

Professional Mediation Services for Trusts & Estates Disputes

Executive Summary

Heritage Mediation Services (HMS) provides specialized mediation services for trusts, estates, and succession disputes, addressing the complex emotional, financial, and legal challenges that characterize family wealth preservation and transfer.

With over 80% of mediated trusts and estates disputes reaching successful resolution, HMS offers substantial cost savings, family relationship preservation, and expedited resolution compared to contested probate proceedings that can extend for 24-48 months and consume 20-40% of estate values in legal costs.

Service Overview

Core Mediation Services

Will Disputes & Inheritance Conflicts

- Contested probate and will validity challenges
- Claims brought under the Inheritance (Provision for Family and Dependents)
- Act 1975 and family provision disputes
- Beneficiary disputes and asset distribution conflicts
- Executor and administrator negligence claims
- International probate and cross-border succession
- Proprietary estoppel and informal inheritance promises

Trust Administration & Beneficiary Disputes

- Trustee decision-making and investment disputes
- Beneficiary rights and distribution conflicts
- Trust modification and variation applications
- Trustee removal and replacement proceedings
- Charitable trust purpose and administration disputes
- International trust conflicts and jurisdiction issues



Family Wealth Planning Disputes

- Business succession and family company conflicts
- Generation-skipping and dynasty trust disputes
- Tax planning strategy disagreements
- Matrimonial property and divorce asset disputes
- Capacity and undue influence allegations
- Elder abuse and financial exploitation claims

Professional Liability in Estates Work

- Solicitor negligence in will drafting and estate planning
- Accountant malpractice in tax planning
- Financial advisor disputes over investment strategies
- Trustee professional duty breaches
- Estate agent and valuation professional disputes
- Bank and financial institution executor services

International and Cross-Border Disputes

- Multi-jurisdictional estate administration
- International trust conflicts and tax disputes
- Cross-border family succession planning
- Foreign asset recovery and repatriation
- International tax treaty interpretation
- Diplomatic succession and sovereign immunity issues

Process Framework

Our structured mediation process typically spans 4-12 weeks for trusts and estates disputes:

- 1. Confidential Family Assessment (Weeks 1-2): Relationship mapping, asset evaluation, emotional dynamics analysis
- 2. Pre-Mediation Preparation (Weeks 3-4): Document review, expert valuation, legal position clarification
- 3. Mediation Sessions (Weeks 5-8): Family conferences, individual sessions, collaborative solution development
- 4. Resolution Documentation (Weeks 9-12): Settlement agreements, court approval processes, implementation planning



Hypothetical Scenarios and Use Cases

Scenario 1: High-Value Estate Will Contest

Background: Following the death of a £15 million estate owner, three adult children contest the will that leaves 80% to the youngest child and family business. The two older children claim undue influence and lack of capacity, while the youngest argues the deceased's clear intentions were to reward their care and business contribution.

Traditional Contested Probate:

- Duration: 24-36 months minimum
- Legal costs: £2-4 million across all parties (20-25% of estate value)
- Public court proceedings with media attention
- Family relationships permanently destroyed
- Business disruption affecting 50+ employees
- Inheritance tax complications and penalties

HMS Mediation Solution:

- Duration: 8 weeks
- Combined costs: £65,000
- Confidential family-focused process
- Independent business and asset valuations
- Graduated inheritance structure with business succession plan
- Preserved family relationships and annual traditions
- Protected business operations and employee security
- Total estate preservation: 95% versus 60-75% after litigation

Scenario 2: International Trust Beneficiary Dispute

Background: A £25 million Cayman Islands trust with UK resident beneficiaries faces disputes over distribution policies. Three generations of beneficiaries disagree on investment strategy, with younger beneficiaries wanting ESG investments while trustees maintain traditional portfolios. Tax implications span three jurisdictions.

