

## From Our President

NCMA JAX Team,

Hello NCMA JAX members! I was excited to kick off this year's programs with a webinar from the Defense Contract Audit Agency on 22 September 2021. Thanks to Joseph Greger, DCAA Small Business Program Manager as he provided a great overview of the agency mission. Please continue to reward yourself with education and sign up for our future NCMA webinars.

Many of you likely read the NCMA Open Forum, if not please do. Donald Shannon had a great post titled "Growing Our Own". Hope you had a chance to read it and reflect on it. I did and it sparks the idea that NCMA Chapters have a role to play when it coming to growing contracting professionals. He stated:

*"I get a lot of calls and emails from people I have known and worked with over the years. Lately there has been a bit of a theme to these contacts ... "Do you know of anyone who would be interested in stepping up to a mid-level (or higher) contracts position? I need someone with like 8-years of experience and a TS Clearance or better.....Talk about looking for unicorns! How do you fill these great opportunity vacancies?"*

The answer he gave which is a feasible option is to "Grow Your Own" by hiring someone who is reasonably well suited for the job then train them on the nuances. Training

## Calendar

**10/28/2021**

FREE NCMA JAX Webinar

[Lions and Tigers and Feds, Oh My!](#)

## New Members

Welcome to our newest chapter member:

- Barbara Burt (Former Member-at-Large)
- Elizabeth Giglio (Former Member-at-Large)
- Maria Lopez
- Rafael Roman
- Stephanie Sompotan

## Member Milestones

Congratulations to NCMA JAX members celebrating membership anniversaries:

- Mark Brock (14)
- Leigh Gillette (24)

is challenging and it takes time, effort, and money. Some corporate contracting shops do not have the depth to do this, unlike the government that has the Dense Acquisition University. Then he suggested this is an opportunity, “an opportunity for NCMA to take a leadership position by extending our hand (and out talents) to these companies in need as educators, mentors, and advisors to help get their new hires up to speed quickly.”

NCMA Jacksonville is willing and able to in many cases support this endeavor and help build the skills of contracting professionals just entering the field or those that have been in the field that need more exposure to other disciplines within the contracting field. This could be an excellent “outreach” for us to smaller companies with maybe one or two contacting professionals. Give it some thought.

- Jim Krause (14)
- Rozina Mehertu (7)
- Michelle Stephens (23)
- Patti Toohey (36)
- Howard Wright (2)



**Michael Scuteri,**  
**CFCM**  
Chapter President

Recently, Jim Krause, Mike Groeger and I had a meeting. This concept of really getting after the needs of the company was expressed by Mike and his agenda for programs is being set up based on what companies need in the way of training. We held our meeting before Donald Shannon even published his remarks in the Open Forum. Like I say, there is a lot going on within the chapter and we are fortunate to have active members willing to execute the tasks at hand. Special shout out to Jim Krause who is working on some excellent training for the membership at large and any new members the training will attract. Stay tuned for what he is preparing and be prepared for Jim’s Contracting Horror Stories in October.

As I said last month, I encourage you to be curiously engaged this year so we all can benefit from our collaboration, commitment, and community. All the way with NCMA!

## **DCAA Presentation Available Online**

PowerPoint slides from last week's 'DCAA Audit Overview' training presentation are now available online. Follow the link below or visit [NCMAJax.org/events](https://www.ncmajax.org/events).

DOWNLOAD



## Lions and Tigers and Feds, Oh My!

**October 28, 2021, 11:30AM - 1:00PM**

**Speaker: James Krause, Fellow; Attorney, Krause Law**

It's time for Halloween Horror Stories! What's new in the world of Federal Contracting? What new issues and concerns, or let us be frank, problems have arisen in the last year? This is an easy one -

### COVID

COVID has caused numerous and significant problems. What can be done to make this situation equitable for all parties to a Contract? How can all parties work together to create a reasonable outcome where the risks are spread evenly among the contractors and federal employees?

Join us on October 28 to share the Halloween spirits and discuss the latest in Federal Contracting and its ghosts and goblins, including:

- The Delta Variant – Son of COVID
- Sovereign immunity
- The difference between general Government actions and CO actions
- Force Majeure and how it applies
- Government Delays and suspensions
- Vaccination and testing
- Vaccine enforcement
- Quarantine
- Contractor distancing
- Bubble to Bubble Contracting

Register at [NCMAJax.org/events](https://www.ncmajax.org/events) or click the link below.

REGISTER



## NCMA Members in the Community

**NCMA JAX Director at Large Deborah K. Thompson** recently presented a workshop through the Madison County Business Consortium. The presentation detailed the elements needed to create a business plan.



NCMA JAX Executive Committee and JAX Chapter Members participated in a cleanup event at Jacksonville Beach, followed by lunch and the first Board Meeting of the 2021-2022 program year.

