

From Our President

Greetings, NCMA Jacksonville!

As you well know, much of our daily lives have been altered due to the COVID-19 virus. Hopefully everyone is taking all precautions necessary to stay healthy and “flatten the curve.” The NCMA Jacksonville chapter has followed the recommendations of state and local authorities by suspending chapter luncheons and group events for the time being. NCMA National has recently provided virtual training opportunities to fill the void. The Jacksonville chapter will continue to publicize these opportunities as they become available. We understand that the work we do is vital the National fabric and we will look for every opportunity to support our contracts management community.

As a reminder, the NCMA Jacksonville Chapter has a lot of exciting program offerings and training opportunities available for its membership. One such opportunity is the CFCM study program. Please stay tuned for how and in what manner this program will be supported during this unusual time. If you are at all interested in obtaining this valued certification, please reach out to our VP of Education and Certification, Wanda Wallace.

Mike Groeger, CFCM

President

Member Milestones

Congratulations to our NCMA JAX members celebrating

Calendar

04/21/2020, 2:00PM

FREE FL 8(a) Alliance

Webinar:

[Marketing Your Company](#)

[Capabilities to Large](#)

[Firms & Federal](#)

[Customers](#)

**All Other Events are
Tentative per
Developing COVID-19
Guidance**

04/23/2020

Leadership During Times
of Change (with NCMA
Elections)

@ TBD

05/27/2020 - 05/28/2020

[8\(a\) Alliance Federal](#)

[Contracting Conference](#)

@ Wyndham Lake Buena
Vista

membership anniversaries:

Chad Arnett (1)	Patrick Bradfield (28)
Dhulipala Purushotham (5)	Jerry Hall (1)
Erica Jackson (6)	Gerard Leo (1)
Tina Sarris (18)	William Swan (39)
Christina Tarpley (1)	Wanda Wallace (3)
William Wallace (1)	

FREE NCMA SubCon 2020 Virtual Training

NCMA's SubCon 2020 has been changed from an in-person event to a free for members Virtual Training, featuring eight live webinar sessions April 1 - 2 on essential subcontracting topics including cybersecurity, property management, export controls, price analysis, the DCMA perspectives and more! CPEs are available, with 1.5 CPEs per session or 12 CPEs awarded for the full event. Further details and registration are available online from the NCMA website.



FREE FL 8(a) Alliance Webinar: Marketing Your Company Capabilities to Large Firms & Federal Customers

Do you wonder how to find opportunities and market to the Government and large business prime contractors? Can't determine what your approach should be once you find them? We will discuss effective methods to market your company when pursuing Federal contracts.

Date & Time: Tuesday, April 21, 2020 2:00 pm - 3:00 pm EST



CFCM Study Group Postponed

The Certified Federal Contract Manager (CFCM) study group scheduled to start in March 2020 has been delayed until precautions and restrictions related the COVID-19 outbreak

have been lifted. Please contact VP (Education / Certification) Wanda Wallace, CFCM, CPCM at wwallace811@gmail.com for additional information.

NCMA JAX Membership - Not Just for Locals

This month's honoree is Margaret Florez, CFCM, who works as a Contract Specialist at the Pensacola (FL) office of NAVSUP Fleet Logistics Center Jacksonville. Margaret is a 2011 graduate of the University of Southern California who worked for a private sector consulting firm in San Francisco. She became a Navy employee in 2015 and completed her contracting internship at NAVSUP Fleet Logistics Center Norfolk. Job assignments there included IT, Cybersecurity, and Healthcare contracting plus the innovative Third Party Logistics (3PL) contracting arrangement.

She graduated from the Acquisition Development Program in 2018 and earned her CFCM while a member Norfolk NCMA Chapter. She transferred to NAS Pensacola in 2019 where she specializes in large service contracts and port operations. She transferred to JAX Chapter in February 2020. Her hobbies include traveling and taking care of her three dogs. Welcome aboard, Margaret!

Contract Management Standards (CMS) What's That?

NCMA recently published a collection of best practices and principles in the field of contract management known as "Contract Management Standards (CMS)." Standards and principles were previously incorporated into the Contract Management Book of Knowledge (CMBOK). What's the difference? The CMS presents Contract Management in terms of product life cycle with a beginning, middle, and end to a contract; also known as pre-award, award, and post-award phases.

CMS competencies are the heart of the CMBOK but the latter adds Leadership, Management, and Learning to provide a complete overview of the profession. Applying the CMS will lead to improved performance and risk mitigation through intentional and targeted decision-making. To understand and apply the CMBOK, a contract professional must first be able to understand and apply the CMS.

The CMS is available at NCMA members at no cost and may be downloaded [here](#). Submit questions or comments to standards@ncmahq.org.