Traditional Court Process:

- Multiple jurisdiction proceedings (Cayman, UK, US)
- Duration: 36-48 months
- Legal costs: £3-5 million across jurisdictions
- Trustee resignation and replacement difficulties
- Regulatory investigations and compliance issues
- Family trust structure potentially compromised



HMS International Mediation:

- Coordinated single mediation process
- Expert panel including international tax and investment specialists
- Multi-generational family governance framework
- Agreed investment policy balancing objectives
- Tax-efficient distribution strategy
- Preserved trustee relationships and expertise
- Total resolution cost: £150,000

Scenario 3: Family Business Succession Conflict

Background: A third-generation family manufacturing business worth £40 million faces succession crisis after the founder's death. Five family members have different visions: some want to sell, others want to continue operations, and disputes exist over valuation methods and employment roles for the next generation.

Benefits of Mediation:

- Confidential business valuation by independent experts
- Family employment and governance structure development
- Phased succession planning with performance milestones
- · Buy-out options for family members wanting to exit
- Business continuity preserving 200+ jobs
- Family wealth preservation through structured transition
- Avoided forced sale at distressed values

Scenario 4: Elderly Parent Financial Abuse Allegations

Background: Adult children dispute the care arrangements and financial management of their 85-year-old mother with dementia. One sibling claims others are financially exploiting their mother, while the caregiving siblings argue they deserve compensation. The estate is worth $\mathfrak{L}3$ million, and the family home requires expensive care modifications.

Mediation Advantages:

- Sensitive handling of elder care and family dynamics
- Independent assessment of care costs and arrangements
- Fair compensation structure for caregiving siblings
- Protection of elderly parent's interests and dignity
- Family communication improvement and ongoing care planning
- Preserved family relationships during difficult circumstances



Cost-effective resolution protecting estate value for care costs

Specialised Service Areas

International Succession and Cross-Border Disputes

Services Include:

- Multi-jurisdictional estate coordination
- International trust beneficiary disputes
- Cross-border tax planning conflicts
- Foreign asset recovery and repatriation
- Hague Convention succession matters
- Diplomatic and consular succession issues

Expert International Network:

- Qualified lawyers in major jurisdictions
- International tax and trust specialists
- Cultural and religious succession experts
- Foreign asset investigation specialists
- International court liaison services

Family Business Succession

Dispute Categories:

- Multi-generational ownership conflicts
- Employment and management role disputes
- Valuation methodology disagreements
- Buy-sell agreement interpretation
- Next-generation preparation and training
- Business sale versus continuation decisions

Specialized Capabilities:

- Business valuation and appraisal coordination
- Family employment policy development
- Governance structure design and implementation
- Management succession planning
- Shareholder agreement mediation
- Tax-efficient succession strategies



Elder Care and Capacity Disputes

Coverage Areas:

- Financial abuse and exploitation allegations
- Capacity and decision-making disputes
- Care arrangement and cost allocation
- Power of attorney conflicts
- Guardianship and deputyship applications
- End-of-life planning and decision-making

Sensitive Support Services:

- · Geriatric assessment coordination
- Social services liaison
- Medical expert consultation
- Family counselling and support
- Cultural and religious accommodation
- Ongoing care plan mediation

Professional Negligence in Estate Work

Service Areas:

- Solicitor will be drafting and estate planning negligence
- Accountant tax planning malpractice
- Financial advisor investment strategy disputes
- Trustee professional duty breaches
- Estate agent valuation and sale disputes
- Professional indemnity insurance coordination

Why Choose HMS?

Family Relationship Preservation

- 80% of mediated families maintain ongoing relationships post-resolution
- Confidential process protecting family privacy and dignity
- Sensitive handling of grief, loss, and family dynamics
- Multi-generational perspective and cultural sensitivity

International Expertise

- Multi-jurisdictional coordination across major offshore and onshore centres
- International tax treaty and succession law expertise



- Cultural and religious succession practice accommodation
- Diplomatic succession and sovereign immunity experience

Estate Value Protection

- 90-95% estate value preservation versus 60-75% after litigation
- Tax-efficient settlement structuring and optimization
- Business continuity and asset value maintenance
- Professional relationship preservation for ongoing estate management