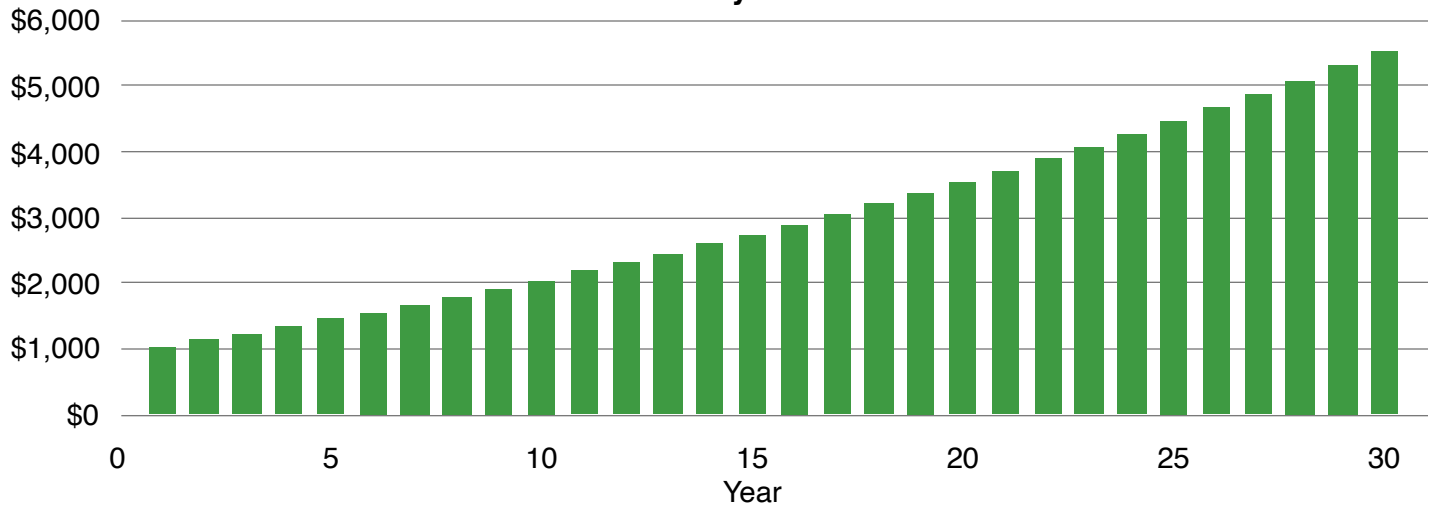
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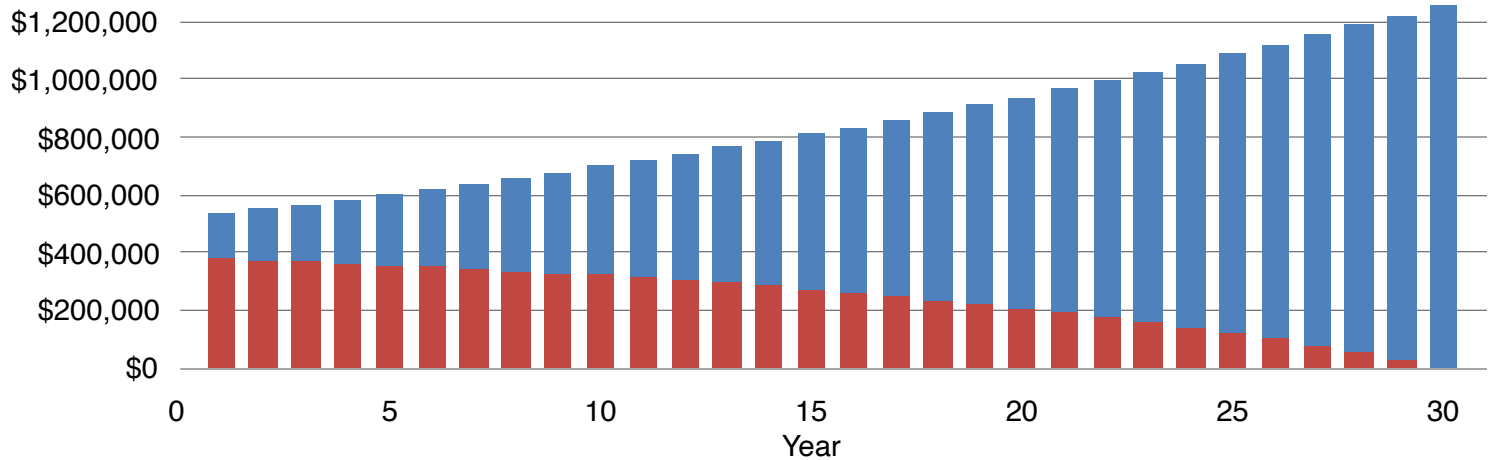


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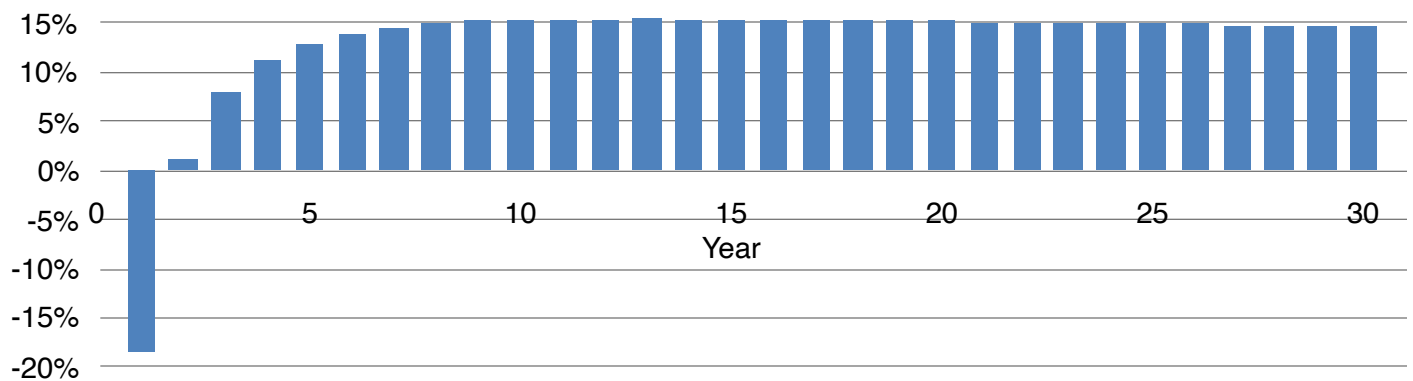
Monthly Cash Flow



■ Loan Balance + ■ Equity = Market Value



Internal Rate of Return (IRR)



Rent Roll

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Unit Description	Square Feet	Units of This Type	Rent (Per Unit)
Unit #1	1,406	1	\$2,100 Per Month
Unit #2	1,406	1	\$2,100 Per Month
Totals for Year 1			
Total Number of Units		2	
Total Area (Sum of Units)		2,812 Square Feet	
Total Rent (Sum of Units)		\$4,200 Per Month, \$50,400 Per Year	

Itemized Closing Costs

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Buying Costs		
Appraisal		\$850
Loan Origination Fee		\$5,625
Interest Reserves		\$21,937
Inspections		\$1,000
Title Costs		\$2,350
Course of Construction Insurance		\$1,600
HOA Setup Fee		\$800
Other Lender Fees (Processing, Underwriting)		\$1,200
Total		\$35,362