

## cavlo Nashville 2022

## Frequently Asked Questions (and some other info, too!)

What are the show dates/hours? cavlo Nashville is taking place on May 11<sup>th</sup>, with load in on the 10<sup>th</sup>. Further details can be found on the Home page of the cavlo website, <u>www.cavlo.tech</u>.

How much power does our booth have? It depends on the size of the booth: five amps for the 10x10 and the 10x15, 10 amps for the 10x20 (all power is 120V). Please let us know ASAP if you need more!

What size are the tables? Are there other sizes/shapes? Each booth will have a draped six-foot banquet table and two chairs. No other sizes/shapes are available, but you can bring your own if you like.

*Is there a dock or do we need a liftgate?* All cavlo events are happening on the ground floor, and the exhibit hall has direct access. There is no dock, so please mark all freight shipments "liftgate required."

**How early can our gear arrive?** As there is another event the weekend before cavlo, your goods should not arrive any earlier than Monday, May 9<sup>th</sup>.

What's the address we're shipping to? Please ship everything to arrive no earlier than May 9<sup>th</sup> to:

Embassy Suites Nashville South Cool Springs Attn: cavlo / (exhibitor name) 820 Crescent Centre DR Franklin, TN 37067

When should we schedule freight pick-ups? The show ends at 5:PM on the 11th and all freight must be picked up that evening as there is another event loading in the next morning. UPS and FedEx shipments that are ready to go (fully packed, sealed and labeled) can be given to a cavlo Ambassador and we'll drop them off for you at a local drop off point on the 12<sup>th</sup>.

**Should we get a rental car?** The hotel is located about 20-25 minutes from the airport (BNA) and does not offer shuttle service, so if you're planning on staying in Nashville longer that may be a good idea; there is an Avis/Budget location inside the host hotel if you would prefer to rent locally.

How do the hotel rooms work? The number of room nights included with your booth package can be used at your discretion. For example, the 100sf booth (10x10) comes with two (2) room nights: those can be used as "one person/two nights" or "two people/one night each." That breakdown – including the name/s the room/s should be held under and check in/check out dates (per name) – is due to us by email no later than April 15<sup>th</sup>.

When you check in, you will need to provide a credit card for incidentals and specify your preference for a king or double/double suite, high or low floor.

If a member of your team is also participating in a Discussion Panel, their room will be covered for the night of the 10<sup>th</sup>.

There is no credit for unused room nights.

\*\* A limited number of additional room nights on the 9<sup>th</sup> and 10<sup>th</sup> (only) are available at special "show rate" of \$150.00 "all in" through cavlo on a "first-come/first-served" basis based on the time stamp of the email requesting it/them. **This rate is not available from Embassy Suites, only through cavlo** – and, when they're gone, they're gone. For any night other than the 9<sup>th</sup> and/or 10<sup>th</sup>, you must go through the Embassy Suites website as you normally would and pay whatever the going rate is (and yes, you will be able to stay in the same room – just be sure to mention your additional reservation/nights when you check in for your cavlo-provided rooms).

There is no refund for any previously requested unused room nights after April 15<sup>th</sup>.

**Whom should we invite?** Anyone who might specify, install, program and/or use your product or service. As always, attendance is free for qualified industry pros – send them to <a href="www.cavlo.tech/attend">www.cavlo.tech/attend</a> to register!

**Where's my badge?** First off, you're a consummate professional known throughout the world for your technical savvy, exquisite taste and impressive closing skills – so you don't need no stinkin' badge! But, if you insist – you'll get them on Load In day.

Why does cavlo charge for extra exhibitor badges? In an effort to maintain booth parity, we try to limit how many people a manufacturer sends to the show – what we don't want to see (for example) is an exhibitor with a 10x10 booth send 15 staff and flood the show floor.

Why does cavlo charge non-exhibiting manufacturers/reps to attend? Another thing we don't want to see (again) is a non-exhibiting manufacturer/rep park in front of a competitor's booth, "poaching" opportunities by handing out business cards to each person coming out of that booth, hence the fee.

What's the weather like? Over the last 10 years, May 11<sup>th</sup> in Nashville has typically been breezy and sunny with an average daytime high of 78° (highest high was 89°, lowest high was 65°) with overnight lows near 60°. In that time, the highest recorded rainfall on the days it did rain was .05" (1/20th of an inch).

I'm hungry.../I forgot my.../Where can I get a... We pack some spare stuff but -- if we don't have it -- just take Cool Springs Boulevard to the other side of IH-65; there is a large indoor mall (Cool Springs Galleria -- Macy's, Dillard's, etc.) and several strip malls and large box stores (Lowes, Office Depot, Walgreens, etc.). You'll also find dozens of restaurants (both chains and local) of all types and price ranges.

**Important Dates:** Actually, there's just one: **April 15**<sup>th</sup>. That is cavlo's "locked in" date: by then, we must have payment in full for your booth/extra badges/extra rooms/everything, your COI (Certificate of Insurance, as detailed in the Exhibitor Application) and all guest room details. **April 15**<sup>th</sup> is an easy date to remember, no?

Did we miss something? Email <a href="mailto:info@cavlo.tech">info@cavlo.tech</a>!